

#### **EXHIBITOR SERVICE MANUAL**

**Whitman Coin & Collectibles Expo** 

M126150324

Baltimore Convention Center | Baltimore, MD March 21 - 23, 2024

#### SHOW INFORMATION

#### **Whitman Coin & Collectibles Expo**

M126150324

Baltimore Convention Center | Baltimore, MD March 21 - 23, 2024

#### **Booth Package**

Items provided in your booth, per exhibitor:

- · 8' High Backwall Drape with 3' High Sidewall Drape
- · 7" x 44" Cardstock Identification Sign

#### **Show Colors**

Show Drape Color(s): Blue, Black, White

#### **Exhibit Show Schedule**

#### **GENERAL EXHIBITOR MOVE-IN**

Wednesday, March 20, 2024 · 5:00PM to 9:00PM Thursday, March 21, 2024 · 8:00AM to 12:00PM

#### **DEALER HOURS**

Thursday, March 21, 2024 · 8:00AM to 6:30PM Friday, March 22, 2024 · 9:00AM to 6:30PM Saturday, March 23, 2024 · 9:00AM to 6:00PM

#### **EXHIBIT HOURS**

Thursday, March 21, 2024 • 12:00PM to 6:00PM Friday, March 22, 2024 • 10:00AM to 6:00PM Saturday, March 23, 2024 • 10:00AM to 5:00PM

#### **EXHIBITOR MOVE OUT**

Saturday, March 23, 2024 · 6:00PM to 7:00PM

#### FREIGHT REROUTE BEGINS\*

\*All outbound carriers must be checked in by this time

Saturday, March 23, 2024 | 6:00PM

#### **IMPORTANT DEADLINES**

#### Discount Price Deadline for Custom Shepard Rentals

Tuesday, February 20, 2024

### Exhibitor Appointed Contractor Notification Deadline

Tuesday, February 20, 2024

### First Day for Warehouse Deliveries Without a Surcharge

Tuesday, February 20, 2024

#### Discount Price Deadline for Standard Shepard Orders

Thursday, February 29, 2024

#### Last Day for Warehouse Deliveries Without a Surcharge

Wednesday, March 13, 2024

#### Last Day for Warehouse Deliveries\*

Friday, March 15, 2024

\* Date indicated is last day freight can arrive to advanced warehouse with guarantee of delivery to booth for exhibitor move-in.

#### First Day Freight Can Arrive at Show Site

Wednesday, March 20, 2024 | 8:00AM

#### **Shipping Addresses**

#### **ADVANCE WAREHOUSE SHIPMENT ADDRESS**

Exhibiting Co. Name & Booth Number Whitman Coin & Collectibles Expo c/o Shepard Exposition Services 7079 Oakland Mills Rd Columbia, MD 21046

Warehouse hours: Monday - Friday 8:00AM - 4:00PM

#### **DIRECT TO SHOW SITE SHIPMENT ADDRESS**

c/o Shepard Exposition Services
Exhibiting Co. Name & Booth Number
Whitman Coin & Collectibles Expo
Baltimore Convention Center
1 West Pratt Street
Baltimore, MD 21201



#### INFORMATION

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#### **Whitman Coin & Collectibles Expo**

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#### ONLINE & DISCOUNT DEADLINE:\* THURSDAY, FEBRUARY 29, 2024

Due to liability concerns and/or labor jurisdictions, exhibitors or their Exhibitor Appointed Contractors (EACs) may not operate any type of mechanical or powered equipment including forklifts, manual or electric pallet jacks, overhead lifts, etc.

#### **Shepard Mailing Address**

1531 Carroll Drive, NW Atlanta, GA 30318 Phone: 404-720-8600 Email: orders@shepardes.com

#### Service Desk Hours (subject to change)

Wednesday, March 20, 2024 · 5:00PM to 9:00PM Thursday, March 21, 2024 · 8:00AM to 6:00PM Friday, March 22, 2024 · 10:00AM to 6:00PM Saturday, March 23, 2024 · 10:00AM to 7:00PM

#### **Exhibitor Move Out**

Saturday, March 23, 2024  $\cdot$  6:00PM to 7:00PM

#### **Dismantle & Move Out Information**

Shepard will begin returning empty containers and skids as soon as the aisle carpet is removed and/or plastic protection is installed on top of the floor. All exhibitor materials must be removed from the facility by **Saturday, March 23, 2024 | 6:00PM**.

Any materials remaining in the hall will be rerouted or returned to Shepard's warehouse to await disposition at the exhibitor's expense.

To ensure all exhibitor materials are removed from the facility during the exhibitor move out, please have all carriers checked in with Shepard no later than **Saturday, March 23, 2024** | **6:00PM**.

#### **Post Show Paperwork & Labels**

Our Customer Service Representatives will gladly assist you in preparing your outbound shipping labels, outbound Material Handling Authorization paperwork, and outbound shipping in advance. You may find these forms included in this exhibitor services catalog. An email with links to an online portal will also be sent to the exhibitor contact on record for the booth. Labels and paperwork will also be available on-site. Make sure your carrier knows your company name, booth number, and the carrier check in deadline.

#### **Outbound Shipping**

It is the responsibility of each exhibitor to arrange for transportation of booth materials after the event. Our Customer Service Representatives are available pre show, during the show, and during move out to assist you in arranging shipping through our official carrier Shepard Logistics. For peace of mind and easy set up, contact Shepard Logistics before the event for transportation services to and from the event. Shepard does not provide UPS, FED-EX, or other carrier specific labels. Exhibitors must schedule pick ups directly with all carriers as well as provide carrier specific shipping labels.

#### **Pick Up Address**

Baltimore Convention Center 1 West Pratt Street Baltimore, MD 21201



# UTILITY & ANCILLARY VENDORS

#### **Whitman Coin & Collectibles Expo**

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#### **ELECTRICAL SERVICES**

Coming soon!

#### **UTILITIES**

Coming soon!

#### **AUDIO VISUAL (AV)**

Coming soon!

#### **LEAD RETRIEVAL**

Coming soon!

#### **FLORAL**

Coming soon!

#### **CATERING**

Coming soon!

#### INTERNET/WIFI

Coming soon!

#### **MOVE OUT NOTICE**

#### Whitman Coin & Collectibles Expo

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Baltimore Convention Center | Baltimore, MD March 21 - 23, 2024

#### Whitman Coin & Collectibles Expo Move Out Notice

The Whitman Coin & Collectibles Expo will end at 5:00PM, on Saturday, March 23, 2024. Please don't pack up your booth before 5:00PM for everyone's safety. Below are some general processes. Specific instructions will be emailed to you before move out begins.

**Returning Empty Containers:** Once the aisle carpet is removed and/or plastic protection is installed on top of the floor, Shepard will start returning empty containers and skids. Depending on the size of the event, this could take several hours. Please keep the aisles free of crates, boxes, and furnishings to speed up the process. For safety reasons, please don't go to the dock area or storage area to find your crates.

#### **Exhibitor Move Out Schedule:**

Saturday, March 23, 2024 · 6:00PM to 7:00PM

**Outbound Paperwork Requirements:** To ship out or load out any materials from the building, you must have a Shepard Outbound Material Handling Authorization form. Make sure to pay your balances in full with Shepard Exposition Services to receive the form. Once you're packed and ready to leave, fill out the form and return it to the Shepard Service Desk. Label your boxes and leave your shipments in your booth space.

**Show Carrier:** Shepard Logistics can take care of all your shipping needs. Go to the Shepard Service Center to make your shipping arrangements.

**Outside Carriers:** To make sure everything is removed from the venue during the exhibitor move out, all carriers must check in with Shepard no later than 6:00PM on Saturday, March 23, 2024. If you're shipping via UPS or FEDEX, bring your own labels as Shepard can't provide them for you. Contact UPS or FEDEX to schedule your pickup. Any materials left in the hall and not claimed by your designated carrier by Saturday, March 23, 2024 | 6:00PM, will be rerouted via the show carrier or returned to Shepard's warehouse to await disposition at your expense.

**Reroute Schedule:** If you're still in the venue after Saturday, March 23, 2024 | 6:00PM, you may be charged labor wait fees if your booth move out process delays Shepard Operations. There's also a disposal fee for all bulk items (non-sweep-able) left on the show floor.

**Abandoned Items:** Any items or equipment left in booths without shipping labels after Saturday, March 23, 2024 | 6:00PM may be thrown away. Shepard Exposition Services won't be responsible for any unattended items left on the show floor. If you don't have a complete Outbound Material Handling Authorization, your shipment will be returned to the warehouse or shipped to you via alternate carriers at your expense.

#### Pick Up Location:

Baltimore Convention Center 1 West Pratt Street Baltimore, MD 21201





#### **BUDGET BOOTH PACKAGE**

#### **Whitman Coin & Collectibles Expo**

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#### **ONLINE & DISCOUNT DEADLINE:\* THURSDAY, FEBRUARY 29, 2024**

## A Budget and Time Friendly Solution!

#### Booth Package 10' x 10'\*\*

\*\* No substitutions will be accepted.

#### Each Economy 10' x 10' booth package includes:



1 - 6' (I) x 24" (w) x 30" (h) Skirted Table

(50046)

See Step 3 to choose your specific drape color.



**2 - Upholstered Side Chairs** (50020)



1 - Wastebasket (50091)

10' x 10' Carpet

1 - 10' x 10' Carpet (50255)

See Step 2 to choose your specific carpet color.

#### Step 1. Tell us how many packages you want.

CODE	QTY	ONLINE	DISCOUNT	REGULAR	
50260		\$800.45	\$920.50	\$1,030.95	

\* Order with complete Method of Payment must be received before Discount Deadline date to receive discounted pricing. Orders received after the discount deadline will no longer be package orders and will be placed for each individual item at the regular catalog rates.

#### Step 2. Choose your carpet color.

Red (01)	Burgundy (07)
Blue (05)	Tuxedo (50)
Black (06)	

#### Step 3. Choose your table drape color.

Red (01)	White (03)
Grey (10)	Gold (04)
Teal (13)	Blue (05)
Green (02)	Black (06)
Burgundy (07)	

AMOUNT DUE	\$
TAX (All tax rates are subject to chang	ge) 6.00%
TOTAL ESTIMATE	\$

Submission of this form indicates you read and accept the Payment Policy and Terms & Conditions. All orders canceled by the exhibitor within 30 days of first day of exhibitor move in day may be subject to cancellation fees up to 100% of the total order, based upon the status of move-in, work performed and/or Shepard set-up costs or expenses.

COMPANY NAME: \_\_\_\_\_\_\_ BOOTH NUMBER: \_\_\_\_\_\_

CONTACT NAME: \_\_\_\_\_



CONTACT EMAIL ADDRESS:

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Order online through the Shepard Exhibitor Portal at

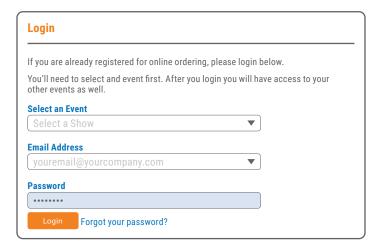
https://apps.shepardes.com/olk/intro.asp. Login or Create an Account and follow the simple instructions for ordering. If you need assistance during your shopping experience, contact us using our chat feature on the right side of the screen. Representatives are available Monday - Friday, 8AM - 5PM EST.

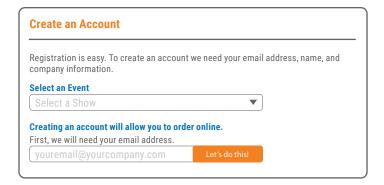
- 1. Go to: https://apps.shepardes.com/olk/intro.asp
- 2. Select the Event.
- 3. Login from the Show Information page by clicking the Login for Online Ordering button.
- 4. Select your event, enter your email address and password then click Login.

User Name = **Your Email Address** (provided by Event Management)

Password = Whitman24

- 5. Don't have an account, click "Create an Account."
- Once logged in, please confirm your profile information. If you need to update your information, please contact us at clientservices@shepardes.com.
- 7. To order, utilize the grey category drop-down menus above the Welcome message.
- 8. After making your selections, click the add to cart button on the bottom right of the page.
- 9. To view your order click the Shopping Cart Icon at the top right of the page.
- 10. Confirm your order, click and complete the payment process.









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Please review the information and complete your payment information online.

You may choose to pay by credit card, check payable to Shepard Exposition Services, or bank wire transfer, however, we require your credit card authorization to be on file before we process your order(s) for service. For your convenience, we will use your online credit card information to charge your credit card account for any additional amounts incurred as a result of show site orders placed by your representative including material handling and logistics charges for shipments received on your company's behalf and any unpaid balance due for Shepard services. Credits for services will be issued at show site only.

Shepard no longer accepts cash payments for any Shepard Services. Once a payment is processed by credit card, any changes to the payment method will be charged a fee of 5% of the total invoice. 10010-Change Of Payment Method Transaction Fee.

Shepard Exposition Services only accepts payment information electronically. Place your order online with Shepard or follow the steps below to provide your payment information electronically and submit your order forms.

#### Complete your payment information online.

Login to your account at https://www.shepardes.com/payment-methods and choose the event you are submitting payment for.

#### **Discount Pricing Deadlines**

Orders received without payment or after the discount price deadline will be charged at the standard price.

Online: Thursday, February 29, 2024 All paid orders placed online prior to the deadline date.

Discount Deadline: Thursday, February 29, 2024 All paid orders placed via pdf prior to the deadline date.

#### **ACH/Wire Transfers**

You may choose to pay by Check or ACH/Wire Transfer, however a credit card is required on file to process all orders.

#### Checks

1. Checks can be mailed to: Accounts Receivable - 1778 Marietta Blvd, Atlanta, GA 30318

#### **Wire Transfers:**

- 1. Wire Transfers can be sent to bank information listed below.
- 2. **Important!** After your wire transfer has been sent, please send an email to **ar-es@shepardes.com** to confirm and include your show name, event code and your booth number. Unidentified payments can result in funds not being assigned to your account.

In order to accurately process the transfer of funds from your account, please complete the following information and email it along with a copy of the wire receipt to the email printed on the header of this page. A \$50 service charge will be added for processing checks drawn on foreign banks. A \$25 service charge will be added for processing U.S. wire transfers. \$50 service charge for international wire transfers.

The following information must be included on the bank copy of the wire transfer confirmation:

NAME OF SHOW BEING ATTENDED: Whitman Coin & Collectibles Expo

EVENT CODE: **M126150324** 

EXHIBITING COMPANY NAME: \_\_\_\_\_\_ BOOTH NUMBER: \_\_\_\_\_

Account Name: Shepard Exposition Services, Inc.	Routing Number: 041000124	SWIFT CODE (US): PNCCUS33	For Checks: Please include the show name, event code and your booth number on the check.
Bank Name: PNC Bank N.A., Pittsburgh, PA 15219 USA	Account Number: <b>42-6061-9772</b>	SWIFT CODE (INTL): PNCCUS33	For Wires: Please send payment sent confirmation email to ar-es@shepardes. com that includes the show name, event code and your booth number.

**TAX EXEMPT?** Please submit tax exemption certificate to: **orders@shepardes.com.** If you are tax exempt, you must provide a tax exemption certificate for the state in which the event is being held.



# TERMS & CONDITIONS

#### **Whitman Coin & Collectibles Expo**

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You are entering a contract which limits your possible recovery in case of loss or damage. The terms and conditions set forth below become a part of the contract between Shepard Exposition Services, and you, the Exhibitor.

Exhibitor is deemed to accept these terms and conditions when any of the following conditions are met:

Exhibitor materials are delivered to the Shepard warehouse or to a show or exposition site for which Shepard is the Official Show Contractor, or an order for labor and/or rental equipment is placed by the exhibitor with Shepard.

**Definitions and Shepard Responsibilities:** The name

"Shepard" shall be construed within the meaning of this contract as Shepard Exposition Services, Inc. and its employees, officers, agents, and assigns including any subcontractors Shepard may appoint. The term "EXHIBITOR" refers to any party who contracts for services with Shepard. Shepard shall be responsible only for those services which it directly provides, and hereby agrees to execute its contracted duties in good faith. Shepard assumes no responsibility for any person, parties, or other contracting firms not under Shepard's direct supervision and control. Shepard shall not be responsible for loss, delay, or damage due to strikes, lockouts, work stoppages, natural elements, vandalism, acts of God, civil disturbances, power failures, acts of terrorism or war, or any other causes beyond Shepard's reasonable control; or for ordinary wear and tear in the handling of materials. Due to the security and liability requirements, Shepard personnel will unload all vendor materials from the loading docks to the booths. Exhibitors may not utilize powered mechanical equipment.

Indemnification: The exhibitor agrees to indemnify, forever hold harmless, and defend Shepard and its employees, officers and agents from and against any and all claims, causes of action, fines, penalties, damages, liabilities, judgments, and expenses on account of personal injury or death, damage to or loss of property or profits arising out of, or contributed to by any of the following: (1) exhibitor's negligent supervision of any labor secured through Shepard or the negligent supervision of such labor by any of the exhibitor's employees, agents, representative, invitees, and/or exhibitor appointed contractor (EAC); (2) exhibitor's negligence, willful misconduct. or deliberate act, or such actions of exhibitor's employees, agents, invitees, representatives, or EACs at the show to which this contract relates. including but not limited to the misuse, improper

use, unauthorized alteration, or negligent handling of Shepard equipment; or (3) exhibitor's violation of Federal, State, or Local ordinance; or violation of show regulations and/or rules as published by the Facility and/or Show Management.

Payments are due prior to delivery of services or equipment to EXHIBITOR unless other credit arrangements have been made. All payments shall be in U.S. currency, MasterCard, VISA, or American Express, debit cards, or check, provided there is sufficient customer credit in Exhibitor's form of payment to completely satisfy the amount owed by EXHIBITOR to Shepard. Undersigned authorizer acknowledges and agrees that all applicable charges for services rendered to the EXHIBITOR will be applied to the credit card on file in the event other form of payment is not tendered prior to the close of the trade show. In no instance shall any Exhibitor be extended credit beyond 30 days after the close of the Show. If there are any outstanding balances owed by EXHIBITOR to Shepard which have not been paid after 30 days following the close of the Show, then these unpaid balances shall bear interest at the rate of 1-1/2% per month (18% per annum), Exhibitor will be responsible for all charges incurred by Shepard while endeavoring to collect this account. If EXHIBITOR provides a credit card for payment and the credit card transaction is declined, EXHIBITOR hereby authorizes Shepard to process the outstanding balance in multiple smaller increments that total the amount of the outstanding payment obligation. In the event that a THIRD PARTY (AGENT) orders on behalf of the EXHIBITOR and the named THIRD PARTY does not discharge payment of the invoice prior to the last day of the show, charges will revert back to the EXHIBITOR. All invoices are due and payable upon receipt, by either party.

Show Site Orders: Services ordered at show site will require full payment at the time the order is placed. Purchase orders may not be used in lieu of payment. Regular prices will apply to all show site orders. Floor orders are limited to availability.

Third Party Orders: If you contract your work to a display or exhibit house and require services from Shepard, the payment policy stated above applies. Please pass this information on to them. A Third Party Payment form must be completed and submitted

three weeks prior to show opening. If your elected Third Party Provider fails to pay for Shepard Services, the exhibitor is still responsible for paying all invoices to Shepard.

**Equipment Audits:** EXHIBITOR should be advised that routine audits of Exhibitor booths for service usage are conducted during the Convention. Should the result of such an audit indicate that equipment or services is in fact being used that has not been paid for, the Exhibitor will be charged for the equipment or service at the applicable rate.

Exchanges and Cancellations: On-site exchanges and cancellations in orders will be assessed a 100% pick-up fee. Custom products: All orders canceled by the exhibitor within 30 days of first day of exhibitor move in day may be subject to cancellation fees up to 100% of the total order, based upon the status of move-in, work performed and/or Shepard set-up costs or expenses. Equipment and Furnishings: There are no exchanges or refunds once item has been delivered to your booth. Cancellations must be received in writing 14 days prior to first exhibitor move in day. Labor: Cancellations must be received in writing before 48 hours of 1st day of exhibitor move in, otherwise a 1 hour per man ordered will apply.

Invoices: Prior to close of show, an invoice will be prepared and emailed to the booth contact on file for your review. Credits will be issued at show site only. If you have any questions or want to pay your invoice by check or cash, please see our customer service representatives at the service desk on-site.

**Outbound Services:** All outbound services will be processed on your credit card. A copy of the receipt and invoice will be mailed within 10 days of the close of the show.

Rental Responsibility: All materials are on a rental basis and shall remain the property of Shepard. The customer shall be held financially responsible for any damage to Shepard equipment used by the customer. Prices quoted are for the duration of the show and include installation, rental, and removal except where indicated. If skirting and carpet colors are not selected, show colors will prevail.

continued on the next page



# TERMS & CONDITIONS (continued)

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International Customers: International customers must pay for all services in U.S. funds. A \$50 service charge will be added for processing checks or wire transfers drawn on foreign banks.

**U.S. Wire Transfers:** A \$25 service charge will be added for processing U.S. wire transfers. Please complete the wire transfer portion of the Method of Payment form. The credit card portion of the form must still be completed before your order will be processed.

**Tax Exempt Status:** If you are tax exempt in the state where the show is held, a copy of the certificate must accompany your order.

**Tax Rates:** State tax regulations and tax rates can change after the date of publication. Prevailing state tax rates will supersede any published rate.

Exhibitor Information: Exhibitor permits all contact information provided to Shepard to be used by Shepard and shared with other entities assisting in the production of the event in question. Facsimiles and email communications may include show information, promotional materials, advertising statements and other commercial notices. Permission may be revoked by the EXHIBITOR in writing.

Cancellation or Event Postponement: In the event the exposition or event is canceled or postponed, Shepard reserves the right to charge for services rendered in preparation of the event or exposition as well as non-refundable costs incurred by Shepard.

Insurance: It is understood that Shepard is not an insurer. Insurance should be obtained by the EXHIBITOR. It is highly recommended that exhibitors arrange All Risk coverage which usually can be done by endorsements to existing policies. Exhibitor's materials should be insured from the time they leave their firm until they are returned after the close of the show. Insurance and liability against theft or property damage to equipment or exhibit material owned or rented by EXHIBITOR, or bodily injury occurring within the confines of Exhibitor's booth, remain the sole and complete responsibility of EXHIBITOR. Except where prohibited by law, the EXHIBITOR and its insurers waive all rights of recovery or subrogation against Shepard and their respective directors, officers, employees, and agents.

#### Claim(s) for Loss and Payment For Services:

Exhibitor agrees that any and all claims for loss or damage shall be submitted to Shepard prior to the conclusion of the show when the alleged loss or damage occurred prior to that time, and in all cases within 30 days of the conclusion of the show. For claim reporting purposes, the "conclusion" of the show shall be construed as the end of the day on which exhibitor

must vacate the show site. All claims reported after the 30-day period will be rejected. In no event shall a suit or action be brought against Shepard more than one year after the date the loss or damage occurred. Payment for services may not be withheld. In the event of any dispute between Shepard and the exhibitor relative to any loss or damage claim, the exhibitor shall not be entitled to and shall not withhold payment for Shepard services as an offset against the amount of the alleged loss or damage. Any claim against Shepard shall be considered a separate transaction and shall be resolved on its own merit.

Limits of Liability: If found liable for any loss, Shepard's sole and exclusive maximum liability for loss or damage to Exhibitors materials and Exhibitor's sole and exclusive remedy is limited to \$.50 (USD) per pound per article with a maximum liability of \$100.00 (USD) per item, or \$1,500.00 (USD) per shipment whichever is less. All shipment weights are subject to correction and final charges determined by the actual or re-weighed weight of the shipment. Shepard shall in no event be liable for collateral, exemplary, indirect costs or damages, or loss of sales resulting from, or related to, a claim for loss of or damage to material.

**Inbound and Outbound Shipments:** Consistent with trade show industry practices, there may be a lapse of time between the delivery of shipment(s) to the booth and the arrival of the exhibitor or his representative. During such time, the materials will be left unattended. Shepard is not, and cannot be, responsible for loss, damage, theft, or disappearances of exhibitor's materials after same have been delivered to the exhibitor's booth. Similarly, there may be a lapse of time between the completion of packing and the actual pick up of exhibitor's materials from the booth for loading onto a carrier. During such time, the materials will be left unattended. Shepard shall not be responsible for loss, damage, theft, or disappearance of exhibitor's materials before same have been picked up for loading after the show. All materials will be checked at the booth at the time of loading using document(s) submitted by the exhibitor and notations of exceptions to conditions of materials or piece counts will be made on said document. Shepard assumes no responsibility for loss, damage, theft, or disappearance of exhibitor's materials after same have been delivered to exhibitor's appointed carrier or agent for transportation after the show. Shepard loads materials onto the carrier's truck under the supervision of the carrier driver who checks and signs for the materials. Shepard assumes no liability for any materials after the carrier assumes custody of materials. If exhibitor's designated carrier fails to show by the move out deadline after a show, Shepard shall have the authority to route exhibitor's shipment via an alternate carrier, or return shipment to a local warehouse for disposition at exhibitor's expense

Packaging, Crates, and Empty Containers: Shepard shall not be responsible for surface damage to loose or uncrated materials, pad-wrapped, or shrink-wrapped materials. Shepard shall not be responsible for concealed damage, damage to carpets in bags or poly, or damage to materials improperly packed. Shepard shall not be responsible for crates and packaging unsuitable for handling, partially assembled, or having prior damage. Affixing "Empty" storage labels to containers is the sole responsibility of the exhibitor or their representative. All previous labels should be removed. Shepard assumes no responsibility for removal or mis delivery of containers with old labels or incorrect information on labels or for loss or damage to materials stored in containers labeled "empty."



#### THIRD PARTY PAYMENT

#### **Whitman Coin & Collectibles Expo**

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**DEADLINE: TUESDAY, FEBRUARY 20, 2024** 

Return this form when a third party (any party other than exhibiting company) should be billed for services. Both parties MUST sign this form indicating acceptance; otherwise, request will be denied.

When a third party is handling your display and/or paying for any services on your behalf, we will agree to this third party arrangement if the following payment is agreed upon and all signatures are properly completed. By signing this form, both parties agree and understand that the exhibiting firm is responsible for all charges. In the event that the named third party does not make payment by show close, Shepard will be paid by the exhibiting firm on demand at show site. The show site invoice may or may not include any outbound services, such as additional material handling, rigging, and/or shipping charges.

#### Step 1. Provide the exhibiting company contact information and signature.

EXHIBITING COMPA	NY NAME:		BOOTH NUMBER:			
EXHIBITING COMPA	NY ADDRESS:					
CITY:			STATE:	ZIP CODE:		
CONTACT EMAIL AD	DDRESS:		PHONE NUME	BER:		
EXHIBITING COMPA	NY AUTHORIZED NAME (ple	ase print):				
SIGNATURE FROM E	EXHIBITING COMPANY:					
Step 2. Checl	k services below to	bill to the third party.				
☐ ALL SERVICES	Booth Cleaning	☐ Material Handling	Carpet	Furniture		
	Exhibit Rentals	Overhead Rigging/Labor	☐ Installation/Dismantling Labor	☐ Logistics/Transportation		
	Other (please specify):					
Step 3. Provi	de third party cont	act information.				
3RD PARTY COMPA	NY NAME:					
CONTACT NAME:						
EXHIBITING COMPA	NY ADDRESS:					
CITY:			STATE:	_ ZIP CODE:		
CONTACT EMAIL AD	DDRESS:		PHONE NUME	BER:		
CICNATURE FROM 3	THIRD DARTY COMPANY					

#### Step 4. Complete your payment information online.

Login to your account at https://www.shepardes.com/payment-methods and choose the event you are submitting payment for.



# EXHIBITOR APPOINTED CONTRACTOR (EAC)

#### **Whitman Coin & Collectibles Expo**

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**DEADLINE: TUESDAY, FEBRUARY 20, 2024** 

This form is to be completed by the Exhibitor and returned to Shepard by the deadline date noted above.

EXHIBITING COMPANY NAME:		BOOTH NUMBER:
CONTACT EMAIL ADDRESS:	PHONE NUM	MBER:
An Exhibitor Appointed Contractor (EAC) is a company other than the "general or official" and dismantling. The EAC may only provide services in the facility that are not designated contract as an exclusive service for the "general or official: service provided or other third provided or other	by the facility as "exclusive" to a desig	
No EAC will be allowed to work in an exhibitor's booth if this EAC form, a valid form of insu is not completed by an authorized representative and received by Shepard by the due dat other ordering third party ordering or requesting services from Shepard on behalf of exhibs submitted by deadline date, the EAC will not be allowed to perform work in the hall except	e indicated above. The Form must be bitor) at the above event. Multiple boo	completed for every third party (as well as any oths are not to be listed on one form. If form is not
EXHIBITOR APPOINTED CONTRACTOR:		
CONTACT NAME:	PHONE	NUMBER:
STREET ADDRESS:		
CITY:	STATE:	ZIP CODE:
DESCRIPTION OF PROPOSED SERVICE FOR EXHIBITOR:		
The EAC hired by the exhibitor must, by the deadline date, provide Shepard with a current occurrence, \$1,000,000 personal injury per occurrence, workers compensation aggregate as the certificate holder for the time period of the event, including move-in and move out accepted, and may prevent EAC from working on the premises. If EAC does not have mini Exposition Services for labor services.	coverage of \$1,000,000 per occurrent days. Listing Shepard Exposition Serv	ce, and naming Shepard Exposition Services vices as an additionally insured only will not be
The EAC must abide by the rules and regulations of the show and all pertinent union regu	lations.	
EAC employees must wear approved identification badges at all times while in the work a all requirements have been met.	rea. Badge will be issued at show site	to authorized contractor representatives when
The EAC must confine its operations to the exhibit area of its clients. No service desks, sto and public areas are not part of the Exhibitor's booth space.	rage areas or other work facilities will	be located anywhere in the facility. Show aisles
Solicitation of business by EAC is strictly prohibited. EAC companies discovered soliciting for the remainder of the event.	will be removed from the show floor a	and the exhibitor will not be able to use that EAC
The EAC must have all business licenses, work permits and insurance required by State are provide Show Management with evidence of compliance.	nd City governments and Facility Man	agement before beginning work, and shall
If required, the EAC must be able to provide evidence that it has current and applicable lal. The EAC must not jeopardize the production of the event by any act or practice that would		
EACs agrees to keep all No Freight Aisles clear at all times. If SES is required to rearrang depending on billing arrangements will be a charged a 1 hour minimum forklift rental a		No Freight Aisle, the exhibitor or the EAC
EXHIBITOR SIGNATURE:		



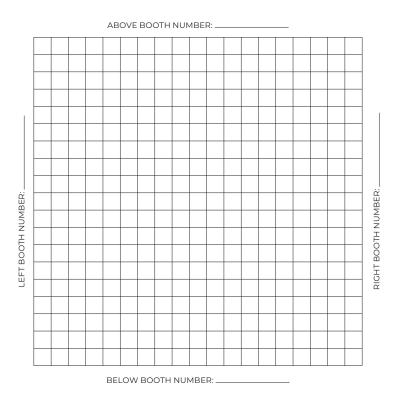
# WHERE DOES IT GO? TELL US! SAVE TIME AND MONEY.

## With Shepard, You Can.

Use this grid to show where to place Hanging Signs, Electrical, or other Utility Orders. Make as many copies as you need!

COMPANY NAME:		BOOTH NUMBER:
CONTACT NAME:	CONTACT FMAIL ADDRESS:	

Enter in the booth numbers above, below, and on each side of your booth to ensure proper placement! If you are using this grid for a hanging sign, include the total height from the floor to the top of the sign.





# TARGETINFORMATION Graphic & Wide Format FIND YOUR TARGET DATE.

#### Whitman Coin & Collectibles Expo

M126150324

Baltimore Convention Center | Baltimore, MD

March 21 - 23, 2024

Review the target move in floor plan for your designated date and time. Confirm your Target date and time by submitting the Target Confirmation Form. If you need to request an alternate target date or time, submit the Target Change Request.

#### What is Targeting?

Targeting is the process of systematic freight delivery based on location of booths on a floorplan and exhibitor needs.

- A scheduled target time means that your freight will begin to be unloaded at some point during your allotted time frame.
- DO NOT schedule installation labor until after your scheduled target time.
- The best way to ensure your freight will be delivered to your booth during your scheduled time is to ship your freight to the Advance Warehouse.
- Machinery, uncrated items, oversized crates, and single pieces over the weight of 5,000 lbs. cannot be accepted at the advance warehouse and should be shipped directly to show site.

#### **Shipping Labels**

Shipping labels are included in this manual, please use them to help expedite handling.

#### **Certified Weight Tickets**

Certified weight tickets are required for all shipments.

#### Crated Shipments to the Advance Warehouse

Exhibitors who wish to have their crated material arrive at show site prior to or at their target date/time may do so by shipping in advance to the Shepard Advance Warehouse.

Shipments that arrive at the Advance Warehouse on or before **Friday, March 15, 2024** will be delivered to your booth prior to or during your assigned target date/time.

Shepard can not guarantee delivery of late warehouse freight received after **Friday, March 15, 2024** for delivery to your booth prior to or at your assigned target date/ time

#### **Direct Shipments to Show Site**

Targeted move-in dates/times have been assigned to all booths. Please refer to the target move-in floorplan included in this manual for your assigned target move-in date/time. All trucks delivering shipments to show site must check-in at the marshaling yard two hours prior to the assigned target date/time. The schedule is either 2 hours prior to the start of the target interval or 2 hours prior to the end of the target time; your presence is not required for unloading.

#### **Off-Target Shipments**

It is imperative that you adhere to the Target movein schedule shown on the Target Floor Plan. All trucks delivering shipments to show site must arrive at the marshaling yard either 2 hours prior to the start of the target time. Trucks missing their target time will be unloaded on a first come, first serve basis after the trucks unloaded during their target time.

ALL trucks delivering to show site must check in at the marshaling yard for assignment of dock space. See Material Handling Authorization, Material Handling Information, Target Confirmation, and Material Handling 101 included in this manual.

#### Unloading

Priority unloading will be given to carriers who are targeted and checked in at the Marshaling Yard either 2 hours prior to the start of the target interval or 2 hours prior to the end of the target time. All others will be unloaded after "on-target" carriers are unloaded. Targeted shipments should be accessible on the truck and not blocked by non-targeted shipments or the nontargeted shipment may be considered off-target.

Shepard crews will make every possible effort to begin unloading carriers during their assigned target unload time.



#### TARGET CONFIRMATION

#### **Whitman Coin & Collectibles Expo**

M126150324

Baltimore Convention Center | Baltimore, MD March 21 - 23, 2024

#### **TARGET DEADLINE: THURSDAY, FEBRUARY 29, 2024**

#### Confirm your target move in date and time in two easy steps, then email in the form!

Target move-in dates/times have been assigned to all exhibitors. Please refer to the Target Move-in Floor Plan for your assigned move-in date/time. All vehicles (trucks, van lines, privately-owned vehicles) delivering shipments to show site must check in at the marshaling yard 2 hours prior to your assigned target date and time.\*

\* Exhibitor shipments arriving at show site that have not completed this form will be unloaded AFTER confirmed exhibitors on a first come, first serve basis.

Step 1. Complete exhibiting company information.

COMPANY NAME:	BOOTH NUMBER:
CONTACT NAME:	PHONE NUMBER:
CONTACT EMAIL ADDRESS:	
Assigned Target Date and Time	Need to request a new assigned target date or time?
	Complete the Freight Target Change Request by:
Schedule your shipment to arrive at the marshaling yard two (2) hours prior to your assigned target date/time.	Thursday, February 29, 2024
Step 2. Provide shipment details.	
Where are you shipping?	If Shipping Direct to Facility/Show Site
☐ Advanced Warehouse** ☐ Direct to Facility/Show Site	☐ Flatbed ☐ Close Trailer ☐ Container
** Uncrated machinery, crated machinery over 5000 pounds, or machines requiring a flatbed truck will not be accepted at the advance warehouse. These items should be delivered directly to the facility on your designated target day and time.	Is Special Equipment Required to Unload
What is the weight of your shipment?	☐ Crane ☐ Extended Forklift Blades ☐ Rollers ☐ Sling ☐ Other
That is the weight of your shipment.	_ 0 (1.0)
How many pieces are in your shipment?	Will you require a forklift in your booth space to unskid, assemble, or spot display/machinery?
Dimensions of largest piece of freight?	☐ Yes ☐ No (if Yes, please place a forklift order with Customer Service)
How many truck loads do you have?	,
	Have you ordered carpet from Shepard?
Weight of largest piece of freight?	□Yes □No
Name of Carrier	Do you want your carpet installed prior to your target time?
Carrier Contact Phone Number	_ 103 110



#### **TARGET CHANGE REQUEST**

#### **Whitman Coin & Collectibles Expo**

M126150324

Baltimore Convention Center | Baltimore, MD March 21 - 23, 2024

#### **TARGET DEADLINE: THURSDAY, FEBRUARY 29, 2024**

If you would like to request a change in your assigned target date/time, please complete and return this form. All requests will be reviewed and responded to within one week of received request.

Completion of this form does not automatically guarantee approval of request. We will attempt to honor all requests, but may not be able to grant all requests due to logistical considerations, booth locations, dock availability and labor demands.

All Target change requests must be received no later than:

#### Thursday, February 29, 2024

Step 1. Complete company information.

COMPANY NAME:	BOOTH NUMBER:
CONTACT NAME:	PHONE NUMBER:
CONTACT EMAIL ADDRESS:	NUMBER OF TRUCKLOADS:
Where are you shipping?  □ Advanced Warehouse* □ Direct to Facility/Show Site	
* Uncrated machinery, crated machinery over 5000 pounds, or machines requiring a flatt These items should be delivered directly to the facility on your designated target day and	
Step 2. Provide target information.	
CURRENTLY ASSIGNED DATE:	CURRENTLY ASSIGNED TIME:
REQUESTED DATE AND TIME:	
REASON FOR CHANGE:	



# SHIPPING VS. MATERIAL HANDLING

### Make freight management easy.

## With Shepard, You Can.



#### What is shipping?

Shipping is the process of a carrier picking up items from your office or any place of origin and transporting it to the dock of either the advance warehouse or event facility. Shipping is separate from Material Handling. Exhibitors may use any carrier they want, including Shepard Logistics.



#### What is material handling?

Material Handling is the process of receiving a shipment from your carrier and managing on-site handling of the shipment through the event cycle. It is a standard event procedure with associated costs typically based on shipment weight.

#### **Material Handling Process:**

- Unloading freight from your carrier once it arrives at the receiving dock.
- · Transporting freight from dock to your booth space.
- Removing empty shipping containers (boxes, crates and pallets) from your booth.
- Temporarily storing your empty shipping containers during the show.
- Returning empty shipping containers to your booth at the close of event.
- · Transferring your freight back to the loading dock.
- Loading your freight into your carrier's delivery vehicle for return shipping.

#### One easy way to keep charges low?

**Consolidate.** Whether you ship to the advance warehouse or directly to show site, it is in your best interest to consolidate your shipment as much as possible. Each shipment that arrives separately is assessed the minimum charge.

So, keep your charges low by skidding items so that they are sure to arrive together.

# SHEPARD LOGISTICS EFFICIENT. ON-TIME. GUARANTEED.

## Enjoy convenience and confidence.

## With Shepard Logistics, You Can.

Shepard Logistics is the official event carrier. Our dedicated team of logistics specialists will provide you with personalized and efficient shipping solutions to make sure your freight arrives on time.



#### **Inbound & Outbound Services**

- · Standard ground
- · 2-Day, and 3-Day service levels
- · Air-ride
- Flatbed
- · Dedicated truckload
- · Volume discounts
- · Caravan services



#### **Material Handling**

- · Handle-with-care approach
- · On-time delivery
- · Fast resolution in case of damage
- Signature series material handling 10% discount to all round-trip customers



#### **Value-Added Services**

- · Personalized service
- Priority empty return for all inbound with Shepard Logistics
- · Transparent quotes with no hidden fees
- · Available 7-days a week
- · Late fees waived at Shepard events
- · Outbound shrink wrap at no charge
- Shepard Logistics personnel on-site at your service for assistance





#### **SHEPARD LOGISTICS SERVICES (SLS)**

#### **Whitman Coin & Collectibles Expo**

M126150324

Baltimore Convention Center | Baltimore, MD March 21 - 23, 2024

#### Ship Roundtrip with Shepard Logistics and receive a 10% discount on Material Handling\*

\*Discount does not apply to shipments considered small package, local deliveries, "Light Weight" shipments, or shipments over 10,000 lbs. Roundtrip SLS shipping is required to qualify for discount. (35572) Shipping Services do not include Material Handling fees at Show Site. Material Handling fees will be charged to the credit card on file.

Step 1	1. Comp	lete ex	hibiting	company	inf	format	ion.
--------	---------	---------	----------	---------	-----	--------	------

EXHIE	BITING COMPANY NAME:							ВООТН	NUMBER: _		
CONT	ACT NAME:						PHONE NUMBER:				
CITY: _							STATE:	7	IP CODE: _		
FMAII	ADDRESS:										
	2. Where are we										
COME	PANY NAME:										
COM	7 (1 1 7 (1) 2.										
STREE	ET ADDRESS:							PHONE	NUMBER: _		
CITY: .							STATE:	7	IP CODE: _		
Is the	re a loading dock?	□No				Any th	ing else we should know	about your buil	ding?		
Is the	building in a residential ar	ea? 🗆 Yes 🗀	] <sub>No</sub>								
Conta	ct Name at residence:	Ph	one Numbe	r:							
Do we	e need a lift gate on our tru	ıck? 🗆 Yes 🗀	]No								
Do we	need to go inside your off	fice to pick up	your items?	□Yes □	No						
Step	3. When are we	picking up	the shi	pment?	•						
DATE:					HOURS	OF OPERATION	ON:				
D/ (I L.					1100113	OF OF ERVIEW	514. <u> </u>				
Step	4. Where is the s	shipment :	going?								
	Ivanced Warehouse	□ Direct t	o Eacility/	/Show Sit	0						
	commend shipping to the A										
Step	5. What are we s	hipping?									
QTY	ITEM	LENGTH	WIDTH	HEIGHT	WEIGHT	дту	ITEM	LENGTH	WIDTH	HEIGHT	WEIGHT
Q	Crates	ELNOTTI	WIDIII	ii.cioiii	WEIGHT	4	Carpet (color)	ELNOTTI	Wibin	ii.c.om	WEIGHT
	Cartons (cardboard)						Monitors				
	Cases/Trunks						Other				
	Skids/Pallets					тота	L				<u>'</u>
	1							,			
	o 6. What type of s										
	ndard Ground 2nd Day							Evnedited Crou	nd (305) an	ıd air shinni	ng available
	e-booked and confirmed o		date. Order	must be re	cerved within	11 24 110013 0	requested pick up date.	Expedited Grou	11d (303) all	id all silippii	ig available
Step	7. After the even	t is over, a	re we sl	hipping	it back t	to you?					
□ YES	5! No, I will arrange and	other carrier.									
A credit	t card must be on file to order Sh	ipping Services. Pl	ease complete	the Method o	f Payment form	n. Shipping serv	ices do not include material ha	ndling charges at sh	now site. Mate	rial handling fe	es will be



## 25

## International Shipping - Event Logistics





DSV Fairs & Events is the Preferred International Freight Forwarder and Customs Broker for Shepard events.

#### IMPORT ARRIVAL DEADLINE ESTIMATES:

LCL SEA FREIGHT - 5 weeks before the show opens FCL SEA FREIGHT – 4 weeks before the show opens AIR FREIGHT – 3 weeks before the show opens







#### **OUR INTERNATIONAL SHIPPING SERVICES INCLUDE:**

- Shipment planning packaging, documentation, scheduling
- Pick-up and international shipping to the US air/port
- Customs clearance & delivery to the Shepard advance whse or show dock
- Pick-up at the show site dock or Shepard warehouse
- Export documents, international shipping and Customs clearance overseas
- Final delivery to the overseas return destination.



Fairs & Events, Solutions USA Contact: Kelly O'Neill-Exley

Product Specialist

Email: kellv.oneill@dsv.com Main Office: + 1 786 577 6750 Mobile: +1 404 432 8835

Please contact us today for a free quotation.

#### **DSV International Offices**



DSV Fairs & Events has an agent office in most countries worldwide. If you do not see your country listed below, then please contact DSV Fairs & Events USA, so that we can provide local contact details.

Canada

DSV Global Transport & Logistics 2200 Yukon Court Milton, ON L9E 1N5 Canada Contact: Mohamad Alsayed Tel: +1 905-203-2048 Mobile: +1 365 822 2333 (Faisal) E-mail: fairs&eventsD\$Vcanada@ ca.dsv.com

China

DSV Fairs & Events, Solutions Rm 2307-2308, 23F One Indigo 20 Jiuxianqiao Road Chaoyang District Beijing 10016 P.R. China Contact: Roaddy Lu Tel: + 86 10 8540 7288 / 7299 Mobile: + 86 13 91029 8808 Email: roaddy.lu@dsv.com

Denmark

DSV Solutions A/S
Fairs & Events
Center Boulevard 5
2300 Copenhagen \$
Denmark
Contact: Lars Skovhoej
Tel: +45 43203859
Email: expo@dk.dsv.com

Germany

DSV Solutions GmbH Fairs & Events Nirostastrasse 3 48707 Krefeld, Germany Contact: Christian Rasche Tel: +49 2151 7371493 Mobile: +49 171 9793 078 Email: christian.rasche@dsv.com

Hong Kong

DSV Fairs & Exhibitions 13001-11W, 103-04\$&106-7\$, 13/F ATL Logistics Centre B, Berth 3 Kwai Chung Container Terminal NT Hong Kong Contact: Sunny Ling Tel: + 852-2211 8205 / 8652 8205 Mobile: + 852 9622 3280 Email: sunny.ling@dsv.com

Italy

DSV Solutions SRL Fairs and Events Via Dante 134 20096 Pioltello, Milan Italy Contact: Marco Simone Tel: +39 02 921 34036 Mobile: +39 342 7410283 Email: marco simone@dsv.com

Japan

DSV Fairs & Events, Solutions Imperial Hotel Tower 16F 16A-4 1-1-1 Uchisaiwaicho, Chiyoda-ku Tokyo 100-0011 Japan Contact: Shingo Kobayashi Tel + 81 3 4565 4569 Mobile: + 81 80 2478 9133 Email: JP.FE@dsv.com

Korea

DSV Fairs & Events, Solutions Magok Central Tower 1 Cha, 227 Gonghang-daero Gangseo-gu, Seoul, 07802 Korea Contact: Chris Lim Tel: +82 2 2192 7420 Mobile: +82 10 2800 1834 Email: chris.lim@dsv.com

Portugal

DSV Transitários, Lda Rua Abade Correia da Serra, 112 Senhora da Hora, 4460-208 Portugal Contact; Silvia Eloi Tel: + 351 266 088 642 Mobile: + 351 916 141 569 E-mail; silvia eloi@dsv.com

Singapore

DSV Solutions Pte Ltd No.5 Changi North Way 5th Floor, 498771 Singapore Contacts: Maybelline Oun Tel: + 65 6500 5610 Mobile: + +65 9655 3031 Email: maybelline.oun@dsv.com main

DSV Fairs & Events, Solutions
Pol. Ind. Riera del Molí
Les Licorelles, Calle A num. 1
08750 Molins de Rei
Barcelona
Spain
Contact: Belina Flores
Tel: + 930 260 838
Mobile: + 34 34 686 902 300
Email: belina flores sierra@dsv.com

Tanwar

DSV – Translink Fairs & Events Room 5-2, 5th Floor No. 99, Chung Shan N. Rd Sec 2., Taipei 104-48 Taiwan R.O.C. Contact: Frances Lin Tel: + 886 2 2581 1133 Fax: + 886 2 2523 9449 Email: frances@trans-link.com.tw

Turkey

DSV Fairs & Events
Rüzgarlıbahçe Mahallesi
Cumhuriyet Caddesi
Acarlar İş Merkezi C Blok No:10
34805 Beykoz İstanbul Türkey
Contact: Tandogan Ozman
Tel: + 90 216 680 16 00
Mobile: + 90 533 938 04 55
Email: tandogan.ozman@dsv.com.

United Arab Emirates

DSV Fairs & Events, Solutions Level 15, Office No. 07-08 Sheikh Rashid Tower Dubai World Trade Centre P.O.Box 36683, Dubai, UAE Contact: Nilofer Sayeed Tel: + 971 4 813 1487 / 813 1210 Mobile: + 971 56 6833914 Email: nilofer.sayeed@dsv.com

United Kingdom

DSV Fairs & Events, Solutions One Western Gateway Royal Victoria Dock London E16 1XL, United Kingdom Contact: Garcia Newell Tel: + 44 207 069 5321 Mobile: + 44 7760 165828 Email: garcia.newell@dsv.com

DSV Fairs & Events, Solutions USA

Contact: Kelly O'Neill-Exley Product Specialist Email: <u>kelly.oneill@dsv.com</u> Main Office: + 1 786 577 6750 Mobile: +1 404 432 8835

www.dsv.com



# **OUTBOUND MATERIAL HANDLING AUTHORIZATION & LABEL REQUEST**

#### **Whitman Coin & Collectibles Expo**

M126150324

Baltimore Convention Center | Baltimore, MD March 21 - 23, 2024

All outbound shipments require a Shepard Outbound Material Handling Authorization (MHA) form and shipping labels. Shepard offers complimentary pre-printing of these items. To take advantage of this service, please complete this request and submit to Shepard. Your pre-printed MHA and labels will be delivered to your booth prior to the close of the show.



Note: All third parties must pick up MHA/labels at the Shepard Service Desk.

Step	1. Complete exhib	oiting con	npany i	nformati	ion.						
EXHIBITING COMPANY NAME:					BOOTH	NUMBER: _					
CONTACT NAME:				PH	ONE NUMBER:						
EMAIL	.ADDRESS:										
Step	2. Where is the sl	hipment g	going?								
СОМР	ANY NAME:				BUSINESS H	OURS:					
STREE	T ADDRESS:										
CITY: _							STATE:		ZIP CODE: _		
# OF C	O 3. How many piec	OF SKIDS:				# OF	CARTONS:	APPROX. TO	TAL WEIGHT	?	
	4. What are we s									I	I
QTY	Crates	LENGTH	WIDTH	HEIGHT	WEIGHT	QTY	Carpet (color)	LENGTH	WIDTH	HEIGHT	WEIGHT
	Cartons (cardboard)						Monitors				
	Cases/Trunks						Other				
	Skids/Pallets					тота	L	,			
Is the Reside	te a loading dock? Yes building in a residential are ential contact name need a lift gate on our truc	ea? Yes	Phone Num ]No			Any thi	ing else we should kno	ow about your buil	ding?		
Step Step Off If seles shippi	5. How many labe 6. Who is picking icial Show Carrier: SHEPARI cting a carrier other than SI ng labels. 7. What type of so and \( \sum_{2nd} \text{Day} \) \( \sum_{Expedited} \)	up your so LOGISTICS hepard Logisticervice is r	need? shipme Other (*ics, you mu	nt?  Truckload, Sp st schedule	pecialized) the pickup. The	need it	Fed Ex, UPS, etc. If usi			ive and appl	y their

Step 8. What do we do with your items if your carrier doesn't show up?

☐ Send out via Shepard Logistics or available carrier
☐ Return to warehouse for pickup, \$400 minimum charge

In order to process your order, we require payment on file. Please complete the Method of Payment and return to Shepard Exposition Services.

If you have already placed an order with Shepard, we will automatically use the credit card on file for your company. For shipments going into or out of Canada, we must have the Commercial Invoice and the Custom Brokers contact information before we can finalize your shipment.



#### **ADVANCED SHIPPING LABEL**

#### **Whitman Coin & Collectibles Expo**

M126150324

Baltimore Convention Center | Baltimore, MD March 21 - 23, 2024

Print at least one shipping label for each box. Include the exhibiting company name and booth number. If you are creating your own labels, make sure the same information below is on your labels.



TO:

(Exhibiting Company Name)

(Exhibiting Company Booth Number)

c/o Shepard Exposition Services 7079 Oakland Mills Rd Columbia, MD 21046

FOR: Whitman Coin & Collectibles Expo

Delivery Hours: Monday - Friday 8:00AM - 4:00PM

First day freight can arrive without a surcharge:

Tuesday, February 20, 2024

Last day freight can arrive without a surcharge: Wednesday, March 13, 2024

#### **DIRECT SHIPPING LABEL**

#### **Whitman Coin & Collectibles Expo**

M126150324

Baltimore Convention Center | Baltimore, MD March 21 - 23, 2024

Print at least one shipping label for each box. Include the exhibiting company name and booth number. If you are creating your own labels, make sure the same information below is on your labels.

# < • Shepard **DIRECT TO SHOW SITE** TO: (Exhibiting Company Name) (Exhibiting Company Booth Number) c/o Shepard Exposition Services **Baltimore Convention Center 1 West Pratt Street** Baltimore, MD 21201 FOR: Whitman Coin & Collectibles Expo **MUST NOT BE DELIVERED PRIOR TO:** Wednesday, March 20, 2024 | 8:00AM



# ALL INCLUSIVE MATERIAL HANDLING RATES

#### **Whitman Coin & Collectibles Expo**

M126150324

Baltimore Convention Center | Baltimore, MD March 21 - 23, 2024

#### Ship Roundtrip with Shepard Logistics and receive a 10% discount\* on Material Handling

\* Discount does not apply to shipments under 100 lbs. or shipments over 10,000 lbs. and local deliveries. Roundtrip SLS shipping is required to qualify for discount. (35572)

What is Material Handling? Material Handling is the unloading and delivery of exhibit freight to the exhibitor's booth on the show floor, the storage of empty containers, the return to booth for packing, and the loading back onto the exhibitor's outbound carrier. This is an automatic service and is billed based on weight. This service, whether used completely or in are part, are billed as a package.

Per Pound Material Handling Rates All rates are per one pound. There is no minimum charge. Certified weight tickets are required on all shipments. The rates stated are blended to include overtime based on the schedule at publication. Changes in schedule or if your carrier delivers your freight outside of these hours may result in additional fees.

How to Calculate Material Handling Services Material handling, whether used completely or in part are offered as a round trip service.

The weight on your certified weight ticket is the amount you will be charged X the per pound material handling rate.

#### **Advanced Warehouse Shipments\*\***

\*\* Single pieces over 5000 pounds, machines or uncrated items cannot be accepted at warehouse.

FIRST DAY FREIGHT CAN ARRIVE: Tuesday, February 20, 2024 LAST DAY FREIGHT CAN ARRIVE: Friday, March 15, 2024

CODE	ITEM	WEIGHT
35786	Crated ONLY	

PRICE/LB.	TOTAL		
\$2.13			

#### **Direct to Facility/Show Site Shipments\*\*\***

\*\*\* Large pieces of machinery and uncrated shipments can be accepted at show site.

FIRST DAY FREIGHT CAN ARRIVE: Wednesday, March 20, 2024

CODE	ITEM	WEIGHT	
35785	Crated		
35285	Uncrated		

	PRICE/LB.	TOTAL
Х	\$2.13	
X	\$2.13	

#### **Other Material Handling Services**

CODE	ITEM	WEIGHT
35490	Banding Service Per 4x4 Skid/Pallet	
35491	Shrink-wrap Service Per 4x4 Skid/Pallet	

	PRICE	TOTAL
Х	\$75.00	
х	\$75.00	

00%

Only Shepard personnel are allowed to operate mechanical equipment. We understand that your calculation is only an estimate. Invoicing will be calculated from actual certified weight ticket or reweigh ticket on inbound material handling receiving report. Adjustments will be made accordingly. Any adjustments to charges must be made at show site. Acceptance of said terms and conditions will be construed when any of the following conditions are met: This Material Handling Agreement (MHA) is signed; Exhibitor's materials are delivered to Shepard's warehouse or to an event site for which Shepard is the Official Show Contractor or an order for labor and/or rental equipment is placed by Exhibitor with Shepard. Please be aware that disposal of exhibit properties is not included as part of your material handling charges. Please contact Shepard for your quoted rates and rules applicable to disposal of your exhibit properties. All Material Handling charges are billable and will be charged to the credit card on file.

COMPANY NAME:	BOOTH NUMBER:
CONTACT NAME:	



# ALL INCLUSIVE MATERIAL HANDLING

Shepard Exposition Services is the sole provider of Material Handling Services. Exhibitors or their hired EAC/Carriers may not deliver freight to exhibit spaces or operate any type of mechanical or powered equipment.

#### **Special Handling Definitions**

This is included in your per pound rate

Shipments received that are packed in a manner as to require additional handling/labor are deemed special handling. Examples of shipments falling into this category would be constricted space unloading, ground unloading, stacked shipments, designated piece unloading, shipment integrity, mixed shipments, no bill of lading or documentation, carpet/pad only shipments.

#### **Constricted Space**

Freight packed in trailer to full capacity. Shipments are not easily accessible because trailer is loaded by cubic space, or top to bottom and side to side.

#### Stacked Shipments

Shipments with multiple pieces stacked on top of one another throughout the majority of the truck or trailer requiring unstacking during the unloading process.

#### **Mixed Shipments**

Mixed shipments are shipments that contain a mixture of uncrated and crated materials, and the uncrated portion is minimal deeming the shipment special handling but not uncrated. But in cases where greater than 50% of the load by volume is uncrated the load will be categorized as uncrated.

#### Shipment Integrity

Shipments loaded on a carrier in a manner requiring separating or sorting to reestablish the integrity of each shipment.

#### Carpet/Pad Only

Carpet and/or pad only shipments are time and labor intensive, and require additional manpower and tools (e.g. carpet poles, flatbed carts or scooters, dollies).

#### No Documentation

Shipments received from small package carriers (including, among others, Fed Ex, UPS, & DHL) that are delivered without documentation or bills of lading that require additional sorting, processing, and tools for delivery.

#### Designated Piece Unloading

Shipments loaded in such a manner that require the unloading/loading crew to be directed by driver remove items in a particular order, or unloading and reloading items to reach certain pieces behind others remaining on the trailer.

#### Padded Van Deliveries

This applies to van line carriers that transport freight at cubic displacement rates, operate a non-standard dock height equipment, require freight on the truck to be unloaded in a specific order or orientation, or require that freight on the truck be moved to unload the actual delivery.

#### Disposal Fee

A disposal fee & minimum 1 hr. labor will be charged for all booth materials (booth displays, flooring, etc.) that are left unclaimed after show move out.

#### Overtime/Double-time

This is included in your per pound rate.

SURCHARGE: Overtime: 30% • Double Time: 50%

Shipments that are moved and/or handled on overtime and/or double time hours will incur a surcharge based on the handling times noted on the receiving/shipping documents. Drivers picking up outbound shipments will be sequenced for loading ONLY after a bill of lading is submitted to the Shepard Service Desk AND the driver has checked in.

#### Warehouse Overtime/Double-time

This is included in your per pound rate.

SURCHARGE: Overtime: 30% • Double Time: 50%

Advanced shipments may be received during straight time hours at the warehouse location, however an overtime/double time surcharge may be applied to an advanced warehouse shipment due to required delivery schedule based on show move-in and move out hours beyond our control. This would also be true if freight was received after hours at the warehouse trapping facility.

#### Early/Late Shipments to the Warehouse SURCHARGE: 25% • 35003

A surcharge will apply to shipments not arriving within the published dates (refer to Show Information page for dates) for advance warehouse or arriving on show site after show opening. Any shipment arriving to show site after show open will be charged a surcharge.

#### **Uncrated Shipments**

#### This is included in your per pound rate.

#### Rate as shown on Material Handling Rate Form

An additional charge of 50% (or as stated on Material Handling Authorization page) of the applicable material handling charge at the time of delivery shall be charged for all loose, uncrated, or unprotected shipments received at the show site docks. The charge is a one-time charge that includes both move-in and move out of the show, and is based on the weight of the shipment handled.

#### Off-Target Deliveries SURCHARGE:

IARGE: 15% • 35004

For targeted shows (exhibitors who received/ requested a Targeted Date/Time), a surcharge will apply if shipment is not delivered (or carrier has not checked in) during assigned target date/time.

#### Marshaling Yard

#### This is included in your per pound rate

FEE: \$30 per Shipment • 35250

Where Shepard Exposition Services as the show contractor must lease space for Marshaling Yard operations because no space is provided by the facility, Shepard may charge a one time fee per shipment processed inbound and/or outbound through the Marshaling Yard.

#### **Reweigh of Shipments**

This is included in your per pound rate.

#### FEE: \$25.00 per forklift load • 35282

An additional charge per forklift load will be applied to shipments that have to be reweighed at the dock due to the lack of a certified weight ticket, or an incorrect or understated weight on a delivery document.

#### **Empty Crate Storage**

FEE: \$25.00 per piece • 35105

A charge per crate, carton or skid applies when Shepard handles the storage and return of empties from a shipment not received by Shepard and therefore not subject to material handling charges.

#### **Envelope Deliveries**

FEE:

\$10.50 per envelope • 35007

During show hours at the show facility, a charge will apply to receiving and delivering envelope packages to your booth.

#### Priority Empty Labels

FEE:

\$125.00 per label • 35064

Limited quantities available on a per event basis.

#### **Mobile Spotting**

FEE:

\$200 per round trip

All vehicles must be escorted in and out of building by Shepard personnel.



# ALL INCLUSIVE MATERIAL HANDLING

Shepard Exposition Services is the sole provider of Material Handling Services. Exhibitors or their hired EAC/Carriers may not deliver freight to exhibit spaces or operate any type of mechanical or powered equipment. Material handling is a billable service.

#### What is material handling (also referred to as

drayage)? Material handling is the process of unloading your freight from your shipping carrier, either at the warehouse or show site, delivering it to your booth, storing your empty containers (empties) if required, returning of your empties at the close of show, and then reloading your freight back onto your shipping carrier.

What is the definition of "freight"? Any exhibit materials shipped or delivered to the advance warehouse or show facility via shipping carrier, POV, or delivery truck.

#### What is the difference between material handling

and shipping? Shipping is the process of transporting your shipment from its origin to it's final destination. Material handling begins at the time your shipment arrives to the docks (please refer to "What is material handling?" for the full definition.) These are 2 different items and are billed differently.

**Do I need to order a forklift to unload or reload my freight?** No, please do not order a forklift for unloading/reloading of your materials.

#### What does CWT mean?

(does not apply to All Inclusive Rates)

CWT is an acronym for Century Weight.

What determines how much I'm charged? Charges are based on certified inbound weight ticket included with your shipment as well as the type of service required.

**How do I calculate material handling charges?**Material handling , whether used completely or in part are offered as a round trip service.

#### **CWT Calculation:**

When recording weight, round up to the next 100 lbs. EXAMPLE: 285 lbs. = 300 lbs./100 lbs. = 3 X RATE = \$ Amount or minimum charge, whichever is greater. All Inclusive Calculation:

EXAMPLE: 285 lbs. = 285 x RATE = \$

Will there be any additional charges? Additional charges may apply. Please review the Material Handling Authorization and Material Handling Additional Services forms included in the manual for all applicable fees.

#### What are Light Weight shipments?

#### (does not apply to All Inclusive Rates)

All shipments regardless of carrier that weigh 40 pounds or less. Shipments need to have certified weight tickets or other verifiable weight noted upon delivery. Shipments without certified weight tickets may be subject to special handling or reweigh fees. Packages that arrive separately at different times or days will be billed separately.

All shipments, regardless of carrier, weighing 41 lbs. and up will be billed using the standard material handling rates listed in the kit and billed at a 200 lb. minimum

#### How do I calculate my Light Weight shipment?

(does not apply to All Inclusive Rates)
Charges for Light Weight shipments are total shipment weight, per delivery. Any shipment above 40 lbs. will not qualify for this rate. Please be advised that your whole shipment may not arrive to its destination at one time. Therefore you may be charged per each delivery.

What are Crated Materials? Materials delivered that are skidded or in a container that can easily be unloaded/reloaded with no additional handling required.

What are Uncrated Materials? Materials delivered that are loose, pad-wrapped or unskidded without proper lifting bars and/or hooks.

#### What is Special Handling?

#### (does not apply to All Inclusive Rates)

Shipments received that are packed in a manner as to require additional handling/labor are deemed special handling. Examples of shipments falling into this category would be constricted space unloading, ground unloading, stacked shipments, designated piece unloading, shipment integrity, mixed shipments, no bill of lading or documentation, carpet/pad only shipments.

What are Advanced Shipments? All shipments that are addressed to the advance warehouse address (please refer to "Advance Warehouse" shipping labels included in this manual). Shepard will begin accepting your shipments 30 days prior to first show open day (date may vary depending on show schedule).

The warehouse will receive shipments Monday-Friday, 8:00 AM - 4:00 PM, excluding holidays. Shipments must arrived by advanced warehouse deadline date to avoid late surcharge. (Please refer to the "Show Information" page included with this manual for deadline date.)

Crates, cartons, skids, fiber cases, and carpets can be accepted at the warehouse, but DO NOT ship crates weighing over 5,000 lbs., loose/uncrated shipments and/or machinery to warehouse. You must ship those items direct to show site.

All shipments must have a bill of lading or delivery slip indicating number of pieces and weight. Certified weight tickets required.

All shipments must be prepaid, no collect on delivery shipments will be accepted.

What are Direct Shipments? All shipments that are addressed directly to the exhibit facility (please refer to "Direct to Show" shipping labels included in this manual)

Shipments must arrive during published exhibitor move-in times only. Do not ship direct to show site in advance. If delivery cannot be guaranteed to arrive during exhibitor move-in, shipment must go to advance warehouse.

All shipments must have a bill of lading or delivery slip indicating number of pieces and weight. Certified weight tickets required.

Crates weighing over 5,000 lbs. or loose/uncrated shipments must be shipped direct to show site to arrive during exhibitor move-in times.

All shipments must be prepaid, no collect on delivery shipments will be accepted.

#### What is and why would I need liability insurance?

Accidents happen, therefore, most show organizers and facilities require liability insurance. Please refer to your booth contract for exact minimums required.

Please make sure your materials are covered from the moment they leave your company location to the time they return after the close of the show.

If applicable, included in your manual is information and an application for liability insurance and booth coverage can also be purchased to protect your valuable exhibit materials.

**Outbound Shipping** You must complete a Shepard Material Handling Agreement (MHA) for all outbound shipments. A MHA will be distributed at show site if all services have been paid in full, or you can request one at the customer service desk.

Upon completion of packing and labeling of your materials, complete the bill of lading (MHA) with all required information, and return to the customer service desk. If you have questions on how to complete your bill of lading (MHA), please ask a Shepard customer service representative located at the customer service desk.

If you are NOT using the designated show carrier, you must call your carrier with pick-up information. If your carrier fails to pick up your shipment, Shepard Logistics will either reroute your freight through the carrier of our choice or return to the local warehouse (whichever is indicated on your MHA).

Equipment. Exhibitors or their EACs may not utilize or operate any type of material handling mechanical or powered equipment. If you need assistance, please contact us to order labor and equipment.





#### **CARTLOAD SERVICE**

#### Whitman Coin & Collectibles Expo

M126150324

Baltimore Convention Center | Baltimore, MD March 21 - 23, 2024



Cartload Service provides service to exhibitors arriving in personally owned vehicles (POVs) and have small hand-carried items that need to be delivered to and from the dock/booth location. Exhibitors may not utilize mechanical or powered equipment to unload their items.

#### **Cartload Service includes:**

Includes:

- · One laborer
- One cart
- One trip (per rate listed below)

#### Please remember:

- If you arrive with a truck, van, trailer, or truck with trailer filled with exhibit material you will not qualify for this service and will be redirected.
- No personal trucks (one (1) ton & over), no rental trucks, trailers, or bobtails will be unloaded through cartload service.
- All items must fit on flat bed cart (approximately 3' x 4' in size) and weigh less than 200 pounds. If items are designated by Shepard personnel to be too large or too heavy, materials will be billed at regular material handling rates.
- Your vehicle must unload on the receiving dock of the exhibit hall. Shepard personnel will direct vehicles. The cart is not authorized to enter or go to any parking structure. There must be two (2) people with the vehicle; one person to go with your product to the booth space and one person to remove your vehicle from the unloading area to the parking area.

#### **Labor Hours**

Straight Time (ST): Monday - Friday | 8:00AM - 5:00PM

Overtime (OT): Monday - Friday | 5:00PM - 8:00AM. All hours Saturday and

Sunday

Double Time (DT): Holidays

**Holidays:** New Years Day, MLK Day, Presidents Day, Memorial Day, Independence Day, Labor Day, Veterans Day, Thanksgiving Day, Christmas Eve Day, Christmas Day.

CODE	ITEM	# OF TRIPS	RATE	TOTAL
35151	Dock to Booth ST		\$235.00	
35152	Booth to Dock ST		\$235.00	
35153	Dock to Booth OT		\$332.50	
35154	Booth to Dock OT		\$332.50	

TOTAL ESTIMATE	\$
TAX (All tax rates are subject to change)	6.00%

of exhibitor move in.	
COMPANY NAME:	BOOTH NUMBER:
CONTACT NAME:	

Only Shepard personnel are allowed to operate mechanical equipment. No refunds or exchanges once service has been rendered. Cancellations must be received in writing within 48 hours of first day



EMAIL ADDRESS: .

# PERSONALLY OPERATED VEHICLE (POV) UNLOADING INFORMATION

Shepard Exposition Services has the responsibility of receiving and handling all the exhibit materials and empty crates that come in via over the road carriers. It is Shepard's responsibility to manage the docks and schedule vehicles for the smooth and efficient move-in and move out of the exhibition. Shepard will not be responsible for any materials they do not handle.



The types of vehicles shown to the left are considered POVs and will be allowed to unload/load in the designated POV ramp area after checking in at the marshaling yard.



#### ✓ ALLOWED POVs INCLUDE:

- · Passenger Automobile
- Mini Van
- · SUV



· Pick-up Truck

Please refer to the Labor Rules and Regulations page for additional information and quidelines.









The types of vehicles shown to the left are considered rental trucks and trailers and will not be allowed access to the dock spaces to self unload/load. Vehicles like shown at the left will be unloaded by dock personnel and not by exhibitors. NOT

#### **ALLOWED IN THE DOCK AREA:**

- × Trailers of any kind
- × No Step Van/Box Truck
- × Full Size Vans

Exhibitors may not operate or utilize any type of powered and mechanical equipment. See examples to the left of equipment that can and cannot be used.



#### ✓ ALLOWED:

· Hand Carried Boxes



#### **NOT ALLOWED:**

- × 2-wheel or 4-wheel Hand Carts
- × Pallet Jacks







#### **BOOTH & CARPET CLEANING**

#### **Whitman Coin & Collectibles Expo**

M126150324

Baltimore Convention Center | Baltimore, MD March 21 - 23, 2024

#### **ONLINE & DISCOUNT DEADLINE:\* THURSDAY, FEBRUARY 29, 2024**

Order with complete Method of Payment must be received before Discount Deadline date to receive discounted pricing.

As the General Service Contractor, Shepard has the exclusive cleaning contract for this show. Other service contractors will not be permitted to provide this service on the show floor. Minimum 100 square foot order for all cleaning services.

If you have any issues at all regarding cleaning during the show, please contact the Service Desk immediately so we can make it right. Please do not wait until the end of the event.

Booth carpet is the first product installed on an exhibit floor. While carpet is installed clean, it will get dirty during the move in process due to debris in the air, aisles and other exhibitors. It is always recommended to order a one time vacuuming prior to the show opening.

#### **Booth Vacuuming**

VACUUM ONCE							
CODE	SERVICE	SQ. FT.	ONLINE	DISCOUNT	REGULAR	TOTAL	
47050	0-399 sq. ft.		\$0.66	\$0.75	\$0.85		
47051	400-900 sq. ft.		\$0.60	\$0.70	\$0.80		
47052	900+ sq. ft.		\$0.55	\$0.65	\$0.75		

VACUUM DAILY							
CODE	SERVICE	SQ. FT.	ONLINE	DISCOUNT	REGULAR	TOTAL	
47055	0-399 sq. ft.		\$1.98	\$2.30	\$2.60		
47056	400-900 sq. ft.		\$1.80	\$2.05	\$2.30		
47057	900+ sq. ft.		\$1.65	\$1.90	\$2.15		

#### **Specialty Services**

	MOPPING & CARPET SHAMPOOING						
CODE	SERVICE	SQ. FT.	ONLINE	DISCOUNT	REGULAR	TOTAL	
47042	Mop One Time		\$0.80	\$0.90	\$1.00		
47022	Mop Daily		\$2.10	\$2.40	\$2.70		
47013	Shampoo One Time		\$0.80	\$0.90	\$1.00		

DISPLAY WIPE DOWN (CHARGED PER HOUR)						
CODE	SERVICE	QTY IS 1	ONLINE	DISCOUNT	REGULAR	TOTAL
47043	One Time		\$185.90	\$213.80	\$239.45	
47044	Daily		\$507.00	\$583.05	\$653.00	

#### **Porter Service**

 $Includes\ emptying\ was tebaskets\ within\ the\ booth\ every\ two\ hours\ during\ the\ show.$ 

PORTER SERVICE						
CODE	SERVICE	SQ. FT.	ONLINE	DISCOUNT	REGULAR	TOTAL
47030	One Time Porter		\$0.85	\$1.00	\$1.10	
47031	Daily Porter		\$2.60	\$3.00	\$3.35	

TOTAL ESTIMATE	\$
TAX (All tax rates are subject to change)	6.00%
AMOUNT DUE	\$

Vacuuming, Porter Service, Mopping, and Shampooing are based on total booth sq. ft. regardless of area being cleaned. Minimum order of 100 sq. ft. Submission of this form indicates you read and accept the Payment Policy and Terms & Conditions. No refunds once the service has been performed in your booth. Cancellations must be received in writing prior to 48 hours of 1st day of exhibitor move in.

COMPANY NAME: \_\_\_\_\_\_\_ BOOTH NUMBER: \_\_\_\_\_\_\_

CONTACT NAME:

EMAIL ADDRESS:





#### **EXHIBIT DISINFECTING SERVICES**

#### **Whitman Coin & Collectibles Expo**

M126150324

Baltimore Convention Center | Baltimore, MD March 21 - 23, 2024

#### **ONLINE & DISCOUNT DEADLINE:\* THURSDAY, FEBRUARY 29, 2024**

Order with complete Method of Payment must be received before Discount Deadline date to receive discounted pricing.

#### Clean + Disinfecting Services—specialized protocols to combat biological threats.

In response to the COVID-19 crisis, we elevated our cleaning services to ensure we effectively neutralize environments and safeguard participants from unwanted germs. Following GBAC Star accreditation guidelines and utilizing cleaning products approved by government regulatory agencies, we are committed to the highest standard of cleaning and disinfecting solutions.

As the General Services Contractor, Shepard has the exclusive cleaning contract for this show. Other service contractors will not be permitted to provide sanitizing or electrostatic fogging services on the show floor. Minimum 100 square foot order for all cleaning services. If you have any issues at all regarding cleaning services during the event, please contact the Shepard Service Desk immediately so that we can make it right. Please do not wait until the end of the event.

#### **Display Wipe Down with Sanitizing Disinfectant**

CODE	ITEM	PER HOUR	ONLINE	DISCOUNT	REGULAR	TOTAL
47070	One Time Wipe Down Disinfectant		\$193.05	\$222.00	\$248.65	

Disinfectant and sanitizing of furniture and product delivered to booths. Service provided one time prior to show open.

CODE	ITEM	SERVICE	ONLINE	DISCOUNT	REGULAR	TOTAL
47071	Daily Wipe Down Disinfectant		\$526.50	\$605.45	\$678.10	

Disinfecting and sanitizing of furniture and product delivered to booths. Service provided each day of the event, prior to show open. Cost covers service for each day of the event.

CODE	ITEM	PER HOUR	ONLINE	DISCOUNT	REGULAR	TOTAL
47072	Multi Visit Wipe Down Disinfectant		\$175.50	\$201.80	\$226.00	

Disinfecting and sanitizing of furniture and product delivered to the booths. Service times to be pre scheduled by exhibitor throughout event open days. Minimum order of two (2) visits per day. Each visit billed by hour. Please provide cleaning schedule to orders@shepardes.com. Include show name, company name, booth number, onsite contact name and cleaning schedule broken down by days and times.

#### **Electrostatic Fogging**

CODE	ITEM	SQ. FT.	ONLINE	DISCOUNT	REGULAR	TOTAL
47073	Electrostatic Fogging per Sq. Ft.		\$1.32	\$1.50	\$1.70	

Nightly fogging of exhibit area and equipment for all event open days. Electrostatic Fogging services may only per performed when booth and surrounding area is clear of people. Fogging is a mist and the exhibitor is responsible for protecting electrical equipment and other fragile/sensitive items.

TOTAL ESTIMATE	\$
TAX (All tax rates are subject to change)	6.00%
AMOUNT DUE	\$

Shepard is not responsible for any damage, discoloration etc. of exhibit items resulting from disinfecting or fogging chemicals. Disinfecting wipe down is a minimum of one hour. Electrostatic fogging services are based on total booth sq. ft. regardless of area being cleaned. Submission of this form indicates you read and accept the Payment Policy and Terms & Conditions. There are no refunds once service has been performed. Cancellations must be received in writing 24 hours prior to first exhibitor move in day.

COMPANY NAME:	BOOTH NUMBER:
CONTACT NAME:	





#### **BULK WASTE REMOVAL**

#### **Whitman Coin & Collectibles Expo**

M126150324

Baltimore Convention Center | Baltimore, MD March 21 - 23, 2024

#### ONLINE & DISCOUNT DEADLINE:\* THURSDAY, FEBRUARY 29, 2024

Order with complete Method of Payment must be received before Discount Deadline date to receive discounted pricing.

#### Abandoned Carpet/Floor Coverings and Display Materials

Exhibitors are required to remove all floor coverings and display materials from their exhibit space prior to leaving the facility during move out. Exhibitors who would like to schedule their items to be disposed of after the event can request the service below.

#### This rate includes up to 1 hour of forklift labor and up to 1/4 of dumpster space.

Abandoned floor coverings and/or displays, large or heavy amounts of trash, or otherwise left behind materials will also be charged a fee.

If your service goes over the allotted hour or requires more labor or space in the dumpster, you will be billed for those additional services on top of this fee. All related disposal fees will be added to the payment method on file.

#### **Waste Removal Package**

CODE	ITEM	QTY	ONLINE	DISCOUNT	REGULAR	TOTAL
47074	Waste Removal Package		\$594.00	\$683.10	\$765.05	

Submission of this form indicates you read and accept the Payment Policy and Terms & Conditions. There are no exchanges or refunds once item has been delivered to your booth. Cancellations must be received
in writing 14 days prior to first exhibitor move in day. Rental items found and in use in your booth are subject to "Standard" pricing.

COMPANY NAME:	BOOTH NUMBER:
CONTACT NAME:	



EMAIL ADDRESS:

# SHEPARD FURNISHINGS & DECOR CATALOG



Dress up your space.
With Shepard, You Can.

# **TABLES**

The product photos shown are representative of the products. Actual products and colors may

#### **UNSKIRTED**



**Display Table** #50040 4' x 24" x 30" Unskirted



**Display Table** #50041 4' x 24" x 42" Unskirted



**Display Table** #50044 6' x 24" x 30" Unskirted



**Display Table** #50045 6' x 24" x 42" Unskirted



**Display Table** #50048 8' x 24" x 30" Unskirted



**Display Table** #50049 8' x 24" x 42" Unskirted

#### SKIRTED

6' and 8' Long Tables are Skirted on 3 Sides. For Skirting on 4 Sides, please order 4th Side Skirt.



**Display Table** #50042 4' x 24" x30" Skirted



**Display Table** #50043 4' x 24" x 42" Skirted



**Display Table** #50046 6' x 24" x 30" Skirted



**Display Table** #50047 6' x 24" x 42" Skirted



**Display Table** #50050 8' x 24" x 30" Skirted



**Display Table** #50051 8' x 24" x 42" Skirted

#### PEDESTAL & SIDE



30" Natural **Pedestal Table** 

#50706 30" x 36" Natural Feel Pedestal Table, Maple Top, Black Base



42" Natural **Pedestal Table** 

#50707 42" x 36" Natural Feel Pedestal Table, Maple Top, Black Base



#### 30" Pedestal Table

#50032 30" x 36' Pedestal Table, Grey Fleck Top, Chrome Base



42" Pedestal Table

#51089 42" x 36" Round High Pedestal Table, Grey Fleck Top, Chrome Base



**Round Side Table** 

#50030 18" x 24"



#### **Square Side Table** #50031

18" x 18" x 24"



# **CHAIRS**

The product photos shown are representative of the products. Actual products and colors may vary from the images shown. Not every item or every color will be available on every event.

#### STOOLS & CHAIRS WITH ARMS



**Director's Stool** #51090 Black Fabric, Maple Wood



**Natural Feel Stool** #50705 Light Maple Back, Black Fabric Seat



**Padded Stool** #50024 Padded Stool with Back, Grey Fabric



**Director's Chair** #51086 Black Fabric, Maple Wood



**Upholstered Arm Chair**#50021
Upholstered Arm Chair,
Grey Fabric

#### **CHAIRS WITHOUT ARMS**



Natural Feel Chair #50704 Light Maple Back, Black Fabric Seat



**Upholstered Side Chair**#50020
Upholstered Side Chair,
Grey Fabric

# **DISPLAYS**

The product photos shown are representative of the products. Actual products and colors may vary from the images shown. Not every item or every color will be available on every event.

#### FOR HANGING



#### **Bag Rack** #50175 9" x 12" x 71" Adjustable Heights



**Coat Rack** #50092 2" x 22" x 69" Silver



**Spiral Garment Rack** #50093 30" x 70" Silver



2' x 8' Grid with Legs

#50236 2' x 8' Chrome Also Available Without Legs (#50237)



3.5' x 8' Slatwall

#66147 3.5' x 8' Grey



8' x 4' & 4' x 8' Peg Board

# 66148 (horz) 8' x 4'

#66149 (vert) 4' x 8' White



6" Hooks for Peg Board

#50104 Silver



7-Ball Waterfall **Grid Attachment** 

#50242 Silver Also Available for Slat

#### **UPRIGHT, CROSSBARS & DRAPERY**



8' High Upright with Base

#50088 Crossbar rented separately



6' - 10' Crossbar

#50349 1 1/4" D



7' - 12' Crossbar

#50348 1 1/4" D



3' High Drape #50074



8' High Drape #50073

#### **SHELVING**



4' x 12" Display Shelf

#50296 4' x 12" White Shelf with Black Bases



6' x 12" Display Shelf #50297 6' x 12" White Shelf with Black Bases



#### **BARRIER**

**Tensa Barrier** Stanchion #50427

Barrier with Black Belt Barrier 13" x 41" Black Belt 117" Rented individually, not a set



## **DISPLAYS & SHOWCASES**

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#### FOR SIGNS & LITERATURE



Horizontal Tackboard #50060 4' x 8' Black Legs, Grey Fabric



**Vertical Tackboard** #50061 8' x 4' Black Legs, Grey Fabric



**Literature Rack** #50245 16" x 10" x 59"



**Chrome Sign Holder** #50095 Holds 22" x 28" Sign



Floor Easel #50094 31" x 31" x 64"

#### **OTHER**



Wastebasket #50091



Mini Refrigerator #50098



Drawing Bowl #50185



**Sand Bag** #51087

#### **SHOW CASES**



**4' Full View Showcase** #50067

**6' Full View Showcase** #50068



4' Quarterview Showcase #50069

**6' Quarterview Showcase** #50070



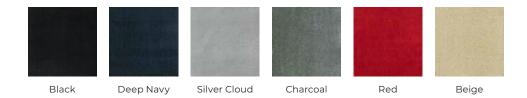
# **FLOORING**

The product photos shown are representative of the products. Actual products and colors may vary from the images shown. Not every item or every color will be available on every event.

#### EXPO - 13 OZ



#### PREMIUM - 28 OZ



#### PLUSH - 50 OZ



#### VINYL - CUSTOM ORDER ONLY



## **SKIRT & DRAPE**

The product photos shown are representative of the products. Actual products and colors may vary from the images shown. Not every item or every color will be available on every event.

#### **SKIRT**



#### **SKIRT - SPANDEX**



#### DRAPE





#### STANDARD FURNISHINGS

#### **Whitman Coin & Collectibles Expo**

M126150324

Baltimore Convention Center | Baltimore, MD March 21 - 23, 2024

#### **ONLINE & DISCOUNT DEADLINE:\* THURSDAY, FEBRUARY 29, 2024**

Order with complete Method of Payment must be received before Discount Deadline date to receive discounted pricing.

#### **Tables**

6' and 8' Skirted Tables have skirts on 3 sides, to have drape on all 4 sides you must order 4th side drape.

COLORS: Red (01), Green (02), White (03), Gold (04), Blue (05), Black (06), Burgundy (07), Grey (10), Teal (13) • Spandex: Red (01), White (03), Blue (05), Black (06)

CODE	ITEM	QTY	COLOR	ONLINE	DISCOUNT	REGULAR	TOTAL
50042	4' (I) x 24" (w) x 30" (h) Skirted Table			\$207.05	\$238.10	\$266.65	
50046	6' (I) x 24" (w) x 30" (h) Skirted Table			\$254.45	\$292.60	\$327.70	
50050	8' (I) x 24" (w) x 30" (h) Skirted Table			\$322.60	\$371.00	\$415.50	
50043	4' (I) x 24" (w) x 42" (h) Skirted Table			\$251.65	\$289.40	\$324.15	
50047	6' (I) x 24" (w) x 42" (h) Skirted Table			\$322.30	\$370.65	\$415.15	
50051	8' (I) x 24" (w) x 42" (h) Skirted Table			\$379.15	\$436.00	\$488.30	
50052	4th Side Skirt for 30" High Table			\$125.85	\$144.75	\$162.10	
50171	4th Side Skirt for 42" High Table			\$125.85	\$144.75	\$162.10	
50040	4' (I) x 24" (w) x 30" (h) UnSkirted Table		n/a	\$140.60	\$161.70	\$181.10	
50044	6' (I) x 24" (w) x 30" (h) UnSkirted Table		n/a	\$167.65	\$192.80	\$215.95	
50048	8' (I) x24" (w) x30" (h) UnSkirted Table		n/a	\$197.65	\$227.30	\$254.60	
50041	4' (I) x 24" (w) x 42" (h) UnSkirted Table		n/a	\$158.20	\$181.95	\$203.80	
50045	6' (I) 24" x (w) x 42" (h) UnSkirted Table		n/a	\$197.65	\$227.30	\$254.60	
50049	8' (I) x 24" (w) x 42" (h) UnSkirted Table		n/a	\$220.55	\$253.65	\$284.10	
51089	42" (h) Pedestal Table, 36" Diameter, Grey Fleck Top		n/a	\$316.80	\$364.30	\$408.00	
50032	30" (h) Pedestal Table, 36" Diameter, Grey Fleck Top		n/a	\$316.80	\$364.30	\$408.00	
50030	Round Side Table - 24" (w) x 18" (h)		n/a	\$166.65	\$191.65	\$214.65	
50031	Square Side Table - 24" (w) x 18" (h)		n/a	\$166.65	\$191.65	\$214.65	
50706	30" (h) Natural Pedestal Table, 36" Diameter, Maple Top		n/a	\$433.15	\$498.10	\$557.85	
50707	42" (h) Natural Pedestal Table, 36" Diameter, Maple Top		n/a	\$451.55	\$519.30	\$581.60	
50700	White Fabric Table Cover w/ 6'x30" Table		03	\$359.50	\$413.40	\$463.00	
50700	Red Fabric Table Cover w/ 6'x30" Table		01	\$359.50	\$413.40	\$463.00	
50700	Blue Fabric Table Cover w/ 6'x30" Table		05	\$359.50	\$413.40	\$463.00	
50700	Black Fabric Table Cover w/ 6'x30" Table		06	\$359.50	\$413.40	\$463.00	

#### **Seating**

CODE	ITEM	QTY	COLOR	ONLINE	DISCOUNT	REGULAR	TOTAL
50020	Side Chair Grey Fabric		n/a	\$128.10	\$147.30	\$165.00	
50021	Arm Chair Grey Fabric		n/a	\$174.75	\$200.95	\$225.05	
50024	Stool with Back Grey Fabric		n/a	\$212.85	\$244.80	\$274.20	
51086	Director's Chair Black Fabric		n/a	\$132.20	\$152.05	\$170.30	
51090	Director's Stool Black Fabric		n/a	\$236.60	\$272.10	\$304.75	
50705	Natural Feel Stool Maple Back, Black Fabric Seat		n/a	\$258.05	\$296.75	\$332.35	
50704	Natural Feel Chair, Maple Back, Black Fabric Seat		n/a	\$211.95	\$243.75	\$273.00	

Submission of this form indicates you read and accept the Payment Policy and Terms & Conditions.
There are no exchanges or refunds once item has been delivered to your booth. Cancellations must
be received in writing 14 days prior to first exhibitor move in day. Rental items found and in use in
your booth are subject to "Regular" pricing.

TOTAL ESTIMATE	\$ 
TAX (All tax rates are subject to change)	6.00%
AMOUNT DUE	\$

our booth are subject to "Regular" pricing.	AMOUNT DUE	\$
COMPANY NAME:	BOOTH NUMBER:	
CONTACT NAME:		
South Control of the		





#### **SPECIALTY, DISPLAYS & DRAPERY**

#### **Whitman Coin & Collectibles Expo**

M126150324

Baltimore Convention Center | Baltimore, MD March 21 - 23, 2024

#### **ONLINE & DISCOUNT DEADLINE:\* THURSDAY, FEBRUARY 29, 2024**

\*Order with complete Method of Payment must be received before Discount Deadline date to receive discounted pricing.

CODE	ITEM	QTY	COLOR	ONLINE	DISCOUNT	REGULAR	TOTAL
50091	Wastebasket		n/a	\$19.00	\$19.00	\$19.00	
50094	Floor Easel, Chrome		n/a	\$70.95	\$81.60	\$91.40	
50245	Literature Rack Silver, Class		n/a	\$261.75	\$301.00	\$337.10	
50175	Bag Rack, Chrome		n/a	\$346.65	\$398.65	\$446.50	
50092	Coat Rack, Chrome		n/a	\$123.10	\$141.55	\$158.55	
50093	Garment Rack, Chrome		n/a	\$346.65	\$398.65	\$446.50	
50427	Tensabarrier, Per Stem, Black		n/a	\$146.20	\$168.15	\$188.35	
50095	Sign Holder, 22" x 28" Chrome		n/a	\$161.45	\$185.65	\$207.95	
50185	Drawing Bowl, Clear		n/a	\$65.10	\$74.85	\$83.85	
50296	4' x 12" Display Riser White and Black		n/a	\$146.40	\$168.35	\$188.55	
50297	6' x 12" Display Riser White and Black		n/a	\$182.15	\$209.45	\$234.60	
50098	Mini Refrigerator, Approx. 3 cubic feet		n/a	\$552.80	\$635.70	\$712.00	
50067	4' Full View Showcase, White		n/a	\$1,306.20	\$1,502.15	\$1,682.40	
50068	6' Full View Showcase, White		n/a	\$1,440.60	\$1,656.70	\$1,855.50	
50069	4' Quarter View Showcase, White		n/a	\$1,306.20	\$1,502.15	\$1,682.40	
50070	6' Quarter View Showcase, White		n/a	\$1,440.60	\$1,656.70	\$1,855.50	
50060	4'x8' Horizontal Posterboard Grey Fabric		n/a	\$423.00	\$486.45	\$544.80	
50061	4'x8' Vetical Posterboard Grey Fabric		n/a	\$423.00	\$486.45	\$544.80	
50236	Grids 2' x 8' with Legs, Each		n/a	\$312.45	\$359.30	\$402.40	
50237	Grid 2' x 8' without Legs, Each		n/a	\$233.95	\$269.05	\$301.35	
50242	7-Ball Waterfall for Grids		n/a	\$21.50	\$24.70	\$27.65	
50104	6" Hooks (12) for Peg Boards		n/a	\$68.85	\$79.20	\$88.70	
50073	8' High Drape on a Cross Bar, per linear foot (minimum 5' linear feet rental)			\$33.20	\$38.20	\$42.80	
50074	3' High Drape on a Cross Bar, per linear foot (minimum 5' linear feet rental)			\$24.60	\$28.30	\$31.70	
50088	8' Upright with Base		n/a	\$45.80	\$52.65	\$58.95	
52065	3' Upright with Base		n/a	\$45.80	\$52.65	\$58.95	
50349	6'-10' Crossbar		n/a	\$30.45	\$35.00	\$39.20	
50348	7'-12' Crossbar		n/a	\$30.45	\$35.00	\$39.20	
50058	Sateen, per linear foot (minimum 5' linear feet rental)			\$28.40	\$32.65	\$36.55	

**DRAPERY COLORS:** Red (01), White (03), Gold (04), Blue (05), Black (06), Burgundy (07), Grey (10)

TOTAL ESTIMATE	\$
TAX (All tax rates are subject to change)	6.00%
AMOUNT DUE	\$

Submission of this form indicates you read and accept the Payment Policy and Terms & Conditions. There are no exchanges or refunds once item has been delivered to your booth. Cancellations must be received in writing 14 days prior to first exhibitor move in day. Rental items found and in use in your booth are subject to "Regular" pricing.

COMPANY NAME:	BOOTH NUMBER:
CONTACT NAME:	
EMAIL ADDRESS:	





#### **FLOORING**

#### M126150324

TOTAL

#### **Whitman Coin & Collectibles Expo**

\*Order with complete Method of Payment must be received before Discount Deadline date to receive discounted pricing.

AVAILABLE COLORS: Black (06), Dark Grey (35), Silver Dollar (34), Sand (33), White (03), Electric Blue (91), Navy (22), Crimson (74) \*\*\* Minimum 100 sq. ft. order required.

Premium Plush Carpet\*\* - 50 oz. (per sq. ft.)\*\*\* Rental includes installation and removal of carpet and visqueen.

CODE

46004

Baltimore Convention Center | Baltimore, MD March 21 - 23, 2024

#### ONLINE & DISCOUNT DEADLINE:\* THURSDAY, FEBRUARY 29, 2024 PREMIUM PLUSH & PREMIUM VINYL DEADLINE:\*\* TUESDAY, FEBRUARY 20, 2024

\$14.00

DISCOUNT

\$16.10

REGULAR

\$18.05

CODE	IIEM	SQ. FI.	COLOR	ONLINE	DISCOUNT	REGULAR	IOIAL			
46005	Premium Vinyl** (per sq. ft.)*** Rental includes installation and removal of carpet and visqueen.			\$18.10	\$20.80	\$23.30				
46007	1/2" Padding for Vinyl (per sq. ft.)***		n/a	\$6.60	\$7.60	\$8.50				
AVAILAB	LE COLORS: Rosemary Stone (64), Snow (89), Maple (66), Silverwood	(25), Walnut (39), Barnw	ood(85) *** Minimum 1	00 sq. ft. order r	equired.					
CODE	ITEM	SQ. FT.	COLOR	ONLINE	DISCOUNT	REGULAR	TOTAL			
46001	Premium Carpet - 28 oz. Rental/Sq. Ft.*** Rental includes installation and removal of carpet and visqueen.			\$10.05	\$11.55	\$12.95				
46003	Premium Carpet - 28 oz. Rental 1000+ Sq. Ft.*** Rental includes installation and removal of carpet and visqueen.			\$8.80	\$10.10	\$11.30				
46002	Premium Carpet - 28 oz. Purchase Sq. Ft.*** Rental includes installation and removal of carpet and visqueen.			\$24.80	\$28.50	\$31.90				
100% ULTI	100% ULTRA CUT PILE WITH ACTION BACK OR JUTE BACKING AVAILABLE COLORS: Black (06), Deep Navy (22), Silver Cloud (18), Charcoal (17), Red (01), Beige (14) *** Minimum 100 sq. ft. order required.									
CODE ITEM SQ. FT. COLOR ONLINE DISCOUNT REGULAR TOTAL										
50255	Expo Carpet - 13 oz. (Regular & Special Cut) 10' x 10'			\$353.70	\$406.75	\$455.55				
50256	Expo Carpet - 13 oz. (Regular & Special Cut) 10' x 20'			\$636.65	\$732.15	\$820.00				
50257	Expo Carpet - 13 oz. (Regular & Special Cut) 10' x 30'			\$954.95	\$1,098.20	\$1,230.00				
50258	Expo Carpet - 13 oz. (Regular & Special Cut) 10' x 40'			\$1,273.25	\$1,464.25	\$1,639.95				
50400	Expo Carpet - 13 oz. (Regular & Special Cut) 10' x 15'		Tuxedo ONLY	\$618.95	\$711.80	\$797.20				
	ENDED FOR: Standard Size and Inline Booths AVAILABLE COLOR ccur when ordering more than one cut of carpet unless ordered as Sp		50), Grey (10), Blue (05), I	Eclipse (43), Pea	cock (13), Red (01), Cayenn	e (92) Burgundy (07)	· Variation in dye			
CODE	ITEM	SQ. FT.	COLOR	ONLINE	DISCOUNT	REGULAR	TOTAL			
<b>CODE</b> 50580	ITEM  Special Cut 0-399 Sq. Ft. Rental includes installation and removal of carpet and visqueen.	SQ. FT.	COLOR	<b>ONLINE</b> \$6.80	DISCOUNT \$7.80	REGULAR \$8.75	TOTAL			
	Special Cut 0-399 Sq. Ft.	SQ. FT.	COLOR	-			TOTAL			
50580	Special Cut 0-399 Sq. Ft. Rental includes installation and removal of carpet and visqueen.  Special Cut 400-900 Sq. Ft.	SQ. FT.	COLOR	\$6.80	\$7.80	\$8.75	TOTAL			
50580 50581 50582	Special Cut 0-399 Sq. Ft. Rental includes installation and removal of carpet and visqueen.  Special Cut 400-900 Sq. Ft. Rental includes installation and removal of carpet and visqueen.  Special Cut 900+ Sq. Ft.			\$6.80 \$6.25 \$5.70	\$7.80 \$7.20 \$6.55	\$8.75 \$8.05 \$7.35				
50580 50581 50582	Special Cut 0-399 Sq. Ft. Rental includes installation and removal of carpet and visqueen.  Special Cut 400-900 Sq. Ft. Rental includes installation and removal of carpet and visqueen.  Special Cut 900+ Sq. Ft. Rental includes installation and removal of carpet and visqueen.  ENDED FOR: Island and Large Area Exhibits AVAILABLE COLORS: Black			\$6.80 \$6.25 \$5.70	\$7.80 \$7.20 \$6.55	\$8.75 \$8.05 \$7.35				
50580  50581  50582  RECOMMI	Special Cut 0-399 Sq. Ft. Rental includes installation and removal of carpet and visqueen.  Special Cut 400-900 Sq. Ft. Rental includes installation and removal of carpet and visqueen.  Special Cut 900+ Sq. Ft. Rental includes installation and removal of carpet and visqueen.  ENDED FOR: Island and Large Area Exhibits AVAILABLE COLORS: Black that dye lots match.	(06), Tuxedo (50), Grey	(10), Blue (05), Eclipse (4	\$6.80 \$6.25 \$5.70 3), Peacock (13),	\$7.80 \$7.20 \$6.55 Red (01), Cayenne (92) Bu	\$8.75 \$8.05 \$7.35 rgundy (07)- Order Spir	ecial Cut when it is			
50580  50581  50582  RECOMMI important  CODE	Special Cut 0-399 Sq. Ft. Rental includes installation and removal of carpet and visqueen.  Special Cut 400-900 Sq. Ft. Rental includes installation and removal of carpet and visqueen.  Special Cut 900+ Sq. Ft. Rental includes installation and removal of carpet and visqueen.  ENDED FOR: Island and Large Area Exhibits AVAILABLE COLORS: Black that dye lots match.	(06), Tuxedo (50), Grey	(10), Blue (05), Eclipse (4	\$6.80 \$6.25 \$5.70 3), Peacock (13),	\$7.80 \$7.20 \$6.55 Red (01), Cayenne (92) Bu	\$8.75 \$8.05 \$7.35 rgundy (07)- <i>Order Spi</i>	ecial Cut when it is			
50580  50581  50582  RECOMMI important  CODE  50009	Special Cut 0-399 Sq. Ft. Rental includes installation and removal of carpet and visqueen.  Special Cut 400-900 Sq. Ft. Rental includes installation and removal of carpet and visqueen.  Special Cut 900+ Sq. Ft. Rental includes installation and removal of carpet and visqueen.  ENDED FOR: Island and Large Area Exhibits AVAILABLE COLORS: Black that dye lots match.  ITEM  1/2" Padding	(06), Tuxedo (50), Grey	(10), Blue (05), Eclipse (4 COLOR n/a	\$6.80 \$6.25 \$5.70 3), Peacock (13), ONLINE \$1.85	\$7.80 \$7.20 \$6.55 Red (01), Cayenne (92) Bu	\$8.75 \$8.05 \$7.35 rgundy (07)- <i>Order Spi</i> <b>REGULAR</b> \$2.40	ecial Cut when it is			
50580  50581  50582  RECOMMI important  CODE  50009  50008	Special Cut 0-399 Sq. Ft. Rental includes installation and removal of carpet and visqueen.  Special Cut 400-900 Sq. Ft. Rental includes installation and removal of carpet and visqueen.  Special Cut 900+ Sq. Ft. Rental includes installation and removal of carpet and visqueen.  ENDED FOR: Island and Large Area Exhibits AVAILABLE COLORS: Black that dye lots match.  ITEM  1/2" Padding  1" Padding	(06), Tuxedo (50), Grey	(10), Blue (05), Eclipse (4  COLOR  n/a  n/a	\$6.80 \$6.25 \$5.70 3), Peacock (13), ONLINE \$1.85	\$7.80 \$7.20 \$6.55 Red (01), Cayenne (92) Bu DISCOUNT \$2.15 \$4.00	\$8.75 \$8.05 \$7.35 rgundy (07)- Order Spot REGULAR \$2.40 \$4.50	ecial Cut when it is			
50580  50581  50582  RECOMMI important  CODE  50009  50008  50010  ENTICE AT	Special Cut 0-399 Sq. Ft. Rental includes installation and removal of carpet and visqueen.  Special Cut 400-900 Sq. Ft. Rental includes installation and removal of carpet and visqueen.  Special Cut 900+ Sq. Ft. Rental includes installation and removal of carpet and visqueen.  Special Cut 900+ Sq. Ft. Rental includes installation and removal of carpet and visqueen.  ENDED FOR: Island and Large Area Exhibits AVAILABLE COLORS: Black that dye lots match.  ITEM  1/2" Padding  1" Padding  Visqueen	\$Q. FT.	(10), Blue (05), Eclipse (4 COLOR n/a n/a n/a	\$6.80 \$6.25 \$5.70 3), Peacock (13), ONLINE \$1.85 \$3.50 \$0.45	\$7.80 \$7.20 \$6.55 Red (01), Cayenne (92) Bu DISCOUNT \$2.15 \$4.00	\$8.75 \$8.05 \$7.35 rgundy (07)- Order Spot REGULAR \$2.40 \$4.50	ecial Cut when it is			
50580  50581  50582  RECOMMI important  CODE  50009  50008  50010  ENTICE ATI	Special Cut 0-399 Sq. Ft. Rental includes installation and removal of carpet and visqueen.  Special Cut 400-900 Sq. Ft. Rental includes installation and removal of carpet and visqueen.  Special Cut 900+ Sq. Ft. Rental includes installation and removal of carpet and visqueen.  Special Cut 900+ Sq. Ft. Rental includes installation and removal of carpet and visqueen.  ENDED FOR: Island and Large Area Exhibits AVAILABLE COLORS: Black that dye lots match.  ITEM  1/2" Padding  1" Padding  Visqueen  TTENDEES TO LINGER IN YOUR SPACE WITH SOFT, COMFORTABLE PADICED in Elevated Hardwood? Contact us for a quote at: exhibits and includes installation and removal of carpet and visqueen.	SQ. FT.  DING.  bits@shepardes.co	(10), Blue (05), Eclipse (4  COLOR  n/a  n/a  n/a  n/a	\$6.80 \$6.25 \$5.70 .3], Peacock (13), ONLINE \$1.85 \$3.50 \$0.45	\$7.80 \$7.20 \$6.55 Red (01), Cayenne (92) Bu DISCOUNT \$2.15 \$4.00 \$0.50	\$8.75 \$8.05 \$7.35 rgundy (07)- Order Spi REGULAR \$2.40 \$4.50 \$0.55	ecial Cut when it is  TOTAL			
50580  50581  50582  RECOMMImportant  CODE  50009  50008  50010  ENTICE AT	Special Cut 0-399 Sq. Ft. Rental includes installation and removal of carpet and visqueen.  Special Cut 400-900 Sq. Ft. Rental includes installation and removal of carpet and visqueen.  Special Cut 900+ Sq. Ft. Rental includes installation and removal of carpet and visqueen.  Special Cut 900+ Sq. Ft. Rental includes installation and removal of carpet and visqueen.  ENDED FOR: Island and Large Area Exhibits AVAILABLE COLORS; Black that dye lots match.  ITEM  1/2" Padding  1" Padding  Visqueen  TENDEES TO LINGER IN YOUR SPACE WITH SOFT, COMFORTABLE PADI	SQ. FT.  DING.  bits@shepardes.co erms & Conditions. Therefore in writing 14 day	(10), Blue (05), Eclipse (4	\$6.80 \$6.25 \$5.70 3), Peacock (13), ONLINE \$1.85 \$3.50 \$0.45	\$7.80 \$7.20 \$6.55 Red (01), Cayenne (92) Bu DISCOUNT \$2.15 \$4.00 \$0.50	\$8.75 \$8.05 \$7.35 rgundy (07)- Order Spi REGULAR \$2.40 \$4.50 \$0.55	ecial Cut when it is  TOTAL  \$			
50580  50581  50582  RECOMMI important  CODE  50009  50008  50010  ENTICE AT  Intereste	Special Cut 0-399 Sq. Ft. Rental includes installation and removal of carpet and visqueen.  Special Cut 400-900 Sq. Ft. Rental includes installation and removal of carpet and visqueen.  Special Cut 900+ Sq. Ft. Rental includes installation and removal of carpet and visqueen.  Special Cut 900+ Sq. Ft. Rental includes installation and removal of carpet and visqueen.  ENDED FOR: Island and Large Area Exhibits AVAILABLE COLORS: Black that dye lots match.  ITEM  1/2" Padding  1" Padding  Visqueen  TENDEES TO LINGER IN YOUR SPACE WITH SOFT, COMFORTABLE PADIL and in Elevated Hardwood? Contact us for a quote at: exhibits of this form indicates you read and accept the Payment Policy and Tonce item has been delivered to your booth. Cancellations must be respectively.	SQ. FT.  DING.  bits@shepardes.co erms & Conditions. Therefore in writing 14 day	(10), Blue (05), Eclipse (4	\$6.80 \$6.25 \$5.70 3), Peacock (13), ONLINE \$1.85 \$3.50 \$0.45	\$7.80 \$7.20 \$6.55  Red (01), Cayenne (92) Bu  DISCOUNT \$2.15 \$4.00 \$0.50  DTAL ESTIMATE  AX (All tax rates are so	\$8.75 \$8.05 \$7.35 rgundy (07)- Order Spi REGULAR \$2.40 \$4.50 \$0.55	*			

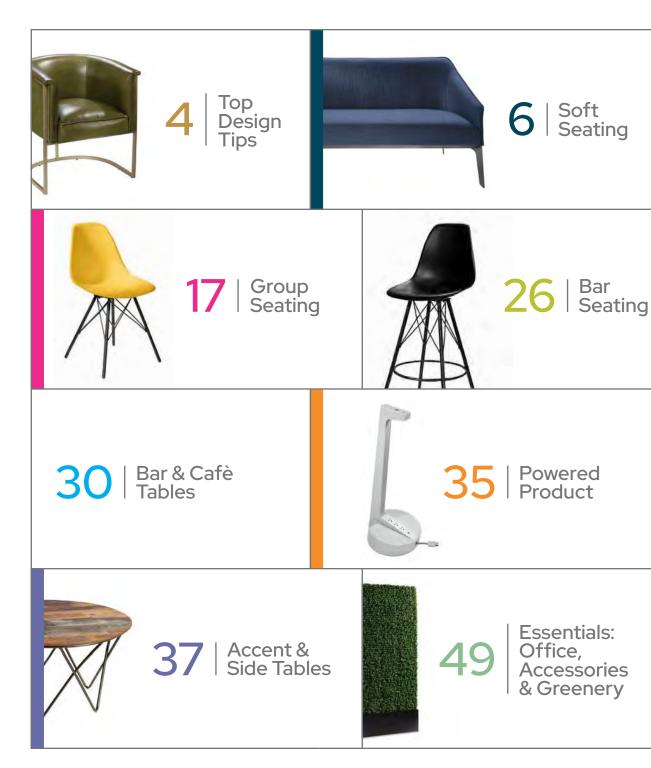


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# TOP DESIGN TIPS for Tradeshow Exhibits

Use these tips to bring your space to life and empower clients to make it their own.

Work Together
Enjoy communal tables that make it easy to network and build connections.





2 Sit Back & Relax
Let clients relax in comfortable
"living room" spaces that
encourage real conversations.

Take It for a Spin
Great for smaller spaces, swivel
chairs increase functionality so
you can engage and interact.



One With Nature

Bring nature indoors with life like greenery that warms up booths and other environments.



Small, but Mighty
Got small spaces? Use ottomans in small theaters for quick demonstrations.







# TOP DESIGN TIPS for Tradeshow Exhibits

Use these tips to bring your space to life and empower clients to make it their own.

Highs from Lows

Use low and casual seating to create a comfortable learning environment that makes clients feel at ease.



Power up!
Include powered products

throughout your space that empower clients to recharge, relax, and relate with others.



In the Loop

Create an informal, inclusive setting for small group discussions with ottomans styled around an accent table.



Make it Pop!

Add flashes of color throughout your furnishings to attract more attention while reinforcing brand themes.

10

**Create space** 

Sometimes, clients need privacy. Use clear dividers between sofas or conference tables to give clients space for personal meetings.



Share the look.

Increase your brand exposure by sharing eye-catching spaces on your social networks.









Baja Sofa & Loveseat



Cordoba Loveseat



Fairfax Sofa



Key Largo Sofa & Loveseat



Montreal Loveseat







Naples Sofa & Loveseat - Powered



Palm Beach Sofa



Sterling Sofa



Valencia Sofa



Allegro Chair



Baja Chair



Cordoba Chair



Fairfax Chair



Key Largo Chair



Montreal Chair



Naples Chair



Naples Chair - Powered



Sterling Chair



Valencia Chair

Product Image	Product Name	Product Code	Color/Materials	Dimensions
	Allegro Chair	CHR002	Blue Fabric	Length: 36" Depth: 34.5" Height: 30" Seat Length: 23" Seat Depth: 23" Seat Height: 17"
	Allegro Sofa	SFA002	Blue Fabric	Length: 73" Depth: 34.5" Height: 30" Seat Length: 61" Seat Depth: 23" Seat Height: 17"
	Baja Chair	BCHWHT	White Vinyl	Length: 36" Depth: 30.5" Height: 28" Seat Length: 25.75" Seat Depth: 22" Seat Height: 16"
	Baja Loveseat	BLVWHT	White Vinyl	Length: 61" Depth: 30.5" Height: 28" Seat Length: 51" Seat Depth: 23" Seat Height: 16"
	Baja Sofa	BSFWHT	White Vinyl	Length: 86" Depth: 30" Height: 28" Seat Length: 77" Seat Depth: 23" Seat Height: 16"
	Cordoba Chair	COCHTP	Taupe Fabric, Black	Length: 37" Depth: 32" Height: 33" Seat Length: 22.5" Seat Depth: 21" Seat Height: 18"

Product Image	Product Name	Product Code	Color/Materials	Dimensions
	Cordoba Loveseat	COLVTP	Taupe Fabric, Black	Length: 60.5" Depth: 32" Height: 33" Seat Length: 46" Seat Depth: 21" Seat Height: 18"
	Fairfax Chair	FAIRCW	White Vinyl, Brushed Metal	Length: 27" Depth: 26" Height: 30" Seat Length: 24" Seat Depth: 20.5" Seat Height: 17"
	Fairfax Sofa	FAIRSW	White Vinyl, Brushed Metal	Length: 62" Depth: 26" Height: 30" Seat Length: 62" Seat Depth: 20.5" Seat Height: 17"
	Key Largo Chair	KEYCHR	Black Fabric, Wood	Length: 35" Depth: 35" Height: 34" Seat Length: 22" Seat Depth: 22" Seat Height: 19"
	Key Largo Loveseat	KEYLOV	Black Fabric, Wood	Length: 57" Depth: 35" Height: 34" Seat Length: 44" Seat Depth: 22" Seat Height: 19"
	Key Largo Sofa	KEYSOF	Black Fabric, Wood	Length: 79" Depth: 35" Height: 34" Seat Length: 66" Seat Depth: 22" Seat Height: 19"

Product Image	Product Name	Product Code	Color/Materials	Dimensions
	Montreal Chair	MONCHA	Blue, Black Metal	Length: 30" Depth: 23.25" Height: 30" Seat Length: 22.5" Seat Depth: 18.5" Seat Height: 16"
	Montreal Loveseat	MONLOV	Blue, Black Metal	Length: 62" Depth: 27.25" Height: 29.5" Seat Length: 57" Seat Depth: 18.5" Seat Height: 16"
	Naples Chair	Powered: NPLCHP Non-Powered: NPLCHR	Black Vinyl	Length: 36" Depth: 30" Height: 33.25" Seat Length: 25" Seat Depth: 20.5" Seat Height: 18"
	Naples Loveseat	Powered: NPLLOP Non-Powered: NPLLOV	Black Vinyl	Length: 62" Depth: 30" Height: 33.25" Seat Length: 52.5" Seat Depth: 20.5" Seat Height: 18"
	Naples Sofa	Powered: NPLSOP Non-Powered: NPLSOF	Black Vinyl	Length: 87" Depth: 30" Height: 33.25" Seat Length: 77.5" Seat Depth: 20.5" Seat Height: 18"
	Palm Beach Sofa	PALSOF	White Vinyl	Length: 69" Depth: 29" Height: 33" Seat Length: 48-62" Seat Depth: 19" Seat Height: 18"

Product Image	Product Name	Product Code	Color/Materials	Dimensions
	Sterling Chair	STECHA	Gray Fabric	Length: 33" Depth: 33.5" Height: 32" Seat Length: 25.75" Seat Depth: 21" Seat Height: 17"
	Sterling Sofa	STESOF	Gray Fabric	Length: 82" Depth: 33.5" Height: 32" Seat Length: 72.5" Seat Depth: 21" Seat Height: 17"
	Valencia Chair	VALCHA	Spice Orange Velvet	Length: 28" Depth: 30.5" Height: 31" Seat Length: 17.5" Seat Depth: 21" Seat Height: 17.5"
	Valencia Sofa	VALSOF	Coffee Brown Velvet	Length: 63" Depth: 30.5" Height: 31" Seat Length: 53" Seat Depth: 20.5" Seat Height: 17.5"

Product Image	Product Name	Product Code	Color/Materials	Dimensions
	Naples Chair	Powered: NPLCHP Non-Powered: NPLCHR	Black Vinyl	Length: 36" Depth: 30" Height: 33.25" Seat Length: 25" Seat Depth: 20.5" Seat Height: 18"
	Naples Loveseat	Powered: NPLLOP Non-Powered: NPLLOV	Black Vinyl	Length: 62" Depth: 30" Height: 33.25" Seat Length: 52.5" Seat Depth: 20.5" Seat Height: 18"
	Naples Sofa	Powered: NPLSOP Non-Powered: NPLSOF	Black Vinyl	Length: 87" Depth: 30" Height: 33.25" Seat Length: 77.5" Seat Depth: 20.5" Seat Height: 18"
	Tech Tablet Chair	TCHGRY	Gray Vinyl, White Metal Tablet, Chrome Base	Length: 30.5" Depth: 29" Height: 33.5" Seat Length: 22.5" Seat Depth: 19.5" Seat Height: 19"
	Tech Chair, No Tablet	TCHP	Gray Vinyl, Chrome Base	Length: 30.5" Depth: 29" Height: 33.5" Seat Length: 22.5" Seat Depth: 19.5" Seat Height: 19"



Atherton Chair



**Bowery Chair** 



Century Chair



La Brea Swivel Chair









**Brooklyn Meeting Chair Collection** 



Lena Chair



Madrid Chair



Munich Armless Chair



Pasadena Chair



Pro Executive Guest Chair



Swanson Swivel Chair



Wentworth Swivel Chair

Product Image	Product Name	Product Code	Color/Materials	Dimensions
	Atherton Chair	ATHCHA	Brown Leather, Black Metal	Length: 27" Depth: 31" Height: 30" Seat Length: 21.5" Seat Depth: 24" Seat Height: 17"
	Bowery Chair	BOWCHA	Ochre Fabric	Length: 29.75" Depth: 31" Height: 27.25" Seat Length: 30" Seat Depth: 21" Seat Height: 17"
	Brooklyn Meeting Chair	BNMCSW	White Vinyl, Black Swivel Base	Length: 24.5" Depth: 25.5" Height: 31.75" Seat Length: 18" Seat Depth: 17" Seat Height: 18"
	Brooklyn Meeting Chair	BNMCSB	Black Vinyl, Black Swivel Base	Length: 24.5" Depth: 25.5" Height: 31.75" Seat Length: 18" Seat Depth: 17" Seat Height: 18"
THE	Brooklyn Meeting Chair	BNMCOW	White Vinyl, Oak-Look Base	Length: 24.5" Depth: 25.5" Height: 31.75" Seat Length: 18" Seat Depth: 17" Seat Height: 18"
R	Brooklyn Meeting Chair	ВИМСОВ	Black Vinyl, Oak-Look Base	Length: 24.5" Depth: 25.5" Height: 31.75" Seat Length: 18" Seat Depth: 17" Seat Height: 18"

Product Image	Product Name	Product Code	Color/Materials	Dimensions
	Century Chair	CNTCHR	Gray Velvet	Length: 30" Depth: 30" Height: 31" Seat Length: 21.5" Seat Depth: 23" Seat Height: 17"
	La Brea Swivel Chair	LABREA	Charcoal Gray Fabric, Chrome	Length: 35" Depth: 27" Height: 40" Seat Length: 17" Seat Depth: 16" Seat Height: 20"
	Lena Chair	LENCHA	Moss Green Leather, Bronze	Length: 27" Depth: 25" Height: 31" Seat Length: 18.5" Seat Depth: 21" Seat Height: 19"
	Madrid Chair	BCW	White Vinyl, Chrome	Length: 30" Depth: 30" Height: 31" Seat Length: 30.5" Seat Depth: 20.5" Seat Height: 18"
	Munich Armless Chair	MNCHCH	Gray Fabric, Black	Length: 22.5" Depth: 27" Height: 28.5" Seat Length: 22" Seat Depth: 21" Seat Height: 17"
	Pasadena Chair	PASCHR	White Molded Plastic, Chrome Tower Base	Length: 27" Depth: 25" Height: 26" Seat Length: 17" Seat Depth: 17" Seat Height: 17"

Product Image	Product Name	Product Code	Color/Materials	Dimensions
	Pro Executive Guest Chair	PROGB	Black Vinyl, Chrome	Length: 24" Depth: 26" Height: 36" Seat Length: 19.5" Seat Depth: 19" Seat Height: 18"
	Swanson Swivel Chair	SWAN	Black Vinyl	Length: 28" Depth: 25" Height: 30" Seat Length: 22" Seat Depth: 17.5" Seat Height: 17"
	Tech Tablet Chair	TCHGRY	Gray Vinyl, White Metal Tablet, Chrome Base	Length: 30.5" Depth: 29" Height: 33.5" Seat Length: 22.5" Seat Depth: 19.5" Seat Height: 19"
	Tech Chair, No Tablet	TCHP	Gray Vinyl, Chrome Base	Length: 30.5" Depth: 29" Height: 33.5" Seat Length: 22.5" Seat Depth: 19.5" Seat Height: 19"
	Wentworth Swivel Chair	WENCHA	Brown Vinyl	Length: 31" Depth: 24" Height: 31.5" Seat Length: 21.5" Seat Depth: 19" Seat Height: 18"
1				





Chelsea Chair Collection





Marina Chair Collection

Razor Chair

**Rustique Chair** 

Syntax Chair

Zenith Chair

Product Image	Product Name	Product Code	Color/Materials	Dimensions
	Blade Chair	BLDCBK BLDCRD BLDCSB	Black Red Sky Blue	Length: 20.5" Depth: 19" Height: 30.5" Seat Length: 15" Seat Depth: 16.75" Seat Height: 17.75"
	Brewer Chair	SC3	Onyx, Chrome	Length: 20" Depth: 20" Height: 32" Seat Length: 19.5" Seat Depth: 16.5"
	Chelsea Chair	CCBTWL CCBTAZ CCBTBK CCBTYL CCBTGY CCBTOR	Walnut-Look, Black Tower Base Azure Blue, Black Tower Base Black, Black Tower Base Goldenrod Yellow, Black Tower Base Gray, Black Tower Base Orange, Black Tower Base	Length: 18.5" Depth: 22" Height: 34" Seat Length: 18" Seat Depth: 16" Seat Height: 18.5"

Product Image	Product Name	Product Code	Color/Materials	Dimensions
	Chelsea Chair	CCSCGY CCSCAZ CCSCBK CCSCYL CCSCOR CCSCWL	Gray, Black Swivel Base w/ Casters Azure Blue, Black Swivel Base w/ Casters Black, Black Swivel Base w/ Casters Goldenrod Yellow, Black Swivel Base w/ Casters Orange, Black Swivel Base w/ Casters Walnut-Look, Black Swivel Base w/ Casters	Length: 18.5" Depth: 22" Height: 34" Seat Length: 18" Seat Depth: 16" Seat Height: 18.5"
	Christopher Chair	XCHR	White Vinyl, Chrome	Length: 17" Depth: 19" Height: 35" Seat Length: 16.75" Seat Depth: 14.75" Seat Height: 18"
	Duet Stack Chair	DUET	Black, Chrome	Length: 21" Depth: 23" Height: 33" Seat Length: 18" Seat Depth: 18" Seat Height: 18"
	Laguna Chair	LMCHR	Maple, Chrome	Length: 18" Depth: 19" Height: 34" Seat Length: 17" Seat Depth: 16" Seat Height: 18"
	Lucent Chair	LUCHCL	Frosted Acrylic, Chrome	Length: 19.5" Depth: 19.75" Height: 32.5" Seat Length: 16.25" Seat Depth: 15.5" Seat Height: 18.75"

Product Image	Product Name	Product Code	Color/Materials	Dimensions
7	Malba Chair	MALGRY	Gray, Chrome	Length: 20" Depth: 20" Height: 32" Seat Length: 17" Seat Depth: 14" Seat Height: 19"
	Malba Chair	MALGRN	Green, Chrome	Length: 20" Depth: 20" Height: 32" Seat Length: 17" Seat Depth: 14" Seat Height: 19"
	Marina Chair	MARCWH MARCBR MARCBK MARCBE MARCRD	White Vinyl, Brushed Metal Brown Fabric, Brushed Metal Black Vinyl, Brushed Metal Ocean Blue Fabric, Brushed Metal Red Fabric, Brushed Metal	Length: 17.5" Depth: 19.5" Height: 35" Seat Length: 15" Seat Depth: 13" Seat Height: 19"
	8			
	Razor Armless Chair	SC10	White	Length: 19" Depth: 23.5" Height: 31.75" Seat Length: 16" Seat Depth: 17.25" Seat Height: 17.75"
	Rustique Chair w/ Arms	RSTDIN	Gunmetal	Length: 20" Depth: 18" Height: 31" Seat Length: 15" Seat Depth: 15" Seat Height: 18"

Produc	ct Image	Product Name	Product Code	Color/Materials	Dimensions
		Syntax Chair	CS4	Black, Chrome	Length: 23" Depth: 19" Height: 32.25" Seat Length: 18" Seat Depth: 17" Seat Height: 18.5"
		Zenith Chair	ZENCHR	White, Chrome	Length: 18.25" Depth: 22" Height: 32" Seat Length: 18.25" Seat Depth: 16" Seat Height: 19"

Product Image	Product Name	Product Code	Color/Materials	Dimensions
	Beverly Bench Ottoman	BVLYBK BVLYBN BVLYGR BVLYLN BVLYOB BVLYRD BVLYWH	Black Vinyl Brown Fabric Gray Fabric Linen Fabric Ocean Blue Fabric Red Fabric White Vinyl	Length: 60" Depth: 20" Height: 18" Seat Length: 60" Seat Depth: 20" Seat Height: 18"
	Beverly Small Bench Ottoman	BVSMBK BVSMBN BVSMGY BVSMLV BVSMLN BVSMBL BVSMGN BVSMOR BVSMOR BVSMRD BVSMWH BVSMYL	Black Vinyl Brown Fabric Gray Fabric Lavender Fabric Linen Fabric Ocean Blue Fabric Olive Green Fabric Orange Fabric Red Fabric White Vinyl Yellow Fabric	Length: 60" Depth: 20" Height: 18" Seat Length: 60" Seat Depth: 20" Seat Height: 18"
	Endless Curved Ottoman	END01B	Black Vinyl, Chrome	Length: 60.5" Depth: 37.5" Height: 15" Seat Length: 60.5" Seat Depth: 34"
	Endless Curved Ottoman	END01W	White Vinyl, Chrome	Length: 60.5" Depth: 37.5" Height: 15" Seat Length: 60.5" Seat Depth: 34"

Product Image	Product Name	Product Code	Color/Materials	Dimensions
	Endless Square Ottoman	END02B	Black Vinyl, Chrome	Length: 34" Depth: 34" Height: 15" Seat Length: 34" Seat Depth: 34"
	Endless Square Ottoman	END02W	White Vinyl, Chrome	Length: 34" Depth: 34" Height: 15" Seat Length: 34" Seat Depth: 34"
	Marche Swivel Ottoman	MAR001 MAR015 MAR010 MAR014 MAR002 MAR002 MAR003 MAR008 MAR001 MAR009 MAR007 MAR004 MAR005 MAR006 MAR013	White Vinyl Black Vinyl Blue Fabric Distressed Brown Vinyl Forest Green Vinyl Gray Fabric Ivory Faux Sheep Fur Linen Fabric Meadow Green Orange Velvet Pear Yellow Fabric Plum Fabric Raspberry Fabric Red Fabric Rose Quartz Fabric Teal Velvet	Round: 17" Height: 18" Seat Round: 17" Seat Height: 18"
	Regis Bench	REGBEN	Brushed Metal	Length: 47" Depth: 15.5" Height: 16"

Product Image	Product Name	Product Code	Color/Materials	Dimensions
	Vibe Cube Ottoman	VIB10 VIB02 VIB05 VIB14 VIB17 VIB01 VIB08 VIB13 VIB04 VIB12 VIB16 VIB11 VIB15 VIB09	Black Vinyl Blue Vinyl Bright Yellow Vinyl Citrus Green Vinyl Desert Rose Vinyl Green Vinyl Orange Vinyl Purple Vinyl Red Vinyl Silver Vinyl Spice Orange Vinyl Steel Blue Vinyl Taupe Vinyl White Vinyl	Length: 18" Depth: 18" Height: 18" Seat Length: 18" Seat Depth: 18" Seat Height: 18"

Product Image	Product Name	Product Code	Color/Materials	Dimensions
	Midtown Bar, Lighted w/ Plug In	MTBLPI	Taupe Glass Top, Pewter	Length: 60" Depth: 18" Height: 42"
	Midtown Bar, Unlighted	MTBUUL	Taupe Glass Top, Pewter	Length: 60" Depth: 18" Height: 42"







Blade Barstool Collection













Chelsea Barstool Collection







Laguna Barstool



Lift Barstool Collection



Lucent Barstool



Marina Barstool Collection



Rustique Barstool



Shark Barstool



Syntax Barstool



Zenith Barstool



Zoey Barstool

Product Image	Product Name	Product Code	Color/Materials	Dimensions
	Banana Barstool	BSS	Black, Chrome	Length: 21" Depth: 22" Height: 41" Seat Length: 18" Seat Depth: 18" Seat Height: 30.25"
P	Banana Barstool	BST	White, Chrome	Length: 21" Depth: 22" Height: 41" Seat Length: 18" Seat Depth: 18" Seat Height: 30.25"
	Blade Barstool	BLDBBK BLDBRD BLDBSB	Black Red Sky Blue	Length: 20.5" Depth: 20" Height: 40.5" Seat Length: 14" Seat Depth: 15.75" Seat Height: 30.25"
	Chelsea Barstool	CBSBWL CBSBAZ CBSBBK CBSBYL CBSBGY CBSBOR	Walnut-Look, Black Tower Base Azure Blue, Black Tower Base Black, Black Tower Base Goldenrod Yellow, Black Tower Base Gray, Black Tower Base Orange, Black Tower Base	Length: 20.5" Depth: 20" Height: 40.5" Seat Length: 14" Seat Depth: 15.75" Seat Height: 30.25"
	<b>©</b>			

Product Image	Product Name	Product Code	Color/Materials	Dimensions
	Christopher Barstool	XBAR	White Vinyl, Chrome	Length: 19" Depth: 19" Height: 41" Seat Length: 14.5" Seat Depth: 15" Seat Height: 29"
	Laguna Barstool	LMBAR	Maple, Chrome	Length: 18" Depth: 20" Height: 47" Seat Length: 17" Seat Depth: 16" Seat Height: 31"
	Lift Barstool	ROLLWH ROLLBL ROLLGY ROLLRD	White Vinyl, Chrome Black Vinyl, Chrome Gray Vinyl, Chrome Red Vinyl, Chrome	Round: 18" Height: 23-33.5" Seat Round: 15" Seat Height: 22.25-31.5"
	Marina Barstool	MARBWH MARBBK MARBBR MARBBE MARBRD	White Vinyl, Brushed Metal Black Vinyl, Brushed Metal Brown Fabric, Brushed Metal Ocean Blue Fabric, Brushed Metal Red Fabric, Brushed Metal	Length: 21" Depth: 17.5" Height: 41.5" Seat Length: 17" Seat Depth: 16" Seat Height: 30.5"
	<b>&amp;</b>			

Product Image	Product Name	Product Code	Color/Materials	Dimensions
	Lucent Barstool	LUBSCL	Frosted Acrylic, Chrome	Length: 22" Depth: 22.5" Height: 45.5" Seat Length: 16.25" Seat Depth: 15.5" Seat Height: 31"
	Rustique Barstool	RSTSTL	Gunmetal	Length: 13" Depth: 13" Height: 30" Seat Length: 12" Seat Depth: 12" Seat Height: 30"
T	Shark Barstool	BS001	White, Chrome	Length: 22" Depth: 19" Height: 34-44" Seat Length: 17.5" Seat Depth: 14.5" Seat Height: 21.5-32"
	Syntax Barstool	BSR	Black, Chrome	Length: 23" Depth: 19" Height: 43.25" Seat Length: 18" Seat Depth: 17" Seat Height: 28.5"
	Zenith Barstool	ZENBAR	White, Chrome	Length: 19" Depth: 20" Height: 44" Seat Length: 18" Seat Depth: 16" Seat Height: 29"
	Zoey Barstool	BS002	White, Chrome	Length: 15" Depth: 16" Height: 30-34.75" Seat Length: 14" Seat Depth: 13" Seat Height: 26-30.5"

Product Image	Product Name	Product Code	Color/Materials	Dimensions
	30" Round Bar Table w/ Hydraulic Base	30WHHB 30WDHB 30BKHB 30BEHB 30AGHB 30YSHB 30GRHB 30GSHB 30MTHB 30OSHB 30MTHB	White Top Barnwood Top Black Top Blue Top Brushed Gunmetal Top Brushed Yellow Top Graphite Nebula Top Green Top Maple Top Orange Top Red Top Gray Acajou Top	Round: 30" Height: 45"
	30" Round Bar Table w/ Standard Black Base	30WH42 30WDBB 30BKSB 30BEBB 30AGBB 30YBBB VTJ 30GSBB VTK 30OSBB VTB	White Top Barnwood Top Black Top Blue Top Brushed Gunmetal Top Brushed Yellow Top Graphite Nebula Top Green Top Maple Top Orange Top Red Top Gray Acajou Top	Round: 30" Height: 42"
Ī	30" Round Bar Table, Powered	P30BWH	White Top, Black	Round: 30" Height: 42"

Product Image	Product Name	Product Code	Color/Materials	Dimensions
	36" Round Bar Table w/ Hydraulic Base	36WTHB 36BKHB 36GRHB 36MTHB	White Top Black Top Graphite Nebula Top Maple Top	Round: 36" Height: 45"
	36" Round Bar Table w/ Standard Black Base	VTW 36BKSB VTN VTP	White Top Black Top Graphite Nebula Top Maple Top	Round: 36" Height: 42"
	30" Round Cafe Table w/ Hydraulic Base	30WHHC 30WDHC 30BKHC 30BEHC 30AGHC 30YSHC 30GRHC 30GSHC 30MTHC 30OSHC 30BRHC 30MAHC	White Top Barnwood Top Black Top Blue Top Brushed Gunmetal Top Brushed Yellow Top Graphite Nebula Top Green Top Maple Top Orange Top Red Top Gray Acajou Top	Round: 30" Height: 29"

Product Name	Product Code	Color/Materials	Dimensions
30" Round Cafe Table w/ Standard Black Base	30WH29 30WDBC 30BKSC 30BEBC 30AGBC 30YSBC ZTJ 30GSBC ZTK 30OSBC ZTB ZTA	White Top Barnwood Top Black Top Blue Top Brushed Gunmetal Top Brushed Yellow Top Graphite Nebula Top Green Top Maple Top Orange Top Red Top Gray Acajou Top	Round: 30" Height: 29"
30" Round Cafe Table, Powered	P30CWH	White Top, Black	Round: 30" Height: 29"
36" Round Cafe Table w/ Hydraulic Base	36WTHC 36BKHC 36MTHC 36GRHC	White Top Black Top Maple Top Graphite Nebula Top	Round: 36" Height: 29"
	30" Round Cafe Table w/ Standard Black Base  30" Round Cafe Table, Powered  36" Round Cafe Table w/ Hydraulic Base	30" Round Cafe Table w/ Standard Black Base  30WBC 30WBC 30WBC 30WSC 30BEBC 30AGBC 30VSBC 2TJ 30GSBC 2TK 300SBC 2TB 2TA   30" Round Cafe Table, Powered  P30CWH  36" Round Cafe Table w/ Hydraulic Base  36WTHC 36BKHC 36MTHC 36GRHC	30"Round Cafe Table w/ Standard Black Base  30WH29 30WDBC 30BKSC 30BKSC 30BKSC 30AGBC 30YSBC ZTJ ZTJ 30GSBC ZTK 30OSBC ZTR 30OSBC ZTB ZTA  30"Round Cafe Table, Powered  30"Round Cafe Table w/ Hydraulic Base  30WH29 30WDBC 30BKSC 30BKSC 30YSBC ZTI ZTJ 30GSBC ZTR 30OSBC ZTB ZTA  White Top Barnwood Top Black Top Brushed Gunmetal Top Brushed Gunmetal Top Brushed Gunmetal Top Graphite Nebula Top Graphite Nebula Top Graphite Nebula Top Graphite Nebula Top Graphite Nebula Top Graphite Nebula Top Graphite Nebula Top Graphite Nebula Top Graphite Nebula Top Graphite Nebula Top Graphite Nebula Top Graphite Nebula Top Graphite Nebula Top Graphite Nebula Top

Product Image	Product Name	Product Code	Color/Materials	Dimensions
	36" Round Cafe Table w/ Standard Black Base	ZTQ 36BKSC ZTN ZTP	White Top Black Top Graphite Nebula Top Maple Top	Round: 36" Height: 29"
A	Rustique Square Metal Bar Table	RSTSQT	Gunmetal	Length: 23.75" Depth: 23.75" Height: 41.25"

Product Image	Product Name	Product Code	Color/Materials	Dimensions
	Ventura Communal Bar Table	VNTBNP VNTWNP VNTMNP	Black Top, Silver White Top, Silver Maple Top, Silver	Length: 72.25" Depth: 26.25" Height: 42"
	Ventura Communal Bar Table, Powered	VNTBLK VNTWHT	Black Top, Silver White Top, Silver	Length: 72.25" Depth: 26.25" Height: 42"
	Ventura Communal Bar Table w/ Grommet Holes	VNTBWW VNTBMW	White Top, Silver Maple Top, Silver	Length: 72.25" Depth: 26.25" Height: 42"
	Ventura Communal Cafe Table	VNTCBN VNTCWN VNTCMN	Black Top, Silver White Top, Silver Maple Top, Silver	Length: 72.25" Depth: 26.25" Height: 30"
	Ventura Communal Cafe Table, Powered	VNTCBK VNTCWH	Black Top, Silver White Top, Silver	Length: 72.25" Depth: 26.25" Height: 30"
	Ventura Communal Cafe Table w/ Grommet Holes	VNTCWW VNTCMW	White Top, Silver Maple Top, Silver	Length: 72.25" Depth: 26.25" Height: 30"

Product Image	Product Name	Product Code	Color/Materials	Dimensions
JE A	Adelaide Powered Cocktail Table	ADCTWP Non-Powered: ADCTWH	White Top, Silver	Length: 48.87" Depth: 25.37" Height: 18"
	Ventura Communal Bar Table, Powered	VNTBLK VNTWHT	Black Top, Silver White Top, Silver	Length: 72.25" Depth: 26.25" Height: 42"
	Ventura Communal Cafe Table, Powered	VNTCBK VNTCWH	Black Top, Silver White Top, Silver	Length: 72.25" Depth: 26.25" Height: 30"
	Village Charging Hub	VILHUB	Cream	Length: 12" Depth: 12" Height: 28.25"
	Wireless Charging Table	CUBPOW	White, AC Outlets	Length: 20" Depth: 20" Height: 18"
Ī	30" Round Bar Table, Powered	P30BWH	White Top, Silver	Round: 30" Height: 42"

Product Image	Product Name	Product Code	Color/Materials	Dimensions
	10' Table	Powered: C10PWR Non-Powered: CONF10  Powered: BKC10P Non-Powered: BKC10N  Powered: M10PWR Non-Powered: MADC10	White Top, Silver  Black Top, Silver  Gray Acajou, Silver	Length: 120" Depth: 48" Height: 29"
	8' Table	Powered: C8PWR Non-Powered: CONF8  Powered: BKCT8P Non-Powered: BKCT8N  Powered: M8PWR Non-Powered: MADC08	White Top, Silver  Black Top, Silver  Gray Acajou, Silver	Length: 96" Depth: 60" Height: 29"
	5' Table	Powered: C5PWR Non-Powered: CONF5  Powered: BKCT5P Non-Powered: BKCT5N  Powered: M5PWR Non-Powered: MADC05	White Top, Silver  Black Top, Silver  Gray Acajou, Silver	Length: 60" Depth: 48" Height: 29"

Product Image	Product Name	Product Code	Color/Materials	Dimensions
	Adelaide Cocktail Table	Non-Powered: ADCTWH Powered: ADCTWP  Non-Powered: ADCTBK Powered: ADCTBP  ADCTGL	White Top, Silver Black Top, Silver Glass Top, Silver	Length: 48.875" Depth: 25.375" Height: 18"
	Adelaide End Table	ADETWH ADETBK ADETGL	White Top, Silver Black Top, Silver Glass Top, Silver	Length: 21.5" Depth: 21.5" Height: 18"
	Alondra Cocktail Table	ALC200 ALC100	Brandy Maple Top, Chrome  Glass Top, Chrome	Length: 47" Depth: 24" Height: 17"  Length: 47" Depth: 24" Height: 16"

Product Name	Product Code	Color/Materials	Dimensions
Alondra End Table	ALE200 ALE100	Brandy Maple Top, Chrome  Glass Top, Chrome	Length: 20" Depth: 20" Height: 21"  Length: 20" Depth: 20" Height: 20"
<b>©</b>			
Geo Cocktail Table	C1FWB	Brandy Maple Top, Black Base	Length: 47" Depth: 24" Height: 17"
	C1C	Glass Top, Chrome Base	Length: 50" Depth: 22" Height: 16"
<b>€</b>			
Geo End Table	E1FWB	Brandy Maple Top, Black Base	Length: 20" Depth: 20" Height: 21"
	E1C	Glass Top, Chrome Base	Length: 24" Depth: 24" Height: 20"
<b>©</b>			
	Alondra End Table  Geo Cocktail Table  Geo End Table	Aletoo Aletoo  Geo Cocktail Table CIC  Geo End Table EIFWB EIC	ALE200  ALE100  Glass Top, Chrome  ase  CIC  Glass Top, Chrome Base  Geo End Table  EIFWB  Brandy Maple Top, Black Base  Glass Top, Chrome Base  EIC  Glass Top, Chrome Base

Product Image	Product Name	Product Code	Color/Materials	Dimensions
	Mesa Cocktail Table	MESCTW MESCTB MESCTG	Barnwood Top, Bronze Black Top, Bronze Glass Top, Bronze	Round: 32.25" Height: 17.25" Round: 36" Height: 17.25"
	Mesa End Table	MESETW MESETB MESETG	Barnwood Top, Bronze Black Top, Bronze Glass Top, Bronze	Round: 20.5" Height: 21.25" Round: 24" Height: 21.25"
	Regis Bench/Table	REGBEN	Brushed Metal	Length: 47" Depth: 15.5" Height: 16"
	Regis End Table	REGOTT	Brushed Metal	Length: 16" Depth: 15.5" Height: 16.5"

Product Image	Product Name	Product Code	Color/Materials	Dimensions
	Silverado Cocktail Table	C1E	Glass Top, Chrome	Round: 36" Height: 17"
	Silverado End Table	E1E	Glass Top, Chrome	Round: 24" Height: 22"
	Sydney Cocktail Table	Non-Powered: C1W Powered: C1WP SYDWDC Non-Powered: C1Y Powered: C1YP SYDBEC	White Top, Brushed Steel  Barnwood Top, Brushed Steel  Black Top, Brushed Steel  Blue Top, Brushed Steel	Length: 48" Depth: 26" Height: 18"
	Sydney End Table	E1W SYDWDE E1Y SYDBEE	White Top, Brushed Steel Barnwood Top, Brushed Steel Black Top, Brushed Steel Blue Top, Brushed Steel	Length: 27" Depth: 23" Height: 22"

Product Image	Product Name	Product Code	Color/Materials	Dimensions
5	Aura Round Table	AURA	White Metal	Round: 15" Height: 22"
	Sedona Side Table	SEDBWH SEDBWD SEDBBK	White Top, Bronze Barnwood Top, Bronze Black Top, Bronze	Length: 15.75" Depth: 15.75" Height: 24"
	<b>8</b>			
	Taos Side Table	TAOBWH TAOBWD TAOBBK	White Top, Bronze Barnwood Top, Bronze Black Top, Bronze	Length: 15.75" Depth: 15.75" Height: 24"
	8			
	Timber Table	TMBTBL	Wood	Round: 16" Height: 17"

Product Image	Product Name	Product Code	Color/Materials	Dimensions
	Madison Executive Desk	JD8	Gray Acajou	Length: 60" Depth: 30" Height: 29"
	Tech Desk, Powered	TECH	Black Metal, Black Laminate w/electrical unit	Length: 60" Depth: 30" Height: 30"
	Tech Desk, Powered w/ 3 Drawer File Cabinet	TECH3B	Black Metal, Black Laminate w/electrical unit	Length: 60" Depth: 30" Height: 30"
, in the second	3 Drawer File Cabinet on Castors	TECH3	Black Top, Black Metal	Length: 16" Depth: 20" Height: 28"
	Madison Bookcase	BC8	Gray Acajou	Length: 36" Depth: 12" Height: 72"
	Posh Shelving	PSHCCS	Chrome, Acrylic	Length: 36" Depth: 18" Height: 72"
	Divider, Freestanding Whiteboard	DIVFWB	Silver, White	Length: 395" Depth: 1.5" Height: 72"

Product Image	Product Name	Product Code	Color/Materials	Dimensions
X	Atomic 42" Round Table	42ATO	Glass Top, Chrome	Round: 42" Height: 30"
	Atomic 36" Round Table	36ATO	Glass Top, Chrome	Round: 36" Height: 30"
II	Geo Table, Rectangle	CF2 CE2	Glass Top, Black Glass Top, Chrome	Length: 60" Depth: 36" Height: 29"
51	Geo Table, Rounded Square	CE1 CF1	Glass Top, Chrome Glass Top, Black	Length: 42" Depth: 42" Height: 29"
	Work Table	WD3	White Top, White	Length: 48" Depth: 24" Height: 30"
T	42" Round Madison Table	CB8	Gray Acajou, Black	Round: 42" Height: 29"

Product Image	Product Name	Product Code	Color/Materials	Dimensions
I	42" Round Table	CONF42	White Top, Black	Round: 42" Height: 29"
T	42" Round Table	42BKCT	Black Top, Black	Round: 42" Height: 29"
TIII	10' Table	Powered: BKC10P Non-Powered: BKC10N	Black Top, Silver	Length: 120" Depth: 48" Height: 29"
	8' Table	Powered: BKCT8P Non-Powered: BKCT8N	Black Top, Silver	Length: 96" Depth: 60" Height: 29"
TIT	5' Table	Powered: BKCT5P Non-Powered: BKCT5N	Black Top, Silver	Length: 60" Depth: 48" Height: 29"
TITI	10' Table	Powered: C10PWR Non-Powered: CONF10	White Top, Silver	Length: 120" Depth: 48" Height: 29"

Product Image	Product Name	Product Code	Color/Materials	Dimensions
TITI	8' Table	Powered: C8PWR Non-Powered: CONF8	White Top, Silver	Length: 96" Depth: 60" Height: 29"
TIT	5' Table	Powered: C5PWR Non-Powered: CONF5	White Top, Silver	Length: 60" Depth: 48" Height: 29"
1, 11	Madison 10' Table	Powered: M10PWR Non-Powered: MADC10	Gray Acajou, Silver	Length: 120" Depth: 48" Height: 29"
	Madison 8' Table	Powered: M8PWR Non-Powered: MADC08	Gray Acajou, Silver	Length: 96" Depth: 60" Height: 29"
THE STATE OF THE S	Madison 5' Table	Powered: M5PWR Non-Powered: MADC05	Gray Acajou, Silver	Length: 60" Depth: 48" Height: 29"

Product Image	Product Name	Product Code	Color/Materials	Dimensions
	Ace High Back Chair	ACEHBC	White Vinyl, Chrome	Length: 26" Depth: 26" Height: 42.25-44" Seat Length: 19.5" Seat Depth: 18" Seat Height: 17-19.75"
	Ace Mid Back Chair	ACEMBC	White Vinyl, Chrome	Length: 26" Depth: 26" Height: 33.25-33.75" Seat Length: 19.5" Seat Depth: 18" Seat Height: 17-19.75"
	Cupertino Mid Back Chair	CUPCHA	Black Vinyl, Chrome	Length: 27" Depth: 30.5" Height: 40-43" Seat Length: 19.5" Seat Depth: 19" Seat Height: 18.5-20.5"
	Genesis Chair	GENCHA	Black	Length: 27.5" Depth: 27.5" Height: 40-43.5" Seat Length: 20" Seat Depth: 17.5" Seat Height: 17.5-21"
	Pro Executive Guest Chair	PROGB	Black Vinyl, Chrome	Length: 24" Depth: 26" Height: 36" Seat Length: 19.5" Seat Depth: 19" Seat Height: 18"
	Pro Executive High Back Chair	PROEXB	Black Vinyl, Chrome	Length: 25" Depth: 24" Height: 45-48" Seat Length: 19.5" Seat Depth: 18.5" Seat Height: 18-21"

Product Image	Product Name	Product Code	Color/Materials	Dimensions
	Pro Executive High Back Chair	PROEXE	White Vinyl, Chrome	Length: 25" Depth: 24" Height: 45-48" Seat Length: 19.5" Seat Depth: 18.5" Seat Height: 18-21"
	Pro Executive Mid Back Chair	PROMDB	Black Vinyl, Chrome	Length: 24" Depth: 22" Height: 36.75-39.75" Seat Length: 20" Seat Depth: 19.5" Seat Height: 18-21"
	Pro Executive Mid Back Chair	PROMID	White Vinyl, Chrome	Length: 24" Depth: 22" Height: 36.75-39.75" Seat Length: 20" Seat Depth: 19.5" Seat Height: 18-21"
	Task Stool	TASKST	Black Fabric, Black	Length: 27.5" Depth: 27.5" Height: 32.75-40.25" Seat Length: 18.5" Seat Depth: 18.5" Seat Height: 18-25.5"

Product Image	Product Name	Product Code	Color/Materials	Dimensions
	Midtown Powered Counter, Lighted w/ Plug In	MTCLPI	Taupe Glass Top, Pewter	Length: 60" Depth: 18" Height: 42"
	Midtown Powered Counter, Unlighted	MTCPUL	Taupe Glass Top, Pewter	Length: 60" Depth: 18" Height: 42"
	Powered Locking Pedestal, 36"	PDL36B	Black	Length: 24" Depth: 24" Height: 36"
	Powered Locking Pedestal, 36"	PDL36W	White	Length: 24" Depth: 24" Height: 36"
	Powered Locking Pedestal, 42"	PDL42B	Black	Length: 24" Depth: 24" Height: 42"
	Powered Locking Pedestal, 42"	PDL42W	White	Length: 24" Depth: 24" Height: 42"

Product Image	Product Name	Product Code	Color/Materials	Dimensions
	Clear Divider, Bar/Counter	DIVBAR	Clear, Black	Length: 48-70" Depth: 12" Height: 31.5"
	Clear Divider, Freestanding	DIVFRE	Silver, Clear	Length: 39" Depth: 1.5" Height: 72"
	Clear Divider, Freestanding Corner	DIVFCR	Silver, Clear	Length: 39" Depth: 39" Height: 72"
	Clear Divider, Freestanding Wall	DIVFWL	Silver, Clear	Length: 40" Depth: 1.5" Height: 72"
:	Clear Divider, Sofa/Table	DIVFST	Silver, Clear	Length: 34" Depth: 11" Height: 47-74"
A E	Miramar Divider, White	MIRWHT	Molded Plastic	Length: 63" Depth: 23" Height: 83"

Product Image	Product Name	Product Code	Color/Materials	Dimensions
Your Sign Here	Stanchion Sign Holder	STNSGN	Chrome	Length: 10" Height: 13"
	Stanchion w/ Retractable Belt	STNCH1	Black, Chrome	Length: 96" Height: 37"
	Mason Floor Lamp	LA15	Brushed Silver	Round: 18" Height: 55"
	Mason Table Lamp	LA14	Brushed Silver	Round: 16" Height: 26"
	Boxwood Hedge 7'	HDG7FT	Green, Black	Length: 36.5" Depth: 12" Height: 84"
	Boxwood Hedge 4'	HDG4FT	Green, Black	Length: 46" Depth: 9" Height: 47"



## **SOFT SEATING COLLECTIONS**

#### **Whitman Coin & Collectibles Expo**

M126150324

Baltimore Convention Center | Baltimore, MD March 21 - 23, 2024

#### **ONLINE & DISCOUNT DEADLINE:\* THURSDAY, FEBRUARY 29, 2024**

\*Order with complete Method of Payment must be received before Discount Deadline date to receive discounted pricing.

#### Loveseats

CODE	ITEM	QTY	ONLINE	DISCOUNT	REGULAR	TOTAL
BLVWHT	Baja Loveseat - White Vinyl, Metal Base		\$1,499.60	\$1,724.55	\$1,931.50	
KEYLOV	Key Largo Loveseat - Black Fabric, Metal Base		\$690.75	\$794.35	\$889.65	
NPLLOV	Naples Loveseat - Black Vinyl, Metal Base		\$1,324.10	\$1,522.70	\$1,705.40	
NPLLOP	Naples Loveseat - Black Vinyl , Metal Base POWERED		\$1,650.00	\$1,897.50	\$2,125.20	
COLVTP	Cordoba Loveseat - Taupe, Black Metal Base		\$1,059.95	\$1,218.95	\$1,365.20	
MONLOV	Montreal Loveseat - Blue, Black Metal Base		\$1,272.50	\$1,463.40	\$1,639.00	

#### **Sofas**

CODE	ITEM	QTY	ONLINE	DISCOUNT	REGULAR	TOTAL
SFA002	Allegro Sofa - Blue Fabric, Brushed Metal		\$1,317.10	\$1,514.65	\$1,696.40	
BSFWHT	Baja Sofa - White Vinyl		\$1,594.25	\$1,833.40	\$2,053.40	
FAIRSW	Fairfax Sofa - White Vinyl, Brushed Metal		\$898.35	\$1,033.10	\$1,157.05	
KEYSOF	Key Largo Sofa - Black Fabric, Wood		\$891.15	\$1,024.80	\$1,147.80	
NPLSOF	Naples Sofa - Black Vinyl		\$1,574.75	\$1,810.95	\$2,028.25	
NPLLOP	Naples Sofa - Black Vinyl POWERED		\$1,918.35	\$2,206.10	\$2,470.85	
PALSOF	Palm Beach Sofa - White Vinyl		\$1,250.90	\$1,438.55	\$1,611.20	
STESOF	Sterling Sofa - Grey Fabric		\$1,485.05	\$1,707.80	\$1,912.75	
VALSOF	Valencia Sofa - Coffee Brown Velvet		\$838.05	\$963.75	\$1,079.40	

**Electrical Power** (Client is responsible for providing labor and an electrical power source to the furniture.) NOTE: Items may be discontinued without notice at any time.

TOTAL ESTIMATE	\$
TAX (All tax rates are subject to change)	6.00%
AMOUNT DUE	\$

Submission of this form indicates you read and accept the Fayment Folicy and fermis a conditions. There are no exchanges of refunds once item has been delivered to you
booth. Cancellations must be received in writing 14 days prior to first exhibitor move in day. Rental items found and in use in your booth are subject to "Regular" pricing.

COMPANY NAME:	BOOTH NUMBER:
CONTACT NAME:	



EMAIL ADDRESS: \_



# **ACCENT CHAIRS**

#### Whitman Coin & Collectibles Expo

M126150324

Baltimore Convention Center | Baltimore, MD March 21 - 23, 2024

#### **ONLINE & DISCOUNT DEADLINE:\* THURSDAY, FEBRUARY 29, 2024**

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CODE	ITEM	QTY	ONLINE	DISCOUNT	REGULAR	TOTAL
CHR002	Allegro Chair - Blue Fabric, Brushed Metal		\$924.00	\$1,062.60	\$1,190.10	
ATHCHA	Atherton Chair - Brown Leather, Black Metal		\$765.80	\$880.65	\$986.35	
BCHWHT	Baja Chair - White Vinyl		\$1,023.65	\$1,177.20	\$1,318.45	
BOWCHA	Bowery Chair - Ochre Fabric		\$719.25	\$827.15	\$926.40	
CNTCHR	Century Chair - Gray Velvet		\$733.00	\$842.95	\$944.10	
FAIRCW	Fairfax Chair - White Vinyl, Brushed Metal		\$647.80	\$744.95	\$834.35	
KEYCHR	Key Largo Chair - Black Fabric, Wood		\$590.55	\$679.15	\$760.65	
LABREA	La Brea Swivel Chair - Charcoal Gray Fabric, Chrome		\$773.00	\$888.95	\$995.60	
LENCHA	Lena Chair - Moss Green Leather, Bronze		\$645.50	\$742.30	\$831.40	
BCW	Madrid Chair - White Vinyl, Chrome		\$1,406.60	\$1,617.60	\$1,811.70	
MONCHA	Montreal Chair - Blue, Black Metal		\$790.40	\$908.95	\$1,018.00	
MNCHCH	Munich Armless Chair - Gray Fabric, Black		\$1,062.95	\$1,222.40	\$1,369.10	
NPLCHP	Naples Chair - Black Vinyl POWERED		\$1,191.85	\$1,370.65	\$1,535.15	
NPLCHR	Naples Chair - Black Vinyl		\$1,098.75	\$1,263.55	\$1,415.20	
STECHA	Sterling Chair - Gray Fabric		\$1,020.10	\$1,173.10	\$1,313.85	
SWAN	Swanson Swivel Chair - White Vinyl, Chrome		\$672.80	\$773.70	\$866.55	
TCHP	Tech Chair, No Tablet - Gray Vinyl, Chrome Base		\$563.40	\$647.90	\$725.65	
TCHGRY	Tech Tablet Chair - Gray Vinyl, White Metal Tablet, Chrome Base POWERED		\$549.70	\$632.15	\$708.00	
VALCHA	Valencia Chair - Spice Orange Velvet		\$563.85	\$648.45	\$726.25	
WENCHA	Wentworth Swivel Chair - Brown Vinyl		\$618.20	\$710.95	\$796.25	
BNMCOW	Brooklyn Meeting Chair - White		\$494.85	\$569.10	\$637.40	
BNMCSW	Brooklyn Meeting Chair, Swivel - White		\$494.85	\$569.10	\$637.40	
BNMCSB	Brooklyn Meeting Chair - Black		\$464.65	\$534.35	\$598.45	
BNMCOB	Brooklyn Meeting Chair, Swivel - Black		\$464.65	\$534.35	\$598.45	
COCHTP	Cordoba Chair		\$742.25	\$853.60	\$956.05	

**♥ = Electrical Power** (Client is responsible for providing labor and an electrical power source to the furniture.)

NOTE: Items may be discontinued without notice at any time.

TOTAL ESTIMATE	\$
TAX (All tax rates are subject to change)	6.00%
AMOUNT DUE	\$

Submission of this form indicates you read and accept the Payment Policy and Terms & Conditions	. There are no exchanges or refunds once item has been delivered to you
booth. Cancellations must be received in writing 14 days prior to first exhibitor move in day. Rental $$	items found and in use in your booth are subject to "Regular" pricing.

COMPANY NAME:	BOOTH NUMBER:
CONTACT NAME:	
EMAIL ADDDECC.	





# **INDIVIDUAL SEATING**

#### **Whitman Coin & Collectibles Expo**

M126150324

Baltimore Convention Center | Baltimore, MD March 21 - 23, 2024

#### **ONLINE & DISCOUNT DEADLINE:\* THURSDAY, FEBRUARY 29, 2024**

\*Order with complete Method of Payment must be received before Discount Deadline date to receive discounted pricing.

CODE	ITEM	QTY	ONLINE	DISCOUNT	REGULAR	TOTAL
BLDCRD	Blade Chair - Red		\$126.85	\$145.90	\$163.40	
BLDCSB	Blade Chair - Sky Blue		\$126.85	\$145.90	\$163.40	
BLDCBK	Blade Chair - Black		\$108.25	\$124.50	\$139.45	
CCSCAZ	Chelsea Chair - Azure Blue, Black Swivel Base		\$245.50	\$282.30	\$316.20	
CCBTAZ	Chelsea Chair- Azure Blue, Black Tower Base		\$245.50	\$282.30	\$316.20	
CCSCBK	Chelsea Chair- Black, Black Swivel Base		\$245.50	\$282.30	\$316.20	
CCBTBK	Chelsea Chair- Black, Black Tower Base		\$245.50	\$282.30	\$316.20	
CCSCYL	Chelsea Chair- Goldenrod Yellow, Black Swivel Base		\$245.50	\$282.30	\$316.20	
CCBTYL	Chelsea Chair - Goldenrod Yellow, Black Tower Base		\$245.50	\$282.30	\$316.20	
CCSCGY	Chelsea Chair- Gray, Black Swivel Base		\$245.50	\$282.30	\$316.20	
CCBTGY	Chelsea Chair- Gray, Black Tower Base		\$245.50	\$282.30	\$316.20	
CCSCOR	Chelsea Chair- Orange, Black Swivel Base		\$245.50	\$282.30	\$316.20	
CCBTOR	Chelsea Chair- Orange, Black Tower Base		\$245.50	\$282.30	\$316.20	
CCSCWL	Chelsea Chair- Walnut, Black Swivel Base		\$245.50	\$282.30	\$316.20	
CCBTWL	Chelsea Chair- Walnut, Black Tower Base		\$245.50	\$282.30	\$316.20	
SC3	Brewer Chair - Onyx, Chrome		\$329.15	\$378.50	\$423.90	
XCHR	Christopher Chair - White Vinyl, Chrome		\$196.90	\$226.45	\$253.60	
DUET	Duet Stack Chair - Black, Chrome		\$121.70	\$139.95	\$156.75	
LMCHR	Laguna Chair - Maple, Chrome		\$279.20	\$321.10	\$359.65	
LUCHCL	Lucent Chair - Frosted Acrylic, Chrome		\$341.60	\$392.85	\$440.00	
MALGRN	Malba Chair - Green, Chrome		\$214.75	\$246.95	\$276.60	
MALGRY	Malba Chair - Gray, Chrome		\$214.75	\$246.95	\$276.60	
MARCBE	Marina Chair - Ocean Blue Fabric, Brushed Metal		\$276.55	\$318.05	\$356.20	
MARCBK	Marina Chair - Black Vinyl, Brushed Metal		\$276.55	\$318.05	\$356.20	
MARCBR	Marina Chair - Brown Fabric, Brushed Metal		\$276.55	\$318.05	\$356.20	
MARCRD	Marina Chair - Red Fabric, Brushed Metal		\$276.55	\$318.05	\$356.20	
MARCWH	Marina Chair - White Vinyl, Brushed Metal		\$276.55	\$318.05	\$356.20	
PASCHR	Pasadena Chair - White Molded Plastic w/Chrome Tower Base		\$445.75	\$512.60	\$574.10	
SC10	Razor Armless Chair - White		\$146.80	\$168.80	\$189.05	
RSTDIN	Rustique Chair w/ Arms - Gunmetal		\$246.90	\$283.95	\$318.00	
CS4	Syntax Chair - Black, Chrome		\$390.15	\$448.65	\$502.50	
ZENCHR	Zenith Chair - White, Chrome		\$314.90	\$362.15	\$405.60	

 ${\it NOTE:}\ Items\ may\ be\ discontinued\ without\ notice\ at\ any\ time.$ 

TOTAL ESTIMATE	\$ 
TAX (All tax rates are subject to change)	6.00%
AMOUNT DUE	\$

COMPANY NAME:	BOOTH NUMBER:
CONTACT NAME:	
EMAIL ADDDECC.	





# **BENCHES & OTTOMANS**

#### **Whitman Coin & Collectibles Expo**

M126150324

Baltimore Convention Center | Baltimore, MD March 21 - 23, 2024

#### **ONLINE & DISCOUNT DEADLINE:\* THURSDAY, FEBRUARY 29, 2024**

\*Order with complete Method of Payment must be received before Discount Deadline date to receive discounted pricing.

#### **Beverly Benches**

CODE	ITEM	QTY	ONLINE	DISCOUNT	REGULAR	TOTAL
BVSMBK	Beverly Small Bench Ottoman - Black Vinyl		\$396.60	\$456.10	\$510.85	
BVSMBL	Beverly Small Bench Ottoman - Ocean Blue Fabric		\$396.60	\$456.10	\$510.85	
BVSMBN	Beverly Small Bench Ottoman - Brown Fabric		\$396.60	\$456.10	\$510.85	
BVSMGN	Beverly Small Bench Ottoman - Olive Green Fabric		\$396.60	\$456.10	\$510.85	
BVSMGY	Beverly Small Bench Ottoman - Grey Fabric		\$396.60	\$456.10	\$510.85	
BVSMLN	Beverly Small Bench Ottoman - Linen Fabric		\$396.60	\$456.10	\$510.85	
BVSMLV	Beverly Small Bench Ottoman - Lavender Fabric		\$396.60	\$456.10	\$510.85	
BVSMOR	Beverly Small Bench Ottoman - Orange Fabric		\$396.60	\$456.10	\$510.85	
BVSMRD	Beverly Small Bench Ottoman - Red Fabric		\$396.60	\$456.10	\$510.85	
BVSMWH	Beverly Small Bench Ottoman - White Vinyl		\$396.60	\$456.10	\$510.85	
BVSMYL	Beverly Small Bench Ottoman - Yellow Fabric		\$396.60	\$456.10	\$510.85	
BVLYBK	Beverly Bench - Black Vinyl		\$758.75	\$872.55	\$977.25	
BVLYBN	Beverly Bench - Brown Fabric		\$758.75	\$872.55	\$977.25	
BVLYGR	Beverly Bench - Grey Fabric		\$758.75	\$872.55	\$977.25	
BVLYLN	Beverly Bench - Linen Fabric		\$758.75	\$872.55	\$977.25	
BVLYOB	Beverly Bench - Ocean Fabric		\$758.75	\$872.55	\$977.25	
BVLYRD	Beverly Bench - Red Fabric		\$758.75	\$872.55	\$977.25	
BVLYWH	Beverly Bench - White Vinyl		\$758.75	\$872.55	\$977.25	

#### **Metal Bench**

CODE	ITEM	QTY	ONLINE	DISCOUNT	REGULAR	TOTAL
REGBEN	Regis Bench/Table - Brushed Metal		\$540.40	\$621.45	\$696.00	

#### **Ottomans**

CODE	ITEM	QTY	ONLINE	DISCOUNT	REGULAR	TOTAL
END01B	Endless Curved Ottoman - Black Vinyl, Chrome		\$787.40	\$905.50	\$1,014.15	
END01W	Endless Curved Ottoman - White Vinyl, Chrome		\$787.40	\$905.50	\$1,014.15	
END02B	Endless Square Ottoman - Black Vinyl, Chrome		\$493.95	\$568.05	\$636.20	
END02W	Endless Square Ottoman - White Vinyl, Chrome		\$493.95	\$568.05	\$636.20	

NOTE: Items may be discontinued without notice at any time.

TOTAL ESTIMATE	\$ 
TAX (All tax rates are subject to change)	6.00%
AMOUNT DUE	\$

COMPANY NAME:	BOOTH NUMBER:
CONTACT NAME:	





# **CUBE & SWIVEL OTTOMANS**

#### **Whitman Coin & Collectibles Expo**

M126150324

Baltimore Convention Center | Baltimore, MD March 21 - 23, 2024

#### **ONLINE & DISCOUNT DEADLINE:\* THURSDAY, FEBRUARY 29, 2024**

\*Order with complete Method of Payment must be received before Discount Deadline date to receive discounted pricing.

#### **Vibe Cubes**

CODE	ITEM	QTY	ONLINE	DISCOUNT	REGULAR	TOTAL
VIB01	Vibe Cube - Green		\$264.90	\$304.65	\$341.20	
VIB02	Vibe Cube - Blue		\$264.90	\$304.65	\$341.20	
VIB04	Vibe Cube - Red		\$264.90	\$304.65	\$341.20	
VIB05	Vibe Cube - Yellow		\$264.90	\$304.65	\$341.20	
VIB08	Vibe Cube - Orange		\$264.90	\$304.65	\$341.20	
VIB09	Vibe Cube - White Waterproof		\$264.90	\$304.65	\$341.20	
VIB10	Vibe Cube - Black Waterproof		\$264.90	\$304.65	\$341.20	
VIBII	Vibe Cube - Steel Blue Vinyl		\$264.90	\$304.65	\$341.20	
VIB12	Vibe Cube - Silver Vinyl		\$264.90	\$304.65	\$341.20	
VIB13	Vibe Cube - Purple Vinyl		\$264.90	\$304.65	\$341.20	
VIB14	Vibe Cube - Cirtus Green		\$264.90	\$304.65	\$341.20	
VIB15	Vibe Cube - Taupe Vinyl		\$264.90	\$304.65	\$341.20	
VIB16	Vibe Cube - Spice Orange		\$264.90	\$304.65	\$341.20	
VIB17	Vibe Cube - Desert Rose		\$264.90	\$304.65	\$341.20	

#### **Marche Swivel**

CODE	ITEM	QTY	ONLINE	DISCOUNT	REGULAR	TOTAL
MAR001	Marche Swivel - White		\$350.65	\$403.25	\$451.65	
MAR002	Marche Swivel - Grey		\$350.65	\$403.25	\$451.65	
MAR003	Marche Swivel - Linen		\$350.65	\$403.25	\$451.65	
MAR004	Marche Swivel - Raspberry		\$350.65	\$403.25	\$451.65	
MAR005	Marche Swivel - Red		\$350.65	\$403.25	\$451.65	
MAR006	Marche Swivel - Rose Qtz		\$350.65	\$403.25	\$451.65	
MAR007	Marche Swivel - Plum		\$350.65	\$403.25	\$451.65	
MAR008	Marche Swivel - Meadow Green		\$350.65	\$403.25	\$451.65	
MAR009	Marche Swivel - Pear		\$350.65	\$403.25	\$451.65	
MAR010	Marche Swivel - Blue		\$350.65	\$403.25	\$451.65	
MAR011	Marche Swivel - Orange		\$350.65	\$403.25	\$451.65	
MAR012	Marche Swivel - Forest Green		\$350.65	\$403.25	\$451.65	
MAR013	Marche Swivel - Teal Velvet		\$350.65	\$403.25	\$451.65	
MAR014	Marche Swivel - Distressed Brown		\$350.65	\$403.25	\$451.65	
MAR015	Marche Swivel - Black Vinyl		\$350.65	\$403.25	\$451.65	
MAR016	Marche Swivel - Ivory Faux Sheep Fur		\$350.65	\$403.25	\$451.65	

 ${\it NOTE:}\ Items\ may\ be\ discontinued\ without\ notice\ at\ any\ time.$ 

AMOUNT DUE	\$	
TAX (All tax rates are subject to change)	(	6.00%
TOTAL ESTIMATE	\$	

COMPANY NAME:	BOOTH NUMBER:
CONTACT NAME:	





# **ACCENT TABLES: COCKTAIL & END**

#### **Whitman Coin & Collectibles Expo**

M126150324

Baltimore Convention Center | Baltimore, MD March 21 - 23, 2024

#### **ONLINE & DISCOUNT DEADLINE:\* THURSDAY, FEBRUARY 29, 2024**

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#### **Cocktail Tables**

CODE	ITEM	QTY	ONLINE	DISCOUNT	REGULAR	TOTAL
ADCTBK	Adelaide Cocktail Table - Black Top, Silver		\$411.85	\$473.65	\$530.50	
ADCTGL	Adelaide Cocktail Table - Glass Top, Silver		\$411.85	\$473.65	\$530.50	
ADCTWH	Adelaide Cocktail Table - White Top, Silver		\$411.85	\$473.65	\$530.50	
ADCTBP	Adelaide Cocktail Table - Black Top, Silver POWERED		\$570.25	\$655.80	\$734.50	
ADCTWP	Adelaide Cocktail Table - White Top, Silver POWERED		\$570.25	\$655.80	\$734.50	
ALC100	Alondra Cocktail Table - Glass Top, Chrome		\$629.85	\$724.35	\$811.25	
ALC200	Alondra Cocktail Table - Brandy Maple Top, Chrome		\$629.85	\$724.35	\$811.25	
CIC	Geo Cocktail Table - Glass Top, Chrome		\$472.45	\$543.30	\$608.50	
CIFWB	Geo Cocktail Table - Brandy Maple Top, Black		\$551.15	\$633.80	\$709.85	
MESCTB	Mesa Cocktail Table - Black Top, Bronze		\$364.85	\$419.60	\$469.95	
MESCTG	Mesa Cocktail Table - Glass Top, Bronze		\$364.85	\$419.60	\$469.95	
MESCTW	Mesa Cocktail Table - Barnwood Top, Bronze		\$364.85	\$419.60	\$469.95	
CIE	Silverado Cocktail Table - Glass Top, Chrome		\$522.50	\$600.90	\$673.00	
CIW	Sydney Cocktail Table - White Top, Brushed Steel		\$529.65	\$609.10	\$682.20	
CIY	Sydney Cocktail Table - Black Top, Brushed Steel		\$529.65	\$609.10	\$682.20	
CIWP	Sydney Cocktail Table - White Top, Brushed Steel POWERED		\$672.80	\$773.70	\$866.55	
CIYP	Sydney Cocktail Table - Black Top, Brushed Steel POWERED		\$672.80	\$773.70	\$866.55	
SYDBEC	Sydney Cocktail Table - Blue Top, Brushed Steel		\$536.85	\$617.40	\$691.50	
SYDWDC	Sydney Cocktail Table - Barnwood Top, Brushed Steel		\$488.00	\$561.20	\$628.55	

Submission of this form indicates you read and accept the Payment Policy and Terms & Conditions. There are no exchanges or refunds once item has been delivered to your booth. Cancellations must be received in writing 14 days prior to first exhibitor move in day. Rental items found and in use in your booth are subject to "Regular" pricing.

TOTAL ESTIMATE	\$_	
TAX (All tax rates are subject to change)		6.00%
AMOUNT DUE	\$_	

COMPANY NAME: \_\_\_\_\_\_\_ BOOTH NUMBER: \_\_\_\_\_\_
CONTACT NAME: \_\_\_\_\_



EMAIL ADDRESS: \_\_\_



# **ACCENT TABLES: SIDE**

#### Whitman Coin & Collectibles Expo

M126150324

Baltimore Convention Center | Baltimore, MD March 21 - 23, 2024

#### **ONLINE & DISCOUNT DEADLINE:\* THURSDAY, FEBRUARY 29, 2024**

\*Order with complete Method of Payment must be received before Discount Deadline date to receive discounted pricing.

#### **End Tables**

CODE	ITEM	QTY	ONLINE	DISCOUNT	REGULAR	TOTAL
ADETBK	Adelaide End Table - Black Top, Silver		\$398.65	\$458.45	\$513.45	
ADETGL	Adelaide End Table - Glass Top, Silver		\$398.65	\$458.45	\$513.45	
ADETWH	Adelaide End Table - White Top, Silver		\$398.65	\$458.45	\$513.45	
ALE100	Alondra End Table - Glass Top, Chrome		\$454.55	\$522.75	\$585.50	
ALE200	Alondra End Table - Brandy Maple Top, Chrome		\$454.55	\$522.75	\$585.50	
CUBPOW	Wireless Charging Table - White, AC Plug In POWERED		\$810.15	\$931.65	\$1,043.45	
EIC	Geo End Table - Glass Top, Chrome		\$465.30	\$535.10	\$599.30	
EIFWB	Geo End Table - Brandy Maple Top, Black		\$479.55	\$551.50	\$617.70	
MESETB	Mesa End Table - Black Top, Bronze		\$241.05	\$277.20	\$310.45	
MESETG	Mesa End Table - Glass Top, Bronze		\$241.05	\$277.20	\$310.45	
MESETW	Mesa End Table - Barnwood Top, Bronze		\$241.05	\$277.20	\$310.45	
REGOTT	Regis End Table - Brushed Metal		\$397.30	\$456.90	\$511.75	
EIE	Silverado End Table - Glass, Chrome		\$497.45	\$572.05	\$640.70	
EIW	Sydney End Table - White Top, Brushed Steel		\$479.55	\$551.50	\$617.70	
EIY	Sydney End Table - Black Top, Brushed Steel		\$479.55	\$551.50	\$617.70	
SYDBEE	Sydney End Table - Blue Top, Brushed Steel		\$471.75	\$542.50	\$607.60	
SYDWDE	Sydney End Table - Barnwood Top, Brushed Steel		\$471.75	\$542.50	\$607.60	

**Electrical Power** (Client is responsible for providing labor and an electrical power source to the furniture.)

NOTE: Items may be discontinued without notice at any time.

#### **Side Tables**

CODE	ITEM	QTY	ONLINE	DISCOUNT	REGULAR	TOTAL
AURA	Aura Round Table - White Metal		\$271.90	\$312.70	\$350.20	
SEDBBK	Sedona Side Table - Black Top, Bronze		\$243.20	\$279.70	\$313.25	
SEDBWD	Sedona Side Table - Wood Top, Bronze		\$243.20	\$279.70	\$313.25	
SEDBWH	Sedona Side Table - White Top, Bronze		\$243.20	\$279.70	\$313.25	
TAOBBK	Taos Side Table - Black Top, Bronze		\$243.20	\$279.70	\$313.25	
TAOBWD	Taos Side Table - Wood Top, Bronze		\$243.20	\$279.70	\$313.25	
TAOBWH	Taos Side Table - White Top, Bronze		\$243.20	\$279.70	\$313.25	
TMBTBL	Timber Table - Wood		\$322.15	\$370.45	\$414.90	

 ${\it NOTE:}\ Items\ may\ be\ discontinued\ without\ notice\ at\ any\ time.$ 

AMOUNT DUE	\$
TAX (All tax rates are subject to change)	6.00%
TOTAL ESTIMATE	\$

COMPANY NAME:	BOOTH NUMBER:
CONTACT NAME:	
EMAIL ADDRESS:	





# **BAR TABLES, BARS & COUNTERS**

#### **Whitman Coin & Collectibles Expo**

M126150324

Baltimore Convention Center | Baltimore, MD March 21 - 23, 2024

#### **ONLINE & DISCOUNT DEADLINE:\* THURSDAY, FEBRUARY 29, 2024**

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#### 30" Round Bar Table with Black Base

CODE	ITEM	QTY	ONLINE	DISCOUNT	REGULAR	TOTAL
30AGBB	30" Round Bar Table w/Standard Black Base - Brushed Gunmetal Top		\$471.75	\$542.50	\$607.60	
30BEBB	30" Round Bar Table w/ Standard Black Base - Blue Top		\$471.75	\$542.50	\$607.60	
30BKSB	30" Round Bar Table w/Standard Black Base - Black Top		\$471.75	\$542.50	\$607.60	
30GSBB	30" Round Bar Table w/ Standard Black Base - Green Top		\$471.75	\$542.50	\$607.60	
30OSBB	30" Round Bar Table w/ Standard Black Base - Orange Top		\$471.75	\$542.50	\$607.60	
30WDBB	30" Round Bar Table w/ Standard Black Base - Barnwood Top		\$471.75	\$542.50	\$607.60	
30WH42	30" Round Bar Table w/Standard Black Base - White Top		\$490.25	\$563.80	\$631.45	
30YBBB	30" Round Bar Table w/ Standard Black Base - Brushed Yellow Top		\$471.75	\$542.50	\$607.60	
VTB	30" Round Bar Table w/Standard Black Base - Red Top		\$465.30	\$535.10	\$599.30	
VTJ	30" Round Bar Table w/ Standard Black Base - Graphite Nebula Top		\$465.30	\$535.10	\$599.30	
VTK	30" Round Bar Table w/Standard Black Base - Maple Top		\$465.30	\$535.10	\$599.30	
VTA	30" Round Madison Bar Table w/ Standard Black Base - Gray Acajou Top		\$465.30	\$535.10	\$599.30	
P30BWH	30" Round Cafe Table w/ Standard Black Base - White Top ** POWERED		\$953.10	\$1,096.05	\$1,227.60	

#### 36" Round Bar Table with Black Base

CODE	ITEM	QTY	ONLINE	DISCOUNT	REGULAR	TOTAL
36BKSB	36" Round Bar Table w/Standard Black Base - Black Top		\$465.30	\$535.10	\$599.30	
VTN	36" Round Bar Table w/Standard Black Base - Graphite Nebula Top		\$497.45	\$572.05	\$640.70	
VTW	36" Round Bar Table w/Standard Black Base - White Top		\$497.45	\$572.05	\$640.70	
VTP	36"Round Bar Table w/ Standard Black Base - Maple Top		\$497.45	\$572.05	\$640.70	

#### 30" Round Bar Table with Hydraulic Base

CODE	ITEM	QTY	ONLINE	DISCOUNT	REGULAR	TOTAL
30AGHB	30" Round Bar Table w/ Hydraulic Base - Brushed Gunmetal Top		\$569.45	\$654.85	\$733.45	
30BEHB	30" Round Bar Table w/ Hydraulic Base - Blue Top		\$569.45	\$654.85	\$733.45	
30ВКНВ	30" Round Bar Table w/ Hydraulic Base - Black Top		\$569.45	\$654.85	\$733.45	
30BRHB	30" Round Bar Table w/ Hydraulic Base - Red Top		\$565.50	\$650.30	\$728.35	
30GRHB	30" Round Bar Table w/ Hydraulic Base - Graphite Nebula Top		\$565.50	\$650.30	\$728.35	
30GSHB	30" Round Bar Table w/ Hydraulic Base - Green Top		\$569.45	\$654.85	\$733.45	
30МТНВ	30" Round Bar Table w/ Hydraulic Base - Maple Top		\$615.60	\$707.95	\$792.90	
300SHB	30" Round Bar Table w/ Hydraulic Base - Orange Top		\$569.45	\$654.85	\$733.45	
30WDHB	30" Round Bar Table w/ Hydraulic Base - Barnwood Top		\$569.45	\$654.85	\$733.45	
30WHHB	30" Round Bar Table w/ Hydraulic Base - White Top		\$612.10	\$703.90	\$788.35	
30YSHB	30" Round Bar Table w/ Hydraulic Base - Brushed Yellow Top		\$569.45	\$654.85	\$733.45	
30МАНВ	30" Round Madison Bar Table w/ Hydraulic Base - Gray Acajou Top		\$565.50	\$650.30	\$728.35	

#### **36" Round Bar Table with Hydraulic Base**

CODE	ITEM	QTY	ONLINE	DISCOUNT	REGULAR	TOTAL
36BKHB	36" Round Bar Table w/ Hydraulic Base - Black Top		\$569.45	\$654.85	\$733.45	
36GRHB	36" Round Bar Table w/ Hydraulic Base - Graphite Nebula Top		\$615.60	\$707.95	\$792.90	
36MTHB	36" Round Bar Table w/ Hydraulic Base - Maple Top		\$615.60	\$707.95	\$792.90	
36WTHB	36" Round Bar Table w/ Hydraulic Base - White Top		\$615.60	\$707.95	\$792.90	





# BAR TABLES, BARS & COUNTERS CONTINUED

#### **Whitman Coin & Collectibles Expo**

M126150324

Baltimore Convention Center | Baltimore, MD March 21 - 23, 2024

#### **ONLINE & DISCOUNT DEADLINE:\* THURSDAY, FEBRUARY 29, 2024**

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#### 30" Round Bar Table with Black Base

CODE	ITEM	QTY	ONLINE	DISCOUNT	REGULAR	TOTAL
30AGBB	30" Round Bar Table w/Standard Black Base - Brushed Gunmetal Top		\$471.75	\$542.50	\$607.60	
30BEBB	30" Round Bar Table w/Standard Black Base - Blue Top		\$471.75	\$542.50	\$607.60	
30BKSB	30" Round Bar Table w/ Standard Black Base - Black Top		\$471.75	\$542.50	\$607.60	
30GSBB	30" Round Bar Table w/Standard Black Base - Green Top		\$471.75	\$542.50	\$607.60	
30OSBB	30" Round Bar Table w/ Standard Black Base - Orange Top		\$471.75	\$542.50	\$607.60	
30WDBB	30" Round Bar Table w/ Standard Black Base - Barnwood Top		\$471.75	\$542.50	\$607.60	
30WH42	30" Round Bar Table w/Standard Black Base - White Top		\$490.25	\$563.80	\$631.45	
30YBBB	30" Round Bar Table w/Standard Black Base - Brushed Yellow Top		\$471.75	\$542.50	\$607.60	
VTB	30" Round Bar Table w/ Standard Black Base - Red Top		\$465.30	\$535.10	\$599.30	
VTJ	30" Round Bar Table w/ Standard Black Base - Graphite Nebula Top		\$465.30	\$535.10	\$599.30	
VTK	30" Round Bar Table w/Standard Black Base - Maple Top		\$465.30	\$535.10	\$599.30	
VTA	30" Round Madison Bar Table w/ Standard Black Base - Gray Acajou Top		\$465.30	\$535.10	\$599.30	
P30BWH	30" Round Cafe Table w/ Standard Black Base - White Top ** POWERED		\$953.10	\$1,096.05	\$1,227.60	

#### 36" Round Bar Table with Black Base

CODE	ITEM	QTY	ONLINE	DISCOUNT	REGULAR	TOTAL
36BKSB	36" Round Bar Table w/Standard Black Base - Black Top		\$465.30	\$535.10	\$599.30	
VTN	36" Round Bar Table w/Standard Black Base - Graphite Nebula Top		\$497.45	\$572.05	\$640.70	
VTW	36" Round Bar Table w/Standard Black Base - White Top		\$497.45	\$572.05	\$640.70	
VTP	36"Round Bar Table w/ Standard Black Base - Maple Top		\$497.45	\$572.05	\$640.70	

#### 30" Round Bar Table with Hydraulic Base

CODE	ITEM	QTY	ONLINE	DISCOUNT	REGULAR	TOTAL
30AGHB	30" Round Bar Table w/ Hydraulic Base - Brushed Gunmetal Top		\$569.45	\$654.85	\$733.45	
30ВЕНВ	30" Round Bar Table w/ Hydraulic Base - Blue Top		\$569.45	\$654.85	\$733.45	
30ВКНВ	30" Round Bar Table w/ Hydraulic Base - Black Top		\$569.45	\$654.85	\$733.45	
30BRHB	30" Round Bar Table w/ Hydraulic Base - Red Top		\$565.50	\$650.30	\$728.35	
30GRHB	30" Round Bar Table w/ Hydraulic Base - Graphite Nebula Top		\$565.50	\$650.30	\$728.35	
30GSHB	30" Round Bar Table w/ Hydraulic Base - Green Top		\$569.45	\$654.85	\$733.45	
30MTHB	30" Round Bar Table w/ Hydraulic Base - Maple Top		\$615.60	\$707.95	\$792.90	
300SHB	30" Round Bar Table w/ Hydraulic Base - Orange Top		\$569.45	\$654.85	\$733.45	
30WDHB	30" Round Bar Table w/ Hydraulic Base - Barnwood Top		\$569.45	\$654.85	\$733.45	
30WHHB	30" Round Bar Table w/ Hydraulic Base - White Top		\$612.10	\$703.90	\$788.35	
30YSHB	30" Round Bar Table w/ Hydraulic Base - Brushed Yellow Top		\$569.45	\$654.85	\$733.45	_
30МАНВ	30" Round Madison Bar Table w/ Hydraulic Base - Gray Acajou Top		\$565.50	\$650.30	\$728.35	

COMPANY NAME:	BOOTH NUMBER:
CONTACT NAME:	
EMAIL ADDRESS:	



# BAR TABLES, BARS & COUNTERS CONTINUED

#### **Whitman Coin & Collectibles Expo**

M126150324

Baltimore Convention Center | Baltimore, MD March 21 - 23, 2024

#### **ONLINE & DISCOUNT DEADLINE:\* THURSDAY, FEBRUARY 29, 2024**

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#### 36" Round Bar Table with Hydraulic Base

CODE	ITEM	QTY	ONLINE	DISCOUNT	REGULAR	TOTAL
36BKHB	36" Round Bar Table w/ Hydraulic Base - Black Top		\$569.45	\$654.85	\$733.45	
36GRHB	36" Round Bar Table w/ Hydraulic Base - Graphite Nebula Top		\$615.60	\$707.95	\$792.90	
36МТНВ	36" Round Bar Table w/ Hydraulic Base - Maple Top		\$615.60	\$707.95	\$792.90	
36WTHB	36" Round Bar Table w/ Hydraulic Base - White Top		\$615.60	\$707.95	\$792.90	

#### **Metal Bar Table**

CODE	ITEM	QTY	ONLINE	DISCOUNT	REGULAR	TOTAL
RSTSQT	Rustique Square Metal Bar Table - Gunmetal		\$515.40	\$592.70	\$663.80	

#### **Ventura Communal Bar Tables**

CODE	ITEM	QTY	ONLINE	DISCOUNT	REGULAR	TOTAL
VNTBNP	Ventura Communal Bar Table - Black Top, Silver		\$1,249.10	\$1,436.45	\$1,608.80	
VNTMNP	Ventura Communal Bar Table - Maple Top, Silver		\$1,249.10	\$1,436.45	\$1,608.80	
VNTWNP	Ventura Communal Bar Table - White Top, Silver		\$1,249.10	\$1,436.45	\$1,608.80	
VNTBMW	Ventura Communal Bar Table w/ Grommet Holes - Maple Top, Silver		\$1,249.10	\$1,436.45	\$1,608.80	
VNTBWW	Ventura Communal Bar Table w/ Grommet Holes - White Top, Silver		\$1,249.10	\$1,436.45	\$1,608.80	
VNTBLK	POWERED Ventura Communal Bar Table, Powered - Black Top, Silver		\$1,474.55	\$1,695.75	\$1,899.25	
VNTWHT	POWERED Ventura Communal Bar Table, Powered - White Top, Silver		\$1,474.55	\$1,695.75	\$1,899.25	

= Electrical Power (Client is responsible for providing labor and an electrical power source to the furniture.)

#### **Bars**

CODE	ITEM	QTY	ONLINE	DISCOUNT	REGULAR	TOTAL
MTBLPI	Midtown Bar, Lighted w/ Plug In - Taupe Glass Top, Pewter		\$2,781.75	\$3,199.00	\$3,582.90	
MTBUUL	Midtown Bar, Unlighted - Taupe Glass Top, Pewter		\$2,602.90	\$2,993.35	\$3,352.55	

#### **Counters**

CODE	ITEM	QTY	ONLINE	DISCOUNT	REGULAR	TOTAL
MTCLPI	Midtown Powered Counter, Lighted w/ Plug In - Taupe Glass Top, Pewter		\$2,781.75	\$3,199.00	\$3,582.90	
MTCPUL	Midtown Powered Counter, Unlighted - Taupe Glass Top, Pewter		\$2,619.15	\$3,012.00	\$3,373.45	

NOTE: Items may be discontinued without notice at any time.

TOTAL ESTIMATE	\$ 
TAX (All tax rates are subject to change)	6.00%
AMOUNT DUE	\$

COMPANY NAME:	BOOTH NUMBER:
CONTACT NAME:	
EMAII ADDDESS:	





# **CAFÉ TABLES**

#### **Whitman Coin & Collectibles Expo**

M126150324

Baltimore Convention Center | Baltimore, MD March 21 - 23, 2024

#### **ONLINE & DISCOUNT DEADLINE:\* THURSDAY, FEBRUARY 29, 2024**

\*Order with complete Method of Payment must be received before Discount Deadline date to receive discounted pricing.

#### 30" Round Café Table with Black Base

CODE	ITEM	QTY	ONLINE	DISCOUNT	REGULAR	TOTAL
30AGBC	30" Round Cafe Table w/ Standard Black Base - Brushed Gunmetal Top		\$423.00	\$486.45	\$544.80	
30BEBC	30" Round Cafe Table w/ Standard Black Base - Blue Top		\$423.00	\$486.45	\$544.80	
30BKSC	30" Round Cafe Table w/ Standard Black Base - Black Top		\$423.00	\$486.45	\$544.80	
30GSBC	30" Round Cafe Table w/ Standard Black Base - Green Top		\$423.00	\$486.45	\$544.80	
30OSBC	30" Round Cafe Table w/ Standard Black Base - Orange Top		\$423.00	\$486.45	\$544.80	
30WDBC	30" Round Cafe Table w/ Standard Black Base - Barnwood Top		\$423.00	\$486.45	\$544.80	
30WH29	30" Round Cafe Table w/ Standard Black Base - White Top		\$447.35	\$514.45	\$576.20	
30YSBC	30" Round Cafe Table w/ Standard Black Base - Brushed Yellow Top		\$423.00	\$486.45	\$544.80	
ZTA	30" Round Madison Cafe Table w/Standard Black Base - Gray Acajou Top		\$436.60	\$502.10	\$562.35	
ZTB	30" Round Cafe Table w/ Standard Black Base - Red Top		\$422.35	\$485.70	\$544.00	
ZTJ	30" Round Cafe Table w/ Standard Black Base - Graphite Nebula Top		\$422.35	\$485.70	\$544.00	
ZTK	30" Round Cafe Table w/ Standard Black Base - Maple Top		\$422.35	\$485.70	\$544.00	
P30CWH	30" Round Cafe Table w/ Standard Black Base - White Top POWERED		\$953.10	\$1,096.05	\$1,227.60	

#### 36" Round Café Table with Black Base

CODE	ITEM	QTY	ONLINE	DISCOUNT	REGULAR	TOTAL
36BKSC	36" Round Cafe Table w/ Standard Black Base - Black Top		\$461.65	\$530.90	\$594.60	
ZTN	36" Round Cafe Table w/ Standard Black Base - Graphite Nebula Top		\$461.65	\$530.90	\$594.60	
ZTP	36" Round Cafe Table w/ Standard Black Base - Maple Top		\$461.65	\$530.90	\$594.60	
ZTQ	36" Round Cafe Table w/ Standard Black Base - White Top		\$461.65	\$530.90	\$594.60	

#### 30" Round Café Table with Chrome Hydraulic Base

CODE	ITEM	QTY	ONLINE	DISCOUNT	REGULAR	TOTAL
30AGHC	30" Round Cafe Table w/ Hydraulic Base - Brushed Gunmetal Top		\$568.60	\$653.90	\$732.35	
30BEHC	30" Round Cafe Table w/ Hydraulic Base - Blue Top		\$569.45	\$654.85	\$733.45	
30ВКНС	30" Round Cafe Table w/ Hydraulic Base - Black Top		\$568.60	\$653.90	\$732.35	
30BRHC	30" Round Cafe Table w/ Hydraulic Base - Red Top		\$565.50	\$650.30	\$728.35	
30GRHC	30" Round Cafe Table w/ Hydraulic Base - Graphite Nebula Top		\$615.60	\$707.95	\$792.90	
30GSHC	30" Round Cafe Table w/ Hydraulic Base - Green Top		\$568.60	\$653.90	\$732.35	
30MTHC	30" Round Cafe Table w/ Hydraulic Base - Maple Top		\$565.50	\$650.30	\$728.35	
30OSHC	30" Round Cafe Table w/ Hydraulic Base - Orange Top		\$568.60	\$653.90	\$732.35	
30WDHC	30" Round Cafe Table w/ Hydraulic Base - Barnwood Top		\$569.45	\$654.85	\$733.45	
30WHHC	30" Round Cafe Table w/ Hydraulic Base - White Top		\$612.10	\$703.90	\$788.35	
30YSHC	30" Round Cafe Table w/ Hydraulic Base - Brushed Yellow Top		\$568.60	\$653.90	\$732.35	
30МАНС	30" Round Madison Cafe Table w/ Hydraulic Base - Gray Acajou Top		\$565.50	\$650.30	\$728.35	





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#### **ONLINE & DISCOUNT DEADLINE:\* THURSDAY, FEBRUARY 29, 2024**

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#### 36" Round Café Table with Chrome Hydraulic Base

CODE	ITEM	QTY	ONLINE	DISCOUNT	REGULAR	TOTAL
36BKHC	36" Round Cafe Table w/ Hydraulic Base - Black Top		\$615.60	\$707.95	\$792.90	
36GRHC	36"Round Cafe Table w/ Hydraulic Base - Graphite Nebula Top		\$615.60	\$707.95	\$792.90	
36MTHC	36"Round Cafe Table w/ Hydraulic Base - Maple Top		\$615.60	\$707.95	\$792.90	
36WTHC	36"Round Cafe Table w/ Hydraulic Base - White Top		\$615.60	\$707.95	\$792.90	

#### **Ventura Communal Café Tables**

CODE	ITEM	QTY	ONLINE	DISCOUNT	REGULAR	TOTAL
VNTCBN	Ventura Communal Cafe Table - Black Top, Silver		\$959.85	\$1,103.85	\$1,236.30	
VNTCMN	Ventura Communal Cafe Table - Maple Top, Silver		\$959.85	\$1,103.85	\$1,236.30	
VNTCWN	Ventura Communal Cafe Table - White Top, Silver		\$959.85	\$1,103.85	\$1,236.30	
VNTCMW	Ventura Communal Cafe Table w/ Grommet Holes - Maple Top, Silver		\$959.85	\$1,103.85	\$1,236.30	
VNTCWW	Ventura Communal Cafe Table w/ Grommet Holes - White Top, Silver		\$959.85	\$1,103.85	\$1,236.30	
VNTCBK	Communal Ventura Cafe Table - Black Top, Silver POWERED		\$1,089.90	\$1,253.40	\$1,403.80	
VNTCWH	Communal Ventura Cafe Table - White Top, Silver * POWERED		\$1,089.90	\$1,253.40	\$1,403.80	

**= Electrical Power** (Client is responsible for providing labor and an electrical power source to the furniture.) NOTE: Items may be discontinued without notice at any time.

TOTAL ESTIMATE	\$
TAX (All tax rates are subject to change)	6.00%
AMOUNT DUE	\$

Submission of this form male are you read and accept the Fayment Folicy and Terms a conditions. There are no exchanges of renames once item has been delivered to your
booth. Cancellations must be received in writing 14 days prior to first exhibitor move in day. Rental items found and in use in your booth are subject to "Regular" pricing.

COMPANY NAME:	BOOTH NUMBER:
CONTACT NAME:	
EMAIL ADDRESS:	





# **BAR STOOLS**

#### **Whitman Coin & Collectibles Expo**

M126150324

Baltimore Convention Center | Baltimore, MD March 21 - 23, 2024

#### **ONLINE & DISCOUNT DEADLINE:\* THURSDAY, FEBRUARY 29, 2024**

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#### **Bar Stools**

CODE	ITEM	QTY	ONLINE	DISCOUNT	REGULAR	TOTAL
BSS	Banana Barstool - Black, Chrome		\$468.85	\$539.20	\$603.90	
BST	Banana Barstool - White, Chrome		\$468.85	\$539.20	\$603.90	
BLDBRD	Blade Barstool - Red		\$244.00	\$280.60	\$314.25	
BLDBSB	Blade Barstool - Sky Blue		\$244.00	\$280.60	\$314.25	
BLDBBK	Blade Barstool - Black		\$208.55	\$239.85	\$268.65	
CBSBAZ	Chelsea Barstool- Azure Blue, Black Tower Base		\$245.50	\$282.30	\$316.20	
CBSBBK	Chelsea Barstool- Black, Black Tower Base		\$245.50	\$282.30	\$316.20	
CBSBYL	Chelsea Barstool- Goldenrod Yellow, Black Tower Base		\$245.50	\$282.30	\$316.20	
CBSBGY	Chelsea Barstool- Gray, Black Tower Base		\$245.50	\$282.30	\$316.20	
CBSBOR	Chelsea Barstool- Orange, Black Tower Base		\$245.50	\$282.30	\$316.20	
CBSBWL	Chelsea Barstool-Walnut-look, Black Tower Base		\$245.50	\$282.30	\$316.20	
XBAR	Christopher Barstool - White Vinyl, Chrome		\$339.90	\$390.90	\$437.80	
LMBAR	Laguna Barstool - Maple, Chrome		\$350.65	\$403.25	\$451.65	
ROLLBL	Lift Barstool - Black Vinyl, Chrome		\$397.30	\$456.90	\$511.75	
ROLLGY	Lift Barstool - Gray Vinyl, Chrome		\$397.30	\$456.90	\$511.75	
ROLLRD	Lift Barstool - Red Vinyl, Chrome		\$397.30	\$456.90	\$511.75	
ROLLWH	Lift Barstool - White Vinyl, Chrome		\$397.30	\$456.90	\$511.75	
LUBSCL	Lucent Barstool - Frosted Acrylic, Chrome		\$488.00	\$561.20	\$628.55	
MARBBE	Marina Barstool - Ocean Blue Fabric, Brushed Metal		\$396.60	\$456.10	\$510.85	
MARBBK	Marina Barstool - Black Vinyl, Brushed Metal		\$396.60	\$456.10	\$510.85	
MARBBR	Marina Barstool - Brown Fabric, Brushed Metal		\$396.60	\$456.10	\$510.85	
MARBRD	Marina Barstool - Red Fabric, Brushed Metal		\$396.60	\$456.10	\$510.85	
MARBWH	Marina Barstool - White Vinyl, Brushed Metal		\$396.60	\$456.10	\$510.85	
RSTSTL	Rustique Barstool - Gunmetal		\$271.90	\$312.70	\$350.20	
BS001	Shark Barstool - White, Chrome		\$597.65	\$687.30	\$769.80	
BSR	Syntax Barstool - Black, Chrome		\$425.90	\$489.80	\$548.60	
ZENBAR	Zenith Barstool - White, Chrome		\$314.90	\$362.15	\$405.60	
BS002	Zoey Barstool - White, Chrome		\$547.60	\$629.75	\$705.30	

NOTE: Items may be discontinued without notice at any time.

TOTAL ESTIMATE	\$
TAX (All tax rates are subject to change)	6.00%
AMOUNT DUE	\$

Submission of this form male are you read and accept the Fayment Folicy and Terms a conditions. There are no exchanges of renames once item has been delivered to your
booth. Cancellations must be received in writing 14 days prior to first exhibitor move in day. Rental items found and in use in your booth are subject to "Regular" pricing.

COMPANY NAME:	BOOTH NUMBER:
CONTACT NAME:	





# **CONFERENCE & WORK TABLES**

#### **Whitman Coin & Collectibles Expo**

M126150324

Baltimore Convention Center | Baltimore, MD March 21 - 23, 2024

#### **ONLINE & DISCOUNT DEADLINE:\* THURSDAY, FEBRUARY 29, 2024**

\*Order with complete Method of Payment must be received before Discount Deadline date to receive discounted pricing.

#### **Conference Tables**

CODE	ITEM	QTY	ONLINE	DISCOUNT	REGULAR	TOTAL
BKCT5N	5' Table - Black Top, Silver		\$612.70	\$704.60	\$789.15	
BKCT5P	5' Table - Black Top, Silver POWERED		\$793.10	\$912.05	\$1,021.50	
CONF5	5' Table - White Top, Silver		\$718.10	\$825.80	\$924.90	
C5PWR	5' Table - White Top, Silver POWERED		\$847.45	\$974.55	\$1,091.50	
BKCT8N	8' Table - Black Top, Silver		\$1,219.75	\$1,402.70	\$1,571.00	
ВКСТ8Р	8' Table - Black Top, Silver POWERED		\$1,523.35	\$1,751.85	\$1,962.05	
CONF8	8'Table - White Top, Silver		\$1,362.25	\$1,566.60	\$1,754.60	
C8PWR	8' Table - White Top, Silver POWERED		\$1,631.50	\$1,876.20	\$2,101.35	
BKC10N	10'Table - BlackTop, Silver		\$1,219.75	\$1,402.70	\$1,571.00	
BKC10P	10'Table - Black Top, Silver POWERED		\$1,523.35	\$1,751.85	\$1,962.05	
CONF10	10'Table - White Top, Silver		\$1,362.25	\$1,566.60	\$1,754.60	
C10PWR	10'Table - White Top, Silver POWERED		\$1,631.50	\$1,876.20	\$2,101.35	
CB8	42" Round Madison Table - Gray Acajou, Black		\$639.10	\$734.95	\$823.15	
42BKCT	42" Round Table - Black Top, Black		\$657.10	\$755.65	\$846.35	
CONF42	42" Round Table - White Top		\$723.05	\$831.50	\$931.30	
36ATO	Atomic 36" Round Table - Glass Top, Chrome		\$597.65	\$687.30	\$769.80	
42ATO	Atomic 42" Round Table - Glass Top, Chrome		\$597.65	\$687.30	\$769.80	
CE2	Geo Table, Rectangle - Glass Top, Chrome		\$848.15	\$975.35	\$1,092.40	
CF2	Geo Table, Rectangle - Glass Top, Black		\$848.15	\$975.35	\$1,092.40	
CEI	Geo Table, Rounded Square - Glass Top, Chrome		\$597.65	\$687.30	\$769.80	
CF1	Geo Table, Rounded Square - Glass Top, Black		\$597.65	\$687.30	\$769.80	
MADC05	Madison 5' Table - Gray Acajou, Chrome		\$905.45	\$1,041.25	\$1,166.20	
MADC08	Madison 8' Table - Gray Acajou, Chrome		\$1,807.35	\$2,078.45	\$2,327.85	
MADC10	Madison 10' Table - Gray Acajou, Chrome		\$1,807.35	\$2,078.45	\$2,327.85	

#### **Work Table**

CODE	ITEM	QTY	ONLINE	DISCOUNT	REGULAR	TOTAL
WD3	Work Table - White Top, White		\$622.80	\$716.20	\$802.15	

= Electrical Power (Client is responsible for providing labor and an electrical power source to the furniture.) NOTE: Items may be discontinued without notice at any time.

TOTAL ESTIMATE	\$
TAX (All tax rates are subject to change)	6.00%
AMOUNT DUE	\$

COMPANY NAME:	BOOTH NUMBER:
CONTACT NAME:	
EMAIL ADDDESS:	





# **EXECUTIVE SEATING, DESKS & STORAGE**

#### **Whitman Coin & Collectibles Expo**

M126150324

Baltimore Convention Center | Baltimore, MD March 21 - 23, 2024

#### ONLINE & DISCOUNT DEADLINE:\* THURSDAY, FEBRUARY 29, 2024

\*Order with complete Method of Payment must be received before Discount Deadline date to receive discounted pricing.

#### Seating

CODE	ITEM	QTY	ONLINE	DISCOUNT	REGULAR	TOTAL
CUPCHA	Cupertino Mid Back Chair - Black Vinyl		\$521.20	\$599.40	\$671.35	
GENCHA	Genesis Chair - Black		\$454.85	\$523.10	\$585.85	
PROGB	Pro Executive Guest Chair - Black Vinyl, Chrome		\$490.25	\$563.80	\$631.45	
PROEXB	Pro Executive High Back Chair - Black Vinyl, Chrome		\$697.90	\$802.60	\$898.90	
PROEXE	Pro Executive High Back Chair - White Vinyl, Chrome		\$697.90	\$802.60	\$898.90	
PROMDB	Pro Executive Mid Back Chair - Black Vinyl, Chrome		\$458.10	\$526.80	\$590.00	
PROMID	Pro Executive Mid Back Chair - White Vinyl, Chrome		\$443.80	\$510.35	\$571.60	
TASKST	Task Stool - Black Fabric, Black		\$276.55	\$318.05	\$356.20	

#### **Desks**

CODE	ITEM	QTY	ONLINE	DISCOUNT	REGULAR	TOTAL
TECH	Tech Desk - Black Metal, Black Laminate w/ Electrical Unit ** POWERED		\$848.15	\$975.35	\$1,092.40	
TECH3B	Tech Deskw/ 3 Drawer File Cabinet - Black Metal, Black Laminate w/ Electrical Unit POWERED		\$1,048.65	\$1,205.95	\$1,350.65	
JD8	Madison Executive Desk - Gray Acajou, Chrome		\$1,141.75	\$1,313.00	\$1,470.55	

#### **Storage**

CODE	ITEM	QTY	ONLINE	DISCOUNT	REGULAR	TOTAL
BC8	Madison Bookcase - Gray Acajou, Chrome		\$826.65	\$950.65	\$1,064.75	
TECH3	Cabinet on Castors - Black Top, Black Metal		\$279.20	\$321.10	\$359.65	

= Electrical Power (Client is responsible for providing labor and an electrical power source to the furniture.)

NOTE: Items may be discontinued without notice at any time.

TOTAL ESTIMATE	\$
TAX (All tax rates are subject to change)	6.00%
AMOUNT DUE	\$

COMPANY NAME:	BOOTH NUMBER:
CONTACT NAME:	
EMAIL ADDRESS:	





## **DIVIDERS**

M126150324

#### **Whitman Coin & Collectibles Expo**

Baltimore Convention Center | Baltimore, MD March 21 - 23, 2024

#### **ONLINE & DISCOUNT DEADLINE:\* THURSDAY, FEBRUARY 29, 2024**

\*Order with complete Method of Payment must be received before Discount Deadline date to receive discounted pricing.

#### **Boxwood Hedges**

CODE	ITEM	QTY	ONLINE	DISCOUNT	REGULAR	TOTAL
HDG4FT	4' Boxwood Hedge		\$829.60	\$954.05	\$1,068.55	
HDG7FT	7' Boxwood Hedge		\$1,350.30	\$1,552.85	\$1,739.20	

#### **Stanchions**

CODE	ITEM	QTY	ONLINE	DISCOUNT	REGULAR	TOTAL
STNSGN	Stanchion Sign Holder - Chrome		\$73.85	\$84.95	\$95.15	
STNCH1	Stanchion w/Retractable Belt - Black, Chrome		\$84.75	\$97.45	\$109.15	

#### **Dividers**

CODE	ITEM	QTY	ONLINE	DISCOUNT	REGULAR	TOTAL
DIVBAR	Bar/Counter Divider - Clear, Black		\$237.95	\$273.65	\$306.50	
DIVFRE	Freestanding Divider - Clear, Silver		\$478.65	\$550.45	\$616.50	
DIVFCR	Freestanding Corner Divider - Clear, Silver		\$957.20	\$1,100.80	\$1,232.90	
DIVFWL	Freestanding Wall Divider - Clear, Silver		\$478.65	\$550.45	\$616.50	
DIVFST	Sofa/Table Divider - Clear, Silver		\$429.40	\$493.80	\$553.05	
DIVFWB	Freestanding Whiteboard Divider - White, Silver		\$596.20	\$685.65	\$767.95	
MIRWHT	Miramar Divider - White Molded Plastic		\$612.70	\$704.60	\$789.15	

NOTE: Items may be discontinued without notice at any time.

TOTAL ESTIMATE	\$
TAX (All tax rates are subject to change)	6.00%
AMOUNT DUE	\$

Submission of this form indicates you read and accept the Payment Policy and Terms & Conditions. There are no exchanges or ref	unds once item has been delivered to your				
booth. Cancellations must be received in writing 14 days prior to first exhibitor move in day. Rental items found and in use in your booth are subject to "Regular" pricing.					
	_				
COMPANY NAME:	BOOTH NUMBER:				

CONTACT NAME: \_
EMAIL ADDRESS: \_





# **ACCESSORIES**

#### Whitman Coin & Collectibles Expo

M126150324

Baltimore Convention Center | Baltimore, MD March 21 - 23, 2024

#### **ONLINE & DISCOUNT DEADLINE:\* THURSDAY, FEBRUARY 29, 2024**

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#### **Charging Hub**

CODE	ITEM	QTY	ONLINE	DISCOUNT	REGULAR	TOTAL
VILHUB	Village Charging Hub - Cream ** POWERED		\$358.25	\$412.00	\$461.45	

#### Lamps

CODE	ITEM	QTY	ONLINE	DISCOUNT	REGULAR	TOTAL
LA14	Mason Silver Table Lamp - Brushed Silver		\$271.90	\$312.70	\$350.20	
LA15	Mason Silver Floor Lamp - Brushed Silver		\$415.15	\$477.40	\$534.70	

#### **Pedestals**

PDL36B	36" Locking Pedestal - Black POWERED	\$948.40	\$1,090.65	\$1,221.55	
PDL36W	36" Locking Pedestal - White POWERED	\$948.40	\$1,090.65	\$1,221.55	
PDL42B	42" Locking Pedestal - Black POWERED	\$1,123.80	\$1,292.35	\$1,447.45	
PDL42W	42" Locking Pedestal - White POWERED	\$1,123.80	\$1,292.35	\$1,447.45	

#### **Shelving**

		,			
PSHCCS	Posh Shelving - Chrome, Acrylic	\$969.95	\$1,115.45	\$1,249.30	

**= Electrical Power** (Client is responsible for providing labor and an electrical power source to the furniture. NOTE: Items may be discontinued without notice at any time.

TOTAL ESTIMATE	\$
TAX (All tax rates are subject to change)	6.00%
AMOUNT DUE	\$

Submission of this form indicates you read and accept the Payment Policy and Terms & Conditions. There are no exchanges or refunds once item has been delivered to your
booth. Cancellations must be received in writing 14 days prior to first exhibitor move in day. Rental items found and in use in your booth are subject to "Regular" pricing.

COMPANY NAME:	BOOTH NUMBER:
CONTACT NAME:	



# ELEVATE YOUR EXHIBIT

# With Shepard, You Can.

#### What are your exhibit goals?

Whether you're new to the exhibits space or a seasoned pro, Shepard's here to help. We're your go-to exhibits partner.

$\square$ Bring your brand to life	$\square$ Attract attention	$\square$ Generate traffic
☐ Create an engaging experience	$\square$ Make exhibiting easy	



#### **High-impact Exhibits**

Whatever your needs (or budget), Shepard's got you covered.

- Custom Fabrication for a signature look & feel
- · Custom Rental for ultimate flexibility
- · Fabric Panels for maximum ease



# Offering innovative exhibit frameworks...and more!

- · Graphic design & printing
- · Equipment & furnishings
- · Audio visual
- · Logistics



#### Why Shepard?

- Complimentary consultation:
   We listen, we strategize—and propose on-target ideas
- Blue Diamond customer service:
   Fast, courteous, thoughtful—Shepard's there for you
- Smart, strategic solutions:
   Shepard delivers exhibits that engage your audiences



## **INLINE BOOTH RENTALS**

#### **Whitman Coin & Collectibles Expo**

M126150324

Baltimore Convention Center | Baltimore, MD March 21 - 23, 2024

#### **ONLINE & DISCOUNT DEADLINE:\* TUESDAY, FEBRUARY 20, 2024**

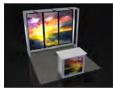
Order with complete Method of Payment must be received before Discount Deadline date to receive discounted pricing. Additional Rush charges may be applied to orders placed after deadline or on-site.

#### Turnkey Rental Designs Make Exhibiting Easier!

**Carpet and Electricity not included.** Please order as needed. All Exhibit Booth Rentals include installation/dismantling and graphic panels as shown for print-ready graphics. If graphics submitted are not print-ready, additional fees may apply. Monitor and lighting options available.

Don't see what you are looking for or need a tweak to a design? Let one of our incredible designers create a space just for you! Please contact an Exhibit Team member with any questions or customization requests.





The Eddie

The Jonathon

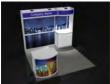




The Pierce

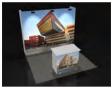
The Madison





The Grant

The Harrison





The Hamilton Th

The Lucy

#### **Inline Booths**

mile D						
CODE	ITEM	QTY	ONLINE	DISCOUNT	REGULAR	TOTAL
66470	The Eddie - 10' x 10'		\$5,031.40	\$5,786.10	\$6,480.45	
66471	The Eddie - 10' x 20'		\$8,193.15	\$9,422.10	\$10,552.75	
CODE	ITEM	QTY	ONLINE	DISCOUNT	REGULAR	TOTAL
66474	The Jonathon - 10' x 10'		\$3,510.00	\$4,036.50	\$4,520.90	
66475	The Jonathon - 10' x 20'		\$6,143.95	\$7,065.55	\$7,913.40	
CODE	ITEM	QTY	ONLINE	DISCOUNT	REGULAR	TOTAL
66477	The Pierce - 10' x 10'		\$4,353.75	\$5,006.80	\$5,607.60	
66478	The Pierce - 10' x 20'		\$8,266.55	\$9,506.55	\$10,647.35	
CODE	ITEM	QTY	ONLINE	DISCOUNT	REGULAR	TOTAL
66484	The Madison - 10' x 10'		\$5,279.65	\$6,071.60	\$6,800.20	
66485	The Madison - 10' x 20'		\$6,257.35	\$7,195.95	\$8,059.45	
CODE	ITEM	QTY	ONLINE	DISCOUNT	REGULAR	TOTAL
66486	The Grant - 10' x 10'		\$5,572.85	\$6,408.80	\$7,177.85	
66487	The Grant - 10' x 20'		\$7,723.90	\$8,882.50	\$9,948.40	
CODE	ITEM	QTY	ONLINE	DISCOUNT	REGULAR	TOTAL
66492	The Harrison - 10' x 10'		\$5,123.25	\$5,891.75	\$6,598.75	
66493	The Harrison - 10' x 20'		\$7,528.30	\$8,657.55	\$9,696.45	
CODE	ITEM	QTY	ONLINE	DISCOUNT	REGULAR	TOTAL
66467	The Hamilton - 10' x 10'		\$3,570.00	\$4,105.50	\$4,598.15	
66468	The Hamilton - 10' x 20'		\$6,254.30	\$7,192.45	\$8,055.55	
CODE	ITEM	QTY	ONLINE	DISCOUNT	REGULAR	TOTAL
66473	The Lucy - 10' x 10'		\$3,226.50	\$3,710.50	\$4,155.75	

AMOUNT DUE	\$
TAX (All tax rates are subject to change)	6.00%
TOTAL ESTIMATE	\$ 

Submission of this form indicates you read and accept the Payment Policy and Terms & Conditions. All orders canceled by the exhibitor within 30 days of first day of exhibitor move in day may be subject to cancellation fees up to 100% of the total order, based upon the status of move-in, work performed and/or Shepard set-up costs or expenses.

COMPANY NAME:	BOOTH NUMBER:
CONTACT NAME:	



EMAIL ADDRESS:



## **FABEX BOOTH RENTALS**

#### **Whitman Coin & Collectibles Expo**

M126150324

Baltimore Convention Center | Baltimore, MD March 21 - 23, 2024

#### **ONLINE & DISCOUNT DEADLINE:\* TUESDAY, FEBRUARY 20, 2024**

Order with complete Method of Payment must be received before Discount Deadline date to receive discounted pricing. Additional Rush charges may be applied to orders placed after deadline or on-site.

Carpet is not included. Please use the Flooring Order Form to order carpet or other flooring options.

All Exhibit Booth Rentals include installation/dismantling and graphic panels as shown for print-ready graphics. If graphics submitted are not print-ready, additional fees may apply. Monitor and lighting options available.

#### Please contact an Exhibit Team member with any questions.



FX21



FX2H1



FX22



FX2H2

#### 10' x 10' Fabric Booth

CODE	ITEM	QTY	ONLINE	DISCOUNT	REGULAR	TOTAL
66557	<b>10' x 10' Booth</b> (FX21)		\$3,317.70	\$3,815.35	\$4,273.20	
66561	10' x 10' Booth with Header (FX2H1)		\$4,059.55	\$4,668.50	\$5,228.70	

	GRAPHIC SIZI	E SPECIFICATIONS	
Backwall Graphic Size	3042mm x 2432mm	Side Panel Colors	☐White ☐Black
Counter Graphic Size	1079mm x 1020mm		
Header Graphic Size	2440mm x 380mm		

#### 10' x 20' Fabric Booth

CODE	ITEM	QTY	ONLINE	DISCOUNT	REGULAR	TOTAL
66559	<b>10' x 20' Booth</b> (FX22)		\$5,750.65	\$6,613.25	\$7,406.85	
66567	10' x 20' Booth with Header (FX2H2)		\$6,414.30	\$7,376.45	\$8,261.60	

GRAPHIC SIZE SPECIFICATIONS						
Backwall Graphic Size	6012mm x 2432mm	Side Panel Colors	☐White ☐Black			
Counter Graphic Size	1079mm x 1020mm					
Header Graphic Size	2440mm x 380mm					

TOTAL ESTIMATE	\$ 
TAX (All tax rates are subject to change)	6.00%
AMOUNT DUE	\$ 

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COMPANY NAME:	BOOTH NUMBER:
CONTACT NAME:	



EMAIL ADDRESS: \_



### **FABEX BACKLIT BOOTH RENTALS**

#### **Whitman Coin & Collectibles Expo**

M126150324

Baltimore Convention Center | Baltimore, MD March 21 - 23, 2024

#### **ONLINE & DISCOUNT DEADLINE:\* TUESDAY, FEBRUARY 20, 2024**

Order with complete Method of Payment must be received before Discount Deadline date to receive discounted pricing. Additional Rush charges may be applied to orders placed after deadline or on-site.

#### Freestanding 8' High Backlit Backwalls with Full Color Graphics

**Carpet/flooring, furnishings, electrical and accessories not included.** Please use the appropriate order forms to order these items.

All Exhibit Booth Rentals include installation/dismantling and graphic panels as shown for print-ready graphics. If graphics submitted are not print-ready, additional fees may apply. Monitor and lighting options available.

Please contact an Exhibit Team member with any questions.





FX12



FX13

#### Freestanding 8' High Backlit Backwalls with Full Color Graphics

CODE	ITEM	QTY	ONLINE	DISCOUNT	REGULAR	TOTAL
66564	8' x 10' Backlit Backwall with Graphics (FX11) Graphic Size: 2992mm x 2436mm		\$3,345.40	\$3,847.20	\$4,308.85	
66565	8' x 20' Backlit Backwall with Graphics (FX12) Graphic Size: 5992mm x 2436mm		\$5,170.05	\$5,945.55	\$6,659.00	
66566	8' x 30' Backlit Backwall with Graphics (FX13) Graphic Size: 8992mm x 2436mm		\$6,994.75	\$8,043.95	\$9,009.20	

TOTAL ESTIMATE	\$	
TAX (All tax rates are subject to change)	6	.00%
AMOUNT DUE	\$	

Submission of this form indicates you read and accept the Payment Policy and Terms & Conditions. All orders canceled by the exhibitor within 30 days of first day of exhibitor move in day may be subject to cancellation fees up to 100% of the total order, based upon the status of move-in, work performed and/or Shepard set-up costs or expenses.

COMPANY NAME:	BOOTH NUMBER:
CONTACT NAME:	



EMAIL ADDRESS: .

# Maryland/DC Area

#### **LABOR**

Maryland is NOT a "right-to-work" state. The installation and dismantling of prefabricated displays comes under the jurisdiction of the Carpenters union. Union Labor is available to assist in the installation and dismantling of exhibit booths. Exhibit labor, freight and rigging labor, electricians and plumbers can be arranged for at established rates, using the enclosed order forms.

#### **EXHIBIT LABOR JURISDICTION**

Carpenter union exhibit labor claims jurisdiction for the installation, dismantling, and first cleaning of prefabricated exhibits and displays. However, two (2) full-time exhibiting company employees may work without Carpenter Labor for one (1) hour on the installation (move in) and (1) one hour on the dismantle (move out), without union labor on booths that are larger than 10x10. Exhibitors may work in booths 10x10 or smaller without the use of union labor.

Exhibitors are not permitted to use Power Tools (electric drills, power saws, etc.) on booths of any size. Manual tools such as hammers, screwdrivers, ratchets, pry bars, etc. are allowable for exhibitor use within the size and time frame limitation. Exhibitors may not borrow tools, ladders or other equipment from the exhibit facility or from Shepard Exposition Services.

# MATERIAL/FREIGHT HANDLING JURISDICTION

Shepard Exposition Services has the responsibility of receiving and handling all exhibit materials and empty crates that comes in via over the road carriers. It is Shepard's responsibility to manage docks and schedule vehicles for the smooth and efficient move-in and moveout of the exhibition. Shepard will not be responsible, however, for any materials they do not handle. Unloading or reloading of any freight into the exhibit hall by any and all private vehicles and contracted carriers will be handled by Shepard Exposition Services. Rates for material handling services are enclosed in this exhibitor service manual.

One individual from each exhibiting company is permitted one trip to hand carry items into exhibit facility. The use of dollies, hotel baggage carts, flat trucks, and other mechanical equipment is not permitted.

Vehicles must not be left unattended at the loading areas. Any unattended vehicles will be towed at the owner's expense.

The Fire Marshal absolutely prohibits the storage of empty containers in the exhibit hall. Arrangements have been made with Shepard Exposition Services to store empty crates. Please refer to the Material Handling Information sheet in this service manual for the handling of empties, disposal of skids, etc.

#### **GRATUITIES / BREAKS**

Tipping is expressly prohibited. This includes such practices as giving money, merchandise, or other special consideration for services rendered. Do not give coffee breaks other than mid-morning and mid-afternoon, when the union has a 15-minute paid break. Meal breaks are one hour. Any attempt to solicit a gratuity by an employee for any service should be reported immediately to Shepard Exposition Services.

#### **IN GENERAL**

Exhibitors do not have to respond to grievances or complaints from union and trade personnel with respect to work jurisdictions. Please refer all such disputes and/or questions to Shepard management personnel immediately.

#### **SAFETY**

Safety of everyone working in the hall is of our utmost concern at all times. Standing on chairs, tables and other rental furniture is prohibited. This furniture is not engineered to support your standing weight. Shepard Exposition Services cannot be held responsible for injuries or falls caused by the improper use of this furniture. If assistance is required in assembling your booth, please order labor on the Labor Order Form included in this manual and the necessary ladders and tools will be provided.





## SHEPARD BLUE LABOR

#### **Whitman Coin & Collectibles Expo**

M126150324

Baltimore Convention Center | Baltimore, MD March 21 - 23, 2024

#### **ONLINE & DISCOUNT DEADLINE:\* THURSDAY, FEBRUARY 29, 2024**

\*Order with complete Method of Payment must be received before Discount Deadline date to receive discounted pricing. Step 5. Tell us about your exhibit. **Labor Hours** Section MUST be completed before Shepard can begin any work on your exhibit. Straight Time (ST): Monday - Friday | 8:00AM - 5:00PM Monday - Friday | 5:00PM - 8:00AM. All hours Saturday and Overtime (OT): Sunday Double Time (DT): Holidays INBOUND FREIGHT: Advanced Warehouse Direct to Show Site New Years Day, MLK Day, Presidents Day, Memorial Day, Holidavs: Independence Day, Labor Day, Veterans Day, Thanksgiving Day, Christmas Eve Day, CARRIER NAME: \_\_\_ Christmas Dav. TRACKING OR PRO NUMBER: \_\_\_\_ ESTIMATED ARRIVAL DATE: \_\_ **Shepard Blue Supervised Labor** NUMBER OF PIECES: ESTIMATED WEIGHT **INSTALL LABOR\*\* SET UP INFORMATION** ESTIMATED TOTAL\*\*\* DISCOUNT CODE ITEM ONLINE REGULAR COMPANY CONTACT NAME: \_\_\_ EMAIL: ST \$185.90 \$213.80 \$239.45 68066 CELL PHONE NUMBER: \_\_\_ \$217.10 \$249.65 \$279.60 DRAWINGS/PHOTOS/INSTRUCTIONS DT \$273.00 \$313.95 \$351.60 68068 ☐ Attached ☐ Emailed to Shepard ☐ With the Exhibit ☐ In Crate #: \_\_ **DISMANTLE LABOR\*\*** GRAPHICS ☐ With Exhibit ☐ Shipped Separately ESTIMATED CODE ITEM ONLINE DISCOUNT DECUI AD **ELECTRICAL PLACEMENT (exhibitor is responsible to order)** \$185.90 \$213.80 68070 ST \$239.45 ☐ Emailed to Shepard ☐ Drawing Attached ☐ Drawing with Exhibit ☐ Run Under Carpet 68071 OT \$217.10 \$249.65 \$279.60 \$351.60 DT \$273.00 \$313.95 68072 \*\*Pricing includes Supervisory fee of 30% over standard labor. ☐ Ordered from Shepard ☐ Exhibitor Owned ☐ Carpet Padding TOTAL ESTIMATE OTHER SERVICES ORDERED TAX (All tax rates are subject to change) 6.00% Overhead Rigging Cleaning Audio Visual (AV) AMOUNT DUE Step 6. Tell us about outbound shipping.\*\*\*\* \*\*\*\* Allow time for empty return when scheduling your pick up. Step 1. Choose your service. NUMBER OF CRATES: \_\_\_\_\_ NUMBER OF CARTONS: \_\_\_ ☐ Installation ☐ Dismantling ☐ Both Installation & Dismantling NUMBER OF FIBER CASES: \_\_\_\_\_ NUMBER OF PALLETS: \_\_\_\_ ☐ Scissor Lift Install ☐ Scissor Lift Removal ☐ Scissor Lift Install & Removal METHOD: Ground 2-Day Air Next Day Air Other Step 2. How many people are needed? NAME OF CARRIER: \_\_\_\_ INSTALLATION NUMBER OF PEOPLE: \_\_\_\_ PHONE NUMBER: \_ DISMANTLING NUMBER OF PEOPLE: DATE SCHEDULE TO PICKUP FREIGHT: \_\_\_ BOTH INSTALLATION & DISMANTLING NUMBER OF PEOPLE: \_\_ MUST ARRIVE AT DESTINATION BY: \_ IF YOUR CARRIER DOESN'T SHOW UP? Step 3. How many hours?\*\*\* \*\*\* Hours are based on estimates. You will be invoiced for actual time incurred. Minimum one hour per Re-route with Shepard Logistics Service person ordered and half increments thereafter. Send to advanced warehouse for pickup (\$400 minimum charge) DISMANTLING HOURS: \_\_\_ INSTALLATION HOURS: \_\_ BOTH INSTALLATION & DISMANTLING HOURS: \_ Step 4. When should the build be complete? If using Shepard Blue Labor for both install and dismantle, please complete BOTH date and time fields. INSTALL ATION DATE: INSTALL ATION TIME: DISMANTLING DATE: \_\_\_\_ DISMANTLING TIME: \_\_\_



COMPANY NAME: \_ CONTACT NAME: \_



# **EXHIBITOR SUPERVISED LABOR**

#### Whitman Coin & Collectibles Expo

M126150324

Baltimore Convention Center | Baltimore, MD March 21 - 23, 2024

#### **ONLINE & DISCOUNT DEADLINE:\* THURSDAY, FEBRUARY 29, 2024**

* Order wit	th comple	te Method of Paymen	t must be received befo	ore Discount Deadlir	ne date to receive d	iscounted pricing.	
Labor Hours						Step 1. Choose your service.	
Straight Time (ST): Monday - Friday   8:00AM - 5:00PM						☐ Installation ☐ Dismantling ☐ Both Installation & Dismantling	
Overtime (OT): Monday - Friday   5:00PM - 8:00AM. All hours Saturday and Sunday Double Time (DT): Holidays Holidays: New Years Day, MLK Day, Presidents Day, Memorial Day, Independence Day, Labor Day, Veterans Day, Thanksgiving Day, Christmas Eve Day, Christmas Day.						Step 2. How many people are needed?  INSTALLATION NUMBER OF PEOPLE:  DISMANTLING NUMBER OF PEOPLE:	
							Exhib
INSTALL LABOR**						Step 3. How many hours?***	
	Ī				ESTIMATED	*** Hours are based on estimates. You will be invoiced for actual time incurred. Minimum one hour p person ordered and half increments thereafter.	
CODE	ITEM	ONLINE	DISCOUNT	REGULAR	TOTAL***	INSTALLATION HOURS: DISMANTLING HOURS:	
68060	ST	\$143.00	\$164.45	\$184.20		BOTH INSTALLATION & DISMANTLING HOURS:	
68061	ОТ	\$167.00	\$192.05	\$215.10			
68062	DT	\$210.00	\$241.50	\$270.50		Step 4. Where is the carpet coming from?	
		DIS	MANTLE LABOR**			☐ Ordered from Shepard ☐ Exhibitor Owned ☐ Carpet Padding	
CODE	ITEM	ONLINE	DISCOUNT	REGULAR	ESTIMATED TOTAL***	Step 5. Provide a list of any tools or additional details that would be needed.	
68063	ST	\$143.00	\$164.45	\$184.20		☐ Ladders ☐ Lifts ☐ Special Tools:	
68064	ОТ	\$167.00	\$192.05	\$215.10			
68065	DT	\$210.00	\$241.50	\$270.50		ADDITIONAL DETAILS:	
	TOTAL ESTIMATE \$					Step 6. Tell us about the schedule?  Requested times are not guaranteed and are based on availability.  INSTALLATION REQUEST DATE:	
	TAX (All tax rates are subject to change) 6.00%				6.00%	START TIME: END TIME:	
	AMOUNT DUE \$					DISMANTLE REQUEST DATE:	
						START TIME: END TIME:	
						Step 7. Provide on-site contact information.  ON-SITE CONTACT NAME:	
						ON-SITE CONTACT PHONE NUMBER:	
						EMAIL ADDRESS:	
Signature	and subm	ission of this form ind	licates you read and acc	ept the Payment Po	olicy and Terms & Co	onditions. Orders canceled without 48-hour written notice will be charged a one (1) hour cancellation fee	
COMPAN	ny name	::				BOOTH NUMBER:	



CONTACT NAME: \_ EMAIL ADDRESS: \_\_\_ \_\_ PHONE NUMBER: \_